

Course Title: Using DISC to Succeed in Corporations

Course Description: This project-based course is designed to teach learners how to use the DISC behavioral assessment tool to succeed in corporations. Learners will gain an understanding of how to use the DISC tool to communicate effectively with coworkers, understand team dynamics, and achieve career goals. The course will consist of six modules that will guide learners towards a final project where they will apply their DISC knowledge in a real-world setting.

Module 1: Introduction to DISC

Lesson Plan: This lesson will introduce learners to the DISC tool, its history, and the four main behavioral styles. Learners will gain an understanding of how the DISC tool can be used in a corporate setting.

Learning Objectives:

- Understand the history of the DISC tool
- Understand the four main behavioral styles
- Understand how the DISC tool can be used in a corporate setting

Real World Example: The lesson will include a real-world example of a corporation that has used the DISC tool to improve team communication and productivity.

Activities:

- DISC assessment
- Discussion of assessment results
- Small group activity to identify and discuss personal behavioral styles

Discussion Questions:

- What was surprising about your DISC assessment results?
- How can understanding your own behavioral style help you in a corporate setting?
- How can understanding your coworkers' behavioral styles help you communicate more effectively?

Expanding Learning:

- Read an article on how companies use the DISC tool
- Attend a webinar on using the DISC tool in the workplace

Video Script: In this lesson, we will explore the DISC tool and how it can be used to succeed in corporations. By the end of this lesson, you will understand the history of the DISC tool, the four main behavioral styles, and how the DISC tool can be used in a corporate setting.

Module 2: Communicating with Different Behavioral Styles

Lesson Plan: This lesson will teach learners how to effectively communicate with coworkers with different behavioral styles. Learners will gain an understanding of how to adapt their communication style to effectively communicate with coworkers.

Learning Objectives:

- Understand how to identify coworkers' behavioral styles
- Understand how to adapt communication style to effectively communicate with different behavioral styles
- Understand the benefits of effective communication in a corporate setting

Real World Example: The lesson will include a real-world example of a corporation that has used effective communication to improve team productivity.

Activities:

- Role-playing activity to practice adapting communication style
- Discussion of communication barriers
- Small group activity to identify and discuss effective communication strategies for different behavioral styles

Discussion Questions:

- What are some communication barriers that can arise in a corporate setting?
- How can understanding coworkers' behavioral styles help you communicate more effectively?
- What are some effective communication strategies for different behavioral styles?

Expanding Learning:

- Read an article on effective communication in the workplace
- Attend a webinar on adapting communication style

Video Script: In this lesson, we will explore how to effectively communicate with coworkers with different behavioral styles. By the end of this lesson, you will understand how to identify coworkers' behavioral styles, adapt your communication style to effectively communicate with different behavioral styles, and the benefits of effective communication in a corporate setting.

Module 3: Understanding Team Dynamics

Lesson Plan: This lesson will teach learners how to understand team dynamics and how to use the DISC tool to build effective teams. Learners will gain an understanding of how to identify different team roles and how to build a team that utilizes each person's strengths.

Learning Objectives:

- Understand how to identify different team roles
- Understand how to use the DISC tool to build effective teams
- **Real World Example:** The lesson will include a real-world example of a corporation that has used the DISC tool to build effective teams and improve team productivity.

Activities:

- Small group activity to identify and discuss team roles
- Discussion of team strengths and weaknesses
- Role-playing activity to practice building an effective team using the DISC tool

Discussion Questions:

- What are some different team roles that you have experienced in the workplace?
- How can the DISC tool be used to build effective teams?
- What are some challenges that can arise in building an effective team, and how can the DISC tool help overcome them?

Expanding Learning:

- Read an article on building effective teams in the workplace
- Attend a webinar on team building using the DISC tool

Video Script: In this lesson, we will explore team dynamics and how to use the DISC tool to build effective teams. By the end of this lesson, you will understand how to identify different team roles, use the DISC tool to build effective teams, and how to overcome challenges that can arise in team building.

