

GMoney Jd

Company: GMoney

Location: New Delhi

Profile: Sales Executive

About Us: GMoney is revolutionizing the healthcare finance industry with our innovative embedded finance platform. We facilitate medical loans at 0% interest across over 10,000 centers, making healthcare more accessible and affordable. Following a highly successful pilot, we are now scaling up our Revenue Cycle Management (RCM) and Receivable Financing Platform (RFx) for large hospitals. We are on the lookout for dynamic and energetic insurance professionals who are eager to thrive in a fast-paced environment and contribute to our mission of transforming healthcare finance.

Key Responsibilities:

1. Servicing Medical Loan Cases:

- Efficiently process and service medical loans at designated hospitals.
- Ensure seamless loan disbursement and repayment processes.

2. Patient Coordination:

- Act as the primary point of contact for patients, providing them with necessary support and information.
- Address patient queries and concerns promptly and effectively.

3. Product Guidance:

- Offer detailed information and guidance about our financial products.
- Assist patients in understanding the benefits and terms of our medical loans.

4. Relationship Management:

- Build and nurture strong relationships with hospital staff and patients.
- Foster a positive and collaborative environment to enhance service delivery.

5. Business Coordination:

- Collaborate with hospitals to drive business development and achieve mutual goals.
- Conduct regular follow-ups to ensure ongoing engagement and satisfaction.

6. Regular Communication:

- Maintain constant communication with hospitals through visits and calls as per established guidelines.
- Ensure timely updates and feedback to all stakeholders.

7. Internal Coordination:

- Work closely with internal teams, including risk, operations, and claims departments, to ensure smooth operations.
- Coordinate with backend teams to resolve any issues and streamline processes.

Skills:

- Excellent communication and interpersonal skills.
- Strong analytical and problem-solving abilities.
- Proficiency in using relevant software and tools.
- Ability to work independently and as part of a team.
- High level of integrity and professionalism.

What We Offer:

A dynamic and fast-paced work environment where innovation is encouraged.

Opportunities for professional growth and career advancement.

Competitive salary and comprehensive benefits package.

A chance to make a meaningful impact in the healthcare finance industry.