

Certinia xRB Financial Report Pack - Winter '24

This document provides details about the standard financial reports made available for a given customer using Financial Report Builder (xRB) and the Report Pack published on Certinia Community. Reports are based on the Winter '24 release (2024.10x) of Certinia Foundations.

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Before you start

The report packs consist of 'canned' reports in each "HOME" and "DUAL" reporting currencies. There is also a report pack for "REPORTING" currency, however, not all reports are available in REPORTING currency.

The reports are preconfigured to work with Certinia's recommended [General Ledger Account](#) (GLA) structure for Trial Balance 1-3. However, even if your GLA structure is adhering to our recommended structure, you may not want the layout we have created in the report packs. Your financial reporting requirements may be different than we supply in these 'canned reports'.

You may have a 'Functional Income Statement' requirement and therefore need to combine a dimension (i.e. department) with GLAs, for example to define 'Marketing Expenses', 'Selling Expenses' or 'Administration Expenses'.

Or, your Income Statement or Balance Sheet have more or less details than the one Certinia uses as basis for the Report Pack.

So, before you start it is recommended that you review the report layouts in this document.

If your requirements are different from the reports in the report packs, it is recommended that you take the 'DIY approach' as described in [xRB Report Appendices](#) (C), using a couple of the reports from the Report Packs as starting points.

Report Design Principles

Report definitions

As a principle, the Financial Report Pack reports have ‘Merged’ columns, and are based on a structure enabling **data driven** subtotals and totals. As an example, the “Balance Sheet, Detailed – YTD vs LYTD” is based on Trial Balance 1, Trial Balance 2, Trial Balance 3 and GLAs, with **Analytics Lenses** defining the ‘query’ for each section of the report (i.e. Assets or Liabilities), and “**Dimension Columns**” driving the Groupings and **Subtotals** of the sections, while “**Soft Dates**” define the Amounts to display and “**Measure Columns**” the calculations for variance and variance percent. The below screenshot illustrates the design of the report.

xRB – Financials Report Pack – Design Principles

Measure Columns

Column Name	Alias	Measure Calculation
Variance	var	coalesce(measure("sum_Value", "sum_Value"), 0)
Var. Pct.	vpct	var/coalesce(measure("sum_Value", "sum_Value"), 0)

Soft Dates

Custom Label: YTD Periods Format: Current Year to Date (Cumulative)

Custom Label: LYTD Periods Format: Last Year (Current Period, Cumulative)

Table Configuration 1

Section	Alias	Lens/Calculation
Assets	Assets	FT Assets Dual
Liabilities	Liabilities	FT Liabilities Dual
Equity	Equity	FT Equity Dual
Retained Earnings	RetainedSum	FT Retained Earnings Dual Value
Total Equity and Retained Earnings	EquitySum	sum(RetainedSum)+sum(Equity)
Total Liabilities and Equity	LiabEquity	sum(EquitySum)+sum(Liabilities)

Analytics Lenses

FT Assets Dual

Filters: Trial Balance 1 = Assets

FT Liabilities Dual

Filters: Trial Balance 1 = Liabilities

Dimension Columns define the groupings within each section as well as subtotals, and in this report the **Dimension Columns** are:

TBx Order Dimension (x=1,2 or 3)	Controls the row order, derived from the picklist order in the GLA Object, hidden column
Trial Balance x (x=1,2 or 3)	Grouping rows and optionally creates a subtotal
General Ledger Account Name	Row level of the report

Each 'level' of the report is formatted with a different shaded background and bolded text using the formatting options available in 'Lens Configuration', 'Subtotals' and 'Measure Columns':



Finally, the report columns are then 'Merged' into the final report layout:

Financial Report
Balance Sheet, Detailed - YTD vs LYTD - Dual

	LYTD - Amount (USD)	YTD - Amount (USD)	Variance (USD)	Var. Pct. (USD)
Assets				
1010 - Cash in bank- CAD	14,857	600,315	585,458	3,940.6%
1015 - Cash in bank-EUR		377,278	377,278	
1016 - Cash in bank-EUR		579,780	579,780	
1020 - Cash in bank- USD	281,543,726	510,439,149	228,895,423	81.3%
1025 - Cash in bank- GBP	172,069,219	110,866,874	-61,202,345	-35.6%
1027 - Cash in bank- AUD	4,786,175	4,471,552	-314,623	-6.6%
Total Bank and Cash	458,413,977	627,334,949	168,920,972	36.8%
1200 - Accounts Receivable	15,246,555	12,748,789	-2,497,766	-16.4%
1205 - Unbilled AR	35,000	134,060	99,060	283.0%
1250 - Inter-company A/R US owes LTD	1,000	1,000	0	0.0%
1260 - Inter-company A/R LTD owes US	43,665	49,265	5,600	12.8%
Total Accounts Receivable	15,326,220	12,933,114	-2,393,106	-15.6%
1410 - Prepaid expenses		40,000	40,000	
1440 - Prepaid rent	45,000	35,000	-10,000	-22.2%