Module 4: Advancing Your Career

Lesson Plan: This lesson will teach learners how to use the DISC tool to advance their careers. Learners will gain an understanding of how to use the DISC tool to identify their strengths and weaknesses, set career goals, and develop a plan for career advancement.

Learning Objectives:

- Understand how to use the DISC tool to identify strengths and weaknesses
- Understand how to set career goals using the DISC tool
- Understand how to develop a plan for career advancement

Real World Example: The lesson will include a real-world example of a corporation that has used the DISC tool to help employees advance their careers.

Activities:

- DISC assessment
- Discussion of assessment results and identifying strengths and weaknesses
- Small group activity to set career goals and develop a plan for career advancement using the DISC tool

Discussion Questions:

- How can the DISC tool help you identify your strengths and weaknesses?
- What are some career goals that you have for yourself, and how can the DISC tool help you achieve them?
- How can a plan for career advancement help you succeed in a corporate setting?

Expanding Learning:

- Read an article on career advancement using the DISC tool
- Attend a webinar on setting career goals using the DISC tool

Video Script: In this lesson, we will explore how to use the DISC tool to advance your career. By the end of this lesson, you will understand how to use the DISC tool to identify your strengths and weaknesses, set career goals, and develop a plan for career advancement.

Module 5: Applying DISC in the Workplace

Lesson Plan: This lesson will teach learners how to apply their DISC knowledge in a real-world setting. Learners will gain an understanding of how to use the DISC tool to improve workplace communication, build effective teams, and advance their careers.

Learning Objectives:

- Understand how to apply DISC knowledge in a real-world setting
- Understand how to use DISC to improve workplace communication
- Understand how to use DISC to build effective teams and advance your career

Real World Example: The lesson will include a real-world example of a corporation that has used the DISC tool to improve workplace communication, build effective teams, and advance employee careers.

Activities:

- Small group activity to identify and discuss opportunities to apply DISC knowledge in the workplace
- Role-playing activity to practice applying DISC knowledge in a workplace scenario
- Discussion of potential barriers to using DISC in the workplace and how to overcome them

Discussion Questions:

- What are some opportunities to apply DISC knowledge in your workplace?
- How can using DISC in the workplace improve communication and build effective teams?
- What are some potential barriers to using DISC in the workplace, and how can you overcome them?

Expanding Learning:

- Read an article on using DISC in the workplace
- Attend a webinar on applying DISC in the workplace

Video Script: In this lesson, we will explore how to apply your DISC knowledge in a real-world setting. By the end of this lesson, you will understand how to use DISC to improve workplace communication, build effective teams, and advance your career.

Module 6: Final Project

Lesson Plan: This lesson will guide learners through the final project, which will apply their DISC knowledge in a real-world setting. Learners will work individually or in teams to identify a workplace scenario where they can apply their DISC knowledge to improve communication, build effective teams, or advance their career.

Learning Objectives:

- Understand how to apply DISC knowledge in a real-world setting
- Understand how to work individually or in teams to identify workplace scenarios where DISC knowledge can be applied
- Understand how to develop and present a project plan that applies DISC knowledge in a workplace scenario

Real World Example: The lesson will include a real-world example of a corporation that has used the DISC tool to improve workplace communication, build effective teams, or advance employee careers.

Activities:

- Small group activity to brainstorm potential workplace scenarios
- Development of project plan that applies DISC knowledge in a workplace scenario
- Presentation of project plan to class or instructor

Discussion Questions:

- What was challenging about identifying a workplace scenario where you could apply your DISC knowledge?
- What did you learn about applying DISC knowledge in a real-world setting through this project?
- What are some potential benefits of applying DISC knowledge in the workplace?

Expanding Learning:

- Read an article on the benefits of applying DISC knowledge in the workplace
- Attend a webinar on developing a project plan that applies DISC knowledge

Video Script: In this lesson, we will guide you through the final project, where you will apply your DISC knowledge in a real-world setting. By the end of this lesson, you will understand how to identify workplace scenarios where DISC knowledge can be applied, develop and present a project plan that applies DISC knowledge, and the potential benefits of applying DISC knowledge in the workplace.