

PRESIDENT'S OFFICE
REGIONAL ADMINISTRATION AND LOCAL GOVERNMENT
JOINT INSPIRING EXAMINATIONS FOR PRIVATE SECONDARY SCHOOLS



(JIEPSS)

FORM TWO JOINT TERMINAL EXAMINATION

CODE 061

COMMERCE

Time: 2:30 Hours

May/ June 2025

Instructions

1. This paper consists of sections **A, B** and **C** with a total of **ten (10)** questions.
2. Answer **ALL** the questions in section **A** and **B** and **one (1)** question from section **C**.
3. Cellular phones and any unauthorized materials are **not** allowed in the examination room.
4. Write your examination **number/name** on every page of your answer booklet (s).
5. All answers should be written in the answer booklet(s) provided.

FOR EXAMINER'S USE ONLY		
Q. NUMBER	SCORE	INITIALS OF EXAMINER
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
TOTAL		

SECTION A (15 Marks).
Answer **all** questions in this section.

1. For each of the items (i) – (xv), choose the correct answer from among the given alternatives and write its letter besides the item number in the answer sheet provided.
 - i. Abasi is a military officer at 866 KJ. Which of the following types of production Abasi found?
 - A. Constructive industry
 - B. Direct service.
 - C. Defensive activity
 - D. Direct production.
 - E. Extractive industry.
 - ii. Mr . Hassan visited Mbeya District and saw people at the gold mine industry . As n expert of commerce , this production is categorized as;
 - A. Extractive industry
 - B. Constructive industry
 - C. Textile industry
 - D. Manufacturing industry
 - iii. catherine went to kariakoo market and visited VUNJA BEI store, she realized that under VUNJA BEI SHOP store there are a lot of shops selling different goods under one building and all of them are owned by VUNJA BEI these shop are called;
 - A. Chain shops
 - B. Multiple shops
 - C. Departmental shops
 - D. Tied shops
 - iv. In recent days a lot of young people are seen with goods on their shoulder moving from home to home seeking for customers.
 - A. Hawkers
 - B. peddlers
 - C. roadside traders
 - D. mobile traders
 - v. why most of warehouses in Tanzania are suitable for perishable goods like tomatoes
 - A. They are highly demanded no need for storage
 - B. They are less produced
 - C. Warehouse are best for durable goods
 - D. There is poor technology in storing perishable goods
 - vi. Which one of the following is an example of unit of carriage in transportation ?
 - A. Boats
 - B. Airports
 - C. Land
 - D. Petrol
 - vii. Vessels which do not operate on fixed routes and have no fixed advertised time of sailing are known as:
 - A. Conference vessels.
 - B. Liners.
 - C. Barges.

- D. Tramps.
- E. MV Victoria.

