

Anthony Eliot

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Store Manager equipped with extensive experience in automotive sales management. Employs excellent leadership skills and multi-tasking strengths. Demonstrated ability to improve store operations, increase top line sales, and reduce costs.



Experience

09/2015 to 05/2019

Store Manager

LUXURY CAR CENTER, New York

Motivate and coach employees to meet service, sales, and repair goals.

Create and modify employee schedules with service levels in mind.

Recruit and hire top mechanics, service advisors, and sales people.

Maintain detailed logs and reports of services performed, profit, and budget information.

Help out in sales and repair areas as needed and maintain comprehensive current knowledge of operations.

09/2014 to 09/2015

Store Manager

JAPAN CAR CENTER, New York

Answered customer questions and resolved service issues in a timely manner.

Diagnosed customer issues by asking probing questions and write up repair orders.

Ordered supplies and kept inventory at optimal levels.

Coordinated equipment repairs and maintenance.

Highlights

Results-oriented
Revenue generation

Business
development

Effective marketing

Organisational
capacity

Operability and
commitment

Ability to motivate
staff and maintain good
relations

Resistance to stress
Good manners

Education

Bachelor of Science:
Automotive Technology - 2014
Technical Institute, NY

Hobbies

Playing chess - great
way to unwind, destress,
and keep the mind
sharp.