Drill

Reports are all configured to drill to other reports and detailed transactions in Certinia:

Source Table > **Drill Level: 1**

General Ledger Account Name	Transaction Name	Transaction Document Number	Financial Year and Period (s)	Actual (USD)	Budget	Bud-Act Var (USD)
4000 - Sales - Product	TRN00004011	JNL001677	2021006	(17,541,103)	0	(17,541,103)
	TRN00004032	SIN000709	2021006	(7,500)	0	(7,500)
	TRN00004397	SIN000744	2021006	(15,015)	0	(15,015)
Total				(17,563,618)	0	(17,563,618)

Drill reports can be configured to add or delete additional fields. Please see instructions in [xRB Report Appendices](#) (B).

Filters

All reports have relevant filters defined.

Filter examples:

Current Period Date Override

Date

Sep 30, 2020

Soft Date

Soft Date

Current Year to Date

Company Name

Filter Logic

Equals

Values

Search values...

Dimension 1

Filter Logic

Equals

Values

Search values...

Dimension 2

Filter Logic

Equals

Values

Search values...

Financial Year and Period (s)

Filter Logic

Between

Start

2,022,001

End

2,022,012

Apply

xRB (Report Builder) – tool navigation

Basics

The screenshot displays the xRB (Report Builder) interface. The main area shows a financial report titled "Income Statement - Detailed - Actual vs Budget - CP and YTD (Home)". The report is a table with columns for Trial Balance, General Ledger Account Name, CP - Actual (USD), CP - Budget (USD), CP - Bud-Act Var (USD), CP Bud-Act % (USD), and YTD - Actual (USD). The table lists various sales revenue and cost of sales items. A red box labeled "Table" points to the main data table. A red box labeled "Drill" points to a small icon in the top right corner of the table. On the right side, there is a "Configuration Menu" with several options: "Current Period Date Override" (labeled "Current Period"), "Company Name", "Filters", "Dimension 1", and "Soft Period" (labeled "Soft Period Selector").

Trial Balance	General Ledger Account Name	CP - Actual (USD)	CP - Budget (USD)	CP - Bud-Act Var (USD)	CP Bud-Act % (USD)	YTD - Actual (USD)
4000 - Sales - Product	17,563,818	63,444,830	(45,881,212)	(72.3%)	131,854,345	
4100 - Sales - Subscription	7,310,232	15,597,768	(8,287,536)	(53.1%)	51,809,393	
4200 - Sales - Service	8,289,838	5,032,004	1,257,834	25.0%	39,075,833	
4300 - Sales - Maintenance	170,754	150,640	20,114	13.4%	1,119,888	
4400 - Sales - Support	0	43,241	(43,241)	(100.0%)	78,300	
4500 - Sales - Other	0	(25,253)	25,253	(100.0%)	16,907	
4550 - Sales - Freight	0	0	0	0.0%	0	
Total Sales Revenue	21,224,452	84,243,230	(52,998,788)	(62.8%)	223,954,647	
Total Revenue	31,334,442	84,243,230	(52,908,788)	(62.8%)	223,954,647	
Cost of Sales	5000 - COS - Product	0	78,568	(78,568)	(100.0%)	0
5100 - COS - Subscription	0	77,432	(77,432)	(100.0%)	0	
5200 - COS - Service	8,816,154	18,242	7,999,912	49,254.5%	44,102,509	
5300 - COS - Maintenance	0	18,543	(18,543)	(100.0%)	0	
5400 - COS - Support	0	17,651	(17,651)	(100.0%)	0	
5500 - COS - Other	0	135,719	(135,719)	(100.0%)	0	
5600 - Royalties	0	13,275,934	(13,275,934)	(100.0%)	0	
Total Cost of Sales	8,816,154	13,816,089	(5,099,935)	(41.1%)	44,102,509	
Total Cost of Sales	8,816,154	13,816,089	(5,099,935)	(41.1%)	44,102,509	
Gross Margin	23,118,288	70,427,141	(47,308,853)	(67.0%)	179,852,138	

'Soft Period Selector' is not relevant for all reports. It is used in reports like 'Multi Company' and 'Dimensional' reports where columns are not based on time/actual/budget, but reflect a subset of the data in a given dimension.