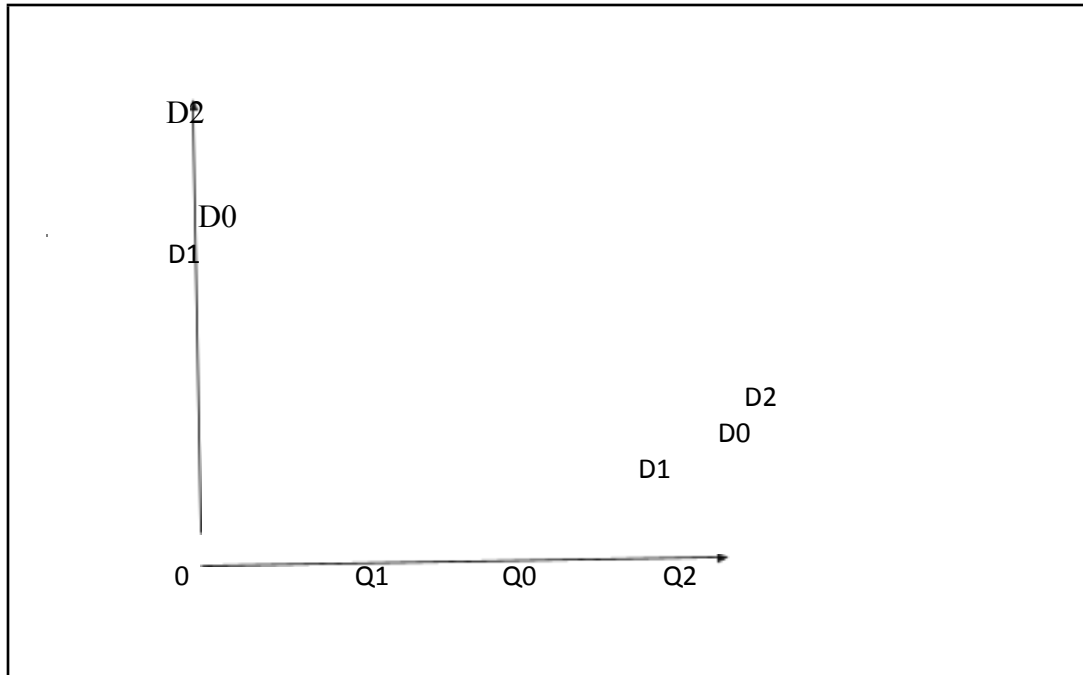
- viii. The primary function of an entrepreneur is to:
- A. Manage the production process.
 - B. Pay for land.
 - C. Bear the risk and uncertainty.
 - D. Pay for labour.
 - E. Market the product.
- ix.is a way path through which show how goods flow from producer to the final consumer.
- A. Retail trade.
 - B. Distribution.
 - C. Chain of distribution.
 - D. Transportation.
 - E. Breaking the bulks.
- x. Mbiana bought a car on installment bases despite of paying a down payment of tshs 300,000 a car seller didn't provide Mbiana with a car until he paid the last tshs 250,000. which system of installment applied under this transaction?
- A. Differed payment.
 - B. Hire purchase.
 - C. Cash payment.
 - D. Credit payment.
 - E. Bank payment.

2. Match the interrelated demand concept from column A with its meaning from column B

COLUMN A	COLUMN B
i. The demand of goods which can be used instead of the other ii. The demand of goods or commodities which are used together iii. The demand happens when commodity have more than one use. iv. The demand happens when a demand for a commodity is a result of the demand for another commodity v. The point where demand line and supply line meet each other	A. Order point B. Demand curve C. Joint demand D. Equilibrium point E. Derived demand F. Competitive demand G. Composite demand H. Change in demand

SECTION B (70 Marks)
Answer **all** questions in this section

3. Given the diagram below.



a) Name and explain the diagram above

b) Explain five reasons that might be reasons for the shift from either D0D0 to D1D1 or to D2D2.

i.

ii.

iii.

iv.

v.

4. Using six (6) point explain to Joan and Azad how human needs and wants can create business opportunities

i.

ii.

iii.

iv.

v.

vi.

5. Management team of Azam bakharesa group of company approached you for an advice on the need of dividing work to its employee and appoints each employee to concentrate on doing a given work. Using six (6) points shows the importance of the activity that management team of Azam bakharesa group of company was asking advice for.

i.

ii.

iii.

iv.

v.

vi.

6. Transporting goods using road transport is more advantageous compared to rail way transport justify this statement using six 6 point

i.

ii.

iii.

iv.

v.

vi.

7. Apart from providing areas where production activities can take place what could be the other advantages of land as a factor of production

i.

ii.

iii.

iv.

v.

vi. _____

8. Domestic traders play big role in promoting economic development of the country, despite of many challenges the face. Using six (6) point elaborate challenges faced by domestic traders in Tanzania.

i. _____

ii. _____

iii. _____

iv. _____

v. _____

vi. _____

9. Self-employed people enjoy a lot of benefit compared to employed people. Validate this statement using six (6) benefits that self-employed people get that employed people don't get

i.

ii.

iii.

iv.

v.

[illegible]

Answer **one (1)** questions from this section.

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- This image shows a full page of white paper with horizontal blue ruling lines. The lines are evenly spaced and run across the width of the page. There are approximately 20 lines visible. On the left side, there is a vertical margin line, creating a narrow left margin. The paper appears to be from a notebook or a standard ruled document.

This image shows a single sheet of white paper with horizontal blue or grey ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.
