

# CLIMATECH

## ClimaTech 2026

**Session Title:** From COP30 Commitments to Capital Flows

**Date & Time:** Tuesday, May 5<sup>th</sup> from 2:00 – 2:40 PM (40 Minutes)

**Location:** Wimberley

**Description (draft):**

COP30 signaled renewed multilateral commitment, but commitments don't build projects—capital does. This roundtable convenes diplomatic and trade representatives to discuss what actually changes in the 12–24 months ahead: which policy signals are durable enough to underwrite investment, where capital is flowing, and how New England's climate technology sector can deepen trade and partnership ties with international markets. The conversation moves past summit rhetoric to focus on implementation mechanics: how countries are translating NDCs into procurement pipelines, what financing structures are unlocking deployment, and where bilateral partnerships can accelerate technology transfer and market access.

**Moderator:** Zenobia Moochhala, Undersecretary of Business Strategies at the Executive Office of Economic Development for the Commonwealth of Massachusetts

**Panelists:**

- Josipa Petrunic, President & CEO , Canadian Urban Transit Research & Innovation Consortium (CUTRIC)
- David Clay, UK Consul General to New England

- Brandon Le Tran, Group Representation to the United States, European Investment Bank
- Jun-Hyun Kim, Director of Environmental Headquarters, Gyeonggi Environmental Energy Agency

## Key Themes:

- **From Policy Signals to Bankable Pipelines**  
The shift from high-level COP30 commitments to credible, investable project pipelines will be central. How are countries operationalizing NDCs into procurement programs, tenders, and regulatory frameworks that give investors confidence over a 12–24 month horizon.
- **Public Finance as a Catalyst for Private Capital**  
How blended finance, guarantees, and concessional capital structures are being used to de-risk projects and crowd in private investment—especially in early-stage or infrastructure-heavy climate technologies.
- **Trade Diplomacy as a Climate Deployment Tool**  
Emphasize how trade missions, bilateral agreements, and export strategies are being leveraged not just for commerce—but to accelerate climate tech deployment and cross-border market access.
- **Sector-Specific Scaling Pathways**  
Where capital is actually flowing: zero-emission transit, distributed energy systems, and city-scale decarbonization projects—and what makes these sectors “ready” for scale.
- **New England as a Climate Tech Export Hub**  
How New England can position itself as a global node—connecting local innovation ecosystems to international demand through partnerships, pilot projects, and co-investment structures.

## Prep Call Notes:

### TO BE DISCUSSED

Showcase Canada as an example  
Promote the buzz of activity in the UK  
Showcase Gyeonggi

Josipa - Policy to implementation (clean transportation);

- Andrew: Canada has a strategy

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Brandon - European Investment Bank; investing in the space (clean tech, infrastructure, venture capital); EAB first NMB to be a climate bank

David - gov perspective, policy-frameworks,

- Role of universities

## Session Flow & Tips:

- A “Voice of God” (VOG) will introduce the moderator to the stage
- Panelists will be introduced by the moderator who will give a **brief panel introduction** (or **panelists introduce themselves**)
- Moderators will typically **direct questions to individuals**, rather than posing open questions to the group.
- Each **theme or topic** will likely get **~8–10 minutes**, so responses that are clear and concise help keep the pace dynamic.
- We aim to end each session with a **strong takeaway**—this might include a rapid-fire round of predictions or **one key insight** from each speaker.
- If time runs out, our stage managers will respectfully stop the discussion and ask that the conversation continue off stage and/or during breaks and networking reception.

## Panel Discussion Guiding Questions

- **Introduction:** Frame Panel Discussion & Panelist Introductions (*panelists briefly introduce themselves*)
1. **[Climate Targets – Part A]** - How did you reach your COP30 benchmark from where Massachusetts currently sits to where your country or market stands today? What has worked? Highlight 1 or 2 success stories.
  2. **[Climate Lessons – Part B]** Every journey comes with multiple pitfalls. What can Massachusetts learn from your experience? Share examples of what didn't work.
  3. **[Financing & Capital]** As this group is well aware, access to capital is critical to infrastructure-intensive climate technologies. What innovative financing mechanisms have you explored?

4. **[Regional Partnerships]** What do great regional partnerships look like to accelerate climate tech deployment and market development? How do you align regionally to drive progress? What can Massachusetts learn from this to convene and coordinate regionally?
  5. **[Call to Action]** Of course, government policy signals and private sector commitment are both powerful. What are you doing personally to make an impact? Any specific actions you'd like to share?
- **Concluding Thoughts:** Each panelist has an opportunity to share any concluding thoughts and the Undersecretary will wrap up the session.

### **UK Points to Raise:**

- Theme 1: where the UK's new public clean energy company, Great British Energy, stands one year in; how the UK is setting clear benchmarks for the innovation needed to move from commitments to capital deployed (UK's Energy Innovation Needs Assessment, upcoming Cleantech Innovation Challenges)
- Theme 2: How the UK is deploying its public finance institutions (British Business Bank, National Wealth Fund) and innovation agency (Innovate UK) for clean growth
- Theme 3: the role of UK Export Finance and Innovate UK's Global Incubator Programme to facilitate cross-border trade, export, innovation
- Theme 4: highlight the sectors the UK is seeing capital flow to, including advanced nuclear and grids/storage/flexibility
- Theme 5: Reflections on Massachusetts' strengths from the UK perspective, and the cross-border infrastructure needed to scale innovation and climate solutions

### **Logistics & Preparation**

**Arrival Time:** Plan to check-in at speaker registration by 1:30pm. Speaker Check-In will be located next to Registration in the Cyclorama. Upon entering the venue's main entrance, both will be immediately on your right-hand side. Once everyone has arrived, you will be led to the theater space.

**Time & Format:** 40 min; moderated with prepared questions.

**Day-Of Contact**

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