For a report showing a pivot table by dimension or by company, a checkbox on the "Edit" button on the report header enables "Show Soft Date Filter Configuration". This field allows you to dynamically select the value to be shown within the pivot table. Using this selector the report can toggle between Soft Periods like Current Year to Date, Period, Cumulative, Last Year etc

For more details about Configuration Menu, please refer to in [xRB Report Appendices \(A\)](#).

Report Details

Trial Balance Reports

Note: The Trial Balance reports have a 'Retained Earnings' calculated row at the bottom of the report. This row may be redundant if Year End processes have been run.

Year to Date

Trial Balance report Year to Date, Start Balance column as opening balance at year start for Balance Sheet GLAs, and 0 (zero) for Profit and Loss GLAs.

Financial Report Trial Balance, Periodic - Dual						
Dataflow Refreshed: 11/23/2023, 12:19:04 AM Filters Set: (Overr						
Source Table						
General Ledger Account Name	Start Balance (USD)	Period - Debits (USD)	Period - Credits (USD)	Period - Period Net (USD)	End Balance (USD)	
1010 - Cash in bank- CAD	600,315	0	0	0	600,315	
1015 - Cash in bank-EUR	283,148	94,130	0	94,130	377,278	
1016 - Cash in bank-EUR	269,162	310,619	0	310,619	579,780	
1020 - Cash in bank- USD	479,315,125	133,094,312	-101,970,288	31,124,025	510,439,149	
1025 - Cash in bank- GBP	98,967,740	64,762,853	-52,863,719	11,899,134	110,866,874	
1027 - Cash in bank- AUD	4,152,151	447,319	-127,918	319,401	4,471,552	
1111 - F/X Investments	5,682	0	0	0	5,682	
1200 - Accounts Receivable	16,138,828	42,031,033	-45,421,072	-3,390,039	12,748,789	
1205 - Unbilled AR	112,480	62,580	-41,000	21,580	134,060	
1250 - Inter-company A/R US owes LTD	1,000	0	0	0	1,000	
1260 - Inter-company A/R LTD owes US	49,265	0	0	0	49,265	
1300 - Inventories	226,233	0	0	0	226,233	
1410 - Prepaid expenses	40,000	0	0	0	40,000	

Periodic

Trial Balance report for a given period, Start Balance column as opening balance at period start (end of previous month) for Balance Sheet GLAs, and YTD prior period Profit and Loss GLAs.

Financial Report Trial Balance, Periodic - Dual						
Dataflow Refreshed: 11/23/2023, 12:19:04 AM Filters Set: (Override 11)						
Source Table						
General Ledger Account Name	Start Balance (USD)	Period - Debits (USD)	Period - Credits (USD)	Period - Period Net (USD)	End Balance (USD)	
3110 - Common stock	-660,945	0	0	0	-660,945	
3130 - Convertible Bonds (Equity)	-30,000	0	0	0	-30,000	
3300 - Accumulated and other comprehe	-126	0	0	0	-126	
3404 - Retained earnings-CAD	-525,396	0	0	0	-525,396	
4000 - Sales - Product	-2,135,913,097	0	-188,514	-188,514	-2,136,101,611	
4100 - Sales - Subscription	-758,875,941	0	-43,200	-43,200	-758,919,141	
4200 - Sales - Service	-415,964,187	0	-358,704	-358,704	-416,322,891	
4300 - Sales - Maintenance	-92,408,241	0	0	0	-92,408,241	
4400 - Sales - Support	-122,309,313	0	0	0	-122,309,313	
4500 - Sales - Other	-10,091,386	0	0	0	-10,091,386	
4550 - Sales - Freight	-67	0	0	0	-67	
5000 - COS - Product	178,026,953	0	0	0	178,026,953	
5100 - COS - Subscription	93,250,886	0	0	0	93,250,886	

Income Statements / Profit and Loss Reports

Income Statement Report Versions

All income statement reports have 2 versions:

Summary grouped and subtotaled by Trial Balance 2 and Trial Balance 3, and Detailed by General Ledger Account, grouped by Trial Balance 2 and Trial Balance 3

Summary By Trial Balance 2 and 3

Source Table

	Amount (USD)
Income Statement	
Sales Revenue	380,595,524
Cost of Sales	75,005,383
Gross Profit	305,590,161
Operating Expenses	
Administration Costs	189,110,281
Marketing Expenses	338,398
Professional Fees	238,834
Staff Costs	74,854
Travel Expenses	13,782,839
Finance Costs	-56,280
Total Operating Expenses	213,486,746
EBITDA	92,103,416
Other Income and Expenses	
Depreciation	56,088
Other Income and Expenses	-234,370
Net Income	92,281,698

