# **Student Artwork Pricing Template**

Use this document to pick a price for your art!

First you will do the math, then choose a multiplier that fits your work and experience, then match your number to the closest price on our form.

## Part A, The Formula

To figure out the best price for your work, please use the formula below:

#### **Formula**

Square inches × \$ multiplier = price of work

### Step 1, Measure your artwork in inches

Width × Height = square inches

## Step 2, Pick a multiplier

You will now decide how much the square inches should be multiplied by. We recommend multipliers between  $\phi$ .50- \$1.00. Consider the factors below when selecting a multiplier!

## Part B, Choose a good multiplier

### Artist experience level

- □ Beginner, first shows, still learning, try **0.50 0.60**
- □ Developing, some shows or classes, try **0.60 to 0.70**
- □ Intermediate, growing style and skill, try 0.70 to 0.80
- □ Advanced, strong portfolio, try 0.80 to 1.00

#### Medium of the work

- □ Pencil, pen, marker, simple materials, lean lower in your range
- □ Watercolor, acrylic, gouache, mid material cost, use the middle of your range
- □ Oil paint, mixed media, printmaking, higher material care, lean higher in your range

## Type of work and Hours put in

- □ Quick study or sketch, or less than 2 hours lean lower
- □ Finished drawing or painting, or 2 to 5 hours, use the middle
- □ Detailed, complex, or large piece, or more than 5 hours lean higher

## **Materials** purchased

- □ Low cost, paper or simple supplies, lean lower
- □ Medium cost, some special supplies, use the middle
- □ High cost, canvas, oil paint, framing, lean higher

Considering all of the items above, you are ready to choose a multiplier!

# Part C, Final price and our form

## Use the formula below to find a base price for your work

Square inches × multiplier = base price

## **Quick example**

An 8 inch by 10 inch drawing,  $8 \times 10 = 80$  square inches. If the multiplier is 0.50, then  $80 \times 0.50 = $40.00$ . If the multiplier is 1.00, then  $80 \times 1.00 = $80.00$ .

Finally, choose the price on our form that best aligns with your base price.

#### Reminder

Lower priced artwork is more likely to be sold. If you want help, please reach out to us at **tap@freeartsnyc.org**, we are happy to support you!