Day 3 Assignment

Goal: make 2k a month
Reverse steps needed to take

- 1. Client got results from my work and paid me
- 2. Client approved the copy the piece of copy I written for the project
- 3. The client read the headline and was intrigued and continued reading
- 4. A problem was brought to attention in the body paragraph with a solution
- 5. The product was teased in a way to keep the client interested
- The CTA was straight to the point and creative and left them with wanting to make the click
- 7. Made revisions with the extra knowledge from the conversations with the client to better match the problems in the niche
- 8. Ended a call with a client discussing what areas in the funnel could be improved, what areas do they think the problem is at, problems in the niche I might not have been aware about
- 9. Build rapport with the client asking about the business
- 10. Got on a call with the client introducing myself and my services
- 11. Client agreed to getting on a call after reading my outreach
- 12. Was interested in the free value created and my assumption on how it could help their business
- 13. Client checked my social media accounts and website and decided to trust me enough
- 14. The subject line was interesting enough to make the client stop scrolling and opened my email/Dm
- 15. Sent my outreach message and final draft of free value created
- 16. Made my best guess on how to help improve their funnel and wrote and made edits
- 17. Analyze top players funnels and compared it to the clients funnels