Summary By Trial Balance 2, TB3 and GLA

Source Table

	Amount (USD)
Income Statement	
4000 - Sales - Product	222,415,400
4100 - Sales - Subscription	88,780,027
4200 - Sales - Service	63,015,821
4300 - Sales - Maintenance	8,218,521
4400 - Sales - Support	138,022
4500 - Sales - Other	49,834
Total Sales Revenue	380,595,524
Total Sales Revenue	380,595,524
5000 - COS - Product	80,418
5200 - COS - Service	74,924,945
Total Cost of Sales	75,005,383
Total Cost of Sales	75,005,383
Gross Profit	305,590,161
Operating Expenses	
6000 - Telephone	91,213,038
6010 - Office supplies	40,182,709

These report templates are the basis of the following reports that display different columns for reporting purposes. Only the detailed report will be shown, but both report formats are available for each income statement report.

Income Statement - CP and YTD vs Last Year

Financial Report
Income Statement, Detailed - Current and Prior Year - Dual

Dataflow Refreshed: 9/26/2023, 5:27:23 AM

Source Table

	CP - Amount (USD)	LY CP - Amount (USD)	Per. Var. (USD)	Per. Var% (USD)	YTD - Amount (USD)	LYTD - Amount (USD)	YTD Var. (USD)	YTD Var% (USD)
Income Statement								
4000 - Sales - Product	339,440	75,978,987	-75,639,547	-99.6%	222,415,400	902,947,980	-380,532,581	-83.1%
4100 - Sales - Subscription	107,125	21,852,539	-21,545,414	-99.5%	88,780,027	158,240,708	-69,460,679	-43.9%
4200 - Sales - Service	425,809	10,454,353	-10,028,744	-95.9%	63,015,821	94,553,947	-31,538,126	-33.4%
4300 - Sales - Maintenance	0	1,444,288	-1,444,288	-100.0%	6,218,521	11,705,304	-5,486,783	-46.9%
4400 - Sales - Support	0	119,202	-119,202	-100.0%	138,922	627,924	-489,002	-77.9%
4500 - Sales - Other	0	287,958	-287,958	-100.0%	48,834	1,929,750	-1,880,916	-97.5%
Total Sales Revenue	872,174	109,917,305	-109,045,131	-99.2%	380,595,524	879,005,591	-498,410,067	-56.3%
Total Sales Revenue	872,174	109,917,305	-109,045,131	-99.2%	380,595,524	879,005,591	-498,410,067	-56.3%
5000 - COS - Product	0	42,332	-42,332	-100.0%	80,418	703,308	-622,890	-88.6%
5100 - COS - Subscription	0	28,180	-28,180	-100.0%	0	1,001,843	-1,001,843	-100.0%
5200 - COS - Service	4,001,882	10,887,402	-6,885,720	-83.3%	74,924,945	95,788,977	-20,864,033	-21.8%
5300 - COS - Maintenance	0	17,781	-17,781	-100.0%	0	610,383	-610,383	-100.0%
5400 - COS - Support	0	18,459	-18,459	-100.0%	0	350,704	-350,704	-100.0%
5500 - COS - Other	0	18,889	-18,889	-100.0%	0	793,942	-793,942	-100.0%
5600 - Royalties	0	81,975	-81,975	-100.0%	0	739,425	-739,425	-100.0%
Total Cost of Sales	4,001,882	11,101,018	-7,099,338	-84.0%	75,005,363	99,958,562	-24,953,199	-25.0%

Income Statement - Actual vs Budget - CP and YTD

NOTE: This report has 2 versions, one uses 'Budget' as imported into Reporting Balances, the other uses 'Planning Budget', which uses budget data from Certinia's Planning module. Displayed below is the 'Budget' version.

Financial Report
Income Statement - Actual vs Budget - Detailed - EBITDA format - Dual

