

ESTIMATE

YOUR COMPANY NAME
1234 Your Street, City, State ZIP
(555) 000-0000 | info@yourcompany.com
License #: 000000 | EPA Cert #: 000000

PREPARED FOR

Client name
Billing address
Job site address (if different)
Client phone
Client email

ESTIMATE DETAILS

Estimate #: EST-0001
Date issued: MM/DD/YYYY
Valid until: MM/DD/YYYY

Line item	Good	Better	Best
Outdoor unit	\$3,200.00	\$4,200.00	\$5,500.00
Indoor unit	\$2,100.00	\$2,400.00	\$2,900.00
Thermostat	\$120.00	\$175.00	\$250.00
Materials & supplies	\$830.00	\$830.00	\$900.00
Duct modifications	\$200.00	\$300.00	\$400.00
Labor	\$1,900.00	\$2,100.00	\$2,300.00
Permit & inspection	\$250.00	\$250.00	\$250.00
Equipment disposal	\$75.00	\$75.00	\$75.00
Load calculation (Manual J)	\$150.00	\$150.00	\$150.00
Subtotal	\$8,825.00	\$10,480.00	\$12,725.00
Tax (8%)	\$706.00	\$838.40	\$1,018.00
Total	\$9,531.00	\$11,318.40	\$13,743.00

WHAT'S INCLUDED IN EACH OPTION

Good	Standard efficiency, code-compliant equipment. Core replacement with standard warranty.	14 SEER2 / 80% AFUE
Better	Mid-tier efficiency. Extended equipment warranty and Wi-Fi thermostat included.	16 SEER2 / 96% AFUE
Best	Premium variable-speed system. Extended labor + parts warranty, smart thermostat.	18+ SEER2 / 98% AFUE

NOTES

Add any job-specific notes here.

TERMS & CONDITIONS

Payment is due upon completion unless otherwise agreed. A deposit may be required prior to scheduling. Price valid for 30 days.

Selected option (circle one): **Good** / **Better** / **Best**

ACCEPTANCE OF ESTIMATE

By signing below, the client agrees to the scope of work and terms outlined in this estimate.

Client signature: _____ Date: _____

Contractor signature: _____ Date: _____