	CP - Actual (USD)	CP - Budget (USD)	CP Var (USD)	CP Var% (USD)	YTD - Actual (USD)	YTD - Budget (USD)	YTD Var (USD)	YTD Var% (USD)
Income Statement								
4000 - Sales - Product	63,443,794	49,938,819	-13,505,975	-0.3%	525,958,973	441,787,612	-85,201,361	-0.2%
4100 - Sales - Subscription	18,952,927	13,271,433	-5,681,494	-0.4%	136,588,167	117,052,514	-19,535,653	-0.2%
4200 - Sales - Service	9,504,705	4,345,780	-5,158,945	-1.2%	84,099,593	38,582,393	-45,517,201	-1.2%
4300 - Sales - Maintenance	1,038,578	156,726	-882,150	-5.6%	10,281,038	1,378,578	-8,884,460	-5.5%
4400 - Sales - Support	0	200,155	200,155	1.0%	508,722	2,021,317	1,512,594	0.7%
4500 - Sales - Other	12,000	-85,417	-77,417	1.2%	1,851,792	-568,234	-2,230,026	3.9%
Total Sales Revenue	92,952,303	67,845,476	-25,106,827	-0.4%	760,088,286	600,232,179	-159,856,107	-0.3%
Total Sales Revenue	92,952,303	67,845,476	-25,106,827	-0.4%	760,088,286	600,232,179	-159,856,107	-0.3%
5000 - COS - Product	0	113,172	113,172	1.0%	680,675	1,534,850	873,874	0.6%
5100 - COS - Subscription	0	118,927	118,927	1.0%	973,863	1,022,447	48,784	0.0%
5200 - COS - Service	10,223,539	49,809	-10,173,730	-204.3%	84,861,575	437,991	-84,423,584	-192.8%
5300 - COS - Maintenance	0	26,903	26,903	1.0%	592,582	262,476	-330,106	-1.3%
5400 - COS - Support	0	68,940	68,940	1.0%	334,245	603,952	269,707	0.4%
5500 - COS - Other	0	4,052,882	4,052,882	1.0%	777,053	35,744,378	34,967,325	1.0%
5600 - Royalties	49,183	9,158,816	9,108,654	1.0%	657,450	80,754,299	80,096,849	1.0%
Total Cost of Sales	10,272,702	13,587,449	3,314,747	0.2%	88,857,544	120,360,393	31,502,848	0.3%
Total Cost of Sales	10,272,702	13,587,449	3,314,747	0.2%	88,857,544	120,360,393	31,502,848	0.3%

Print Table

Income Statement - Multi Company

This report uses the 'Soft Period Selector' to toggle between Year-to-date, Period, Last Year etc.

The report below displays Certinia's demo company names, but columns are data driven, so will display the companies in the specific Certinia Accounting instance.

Financial Report					
Income Statement, Detailed - Multi Company - Dual					
Edit Clone Export Delete					
Dataflow Refreshed: 15.8.2023 13:51:13 Filters Set: (Override 30.11.2021) (5)					
Source Table					
	Total (USD)	Merlin Technologies ES - Amount (U...	Merlin Technologies Ltd. - Amount (...	Merlin Technologies NV - Amount (...	Merlin Technologies Pty.
Income Statement					
4000 - Sales - Product	222.707.432	<u>666.089</u>	<u>88.525.885</u>	<u>214.177</u>	
4100 - Sales - Subscription	88.846.427	<u>95.398</u>	<u>36.335.590</u>	<u>234.533</u>	
4200 - Sales - Service	63.758.479	<u>42.319</u>	<u>22.029.286</u>	<u>1.313.880</u>	
4300 - Sales - Maintenance	6.216.521	0	<u>5.096.653</u>	0	
4400 - Sales - Support	138.922	0	<u>59.146</u>	<u>895</u>	
4500 - Sales - Other	48.834	0	<u>15.706</u>	<u>12.303</u>	
Total Sales Revenue	381.716.615	<u>803.805</u>	<u>152.062.265</u>	<u>1.775.787</u>	
Total Sales Revenue	381.716.615	<u>803.805</u>	<u>152.062.265</u>	<u>1.775.787</u>	
5000 - COS - Product	80.418	0	<u>80.418</u>	0	
5200 - COS - Service	81.494.321	0	<u>24.093.723</u>	<u>-42.731</u>	
Total Cost of Sales	81.574.739	0	<u>24.174.141</u>	<u>-42.731</u>	
Total Cost of Sales	81.574.739	0	<u>24.174.141</u>	<u>-42.731</u>	
Gross Profit	300.141.876	803.805	<u>127.888.125</u>	<u>1.818.517</u>	
Operating Expenses					

Income Statement - Current Year by Period

Displays a column for each Period, as defined by the 'Period Filter' on the report:

Financial Year and Period (s)   

Filter Logic
Between ▼

Start
2,023,001

End
2,023,012

The Start and End periods do not have to be in the same year, meaning that it is possible to have any number of columns representing for instance 6, 12, 18, 24 (or other) periods. The Report has a total column, summarizing all periods displayed.

Financial Report						
Income Statement, Detailed - By Period - Dual						
Dataflow Refreshed: 15.8.2023 13.51.13 Filters Set: (5)   						
Source Table						
	2021/001 - Amount (USD)	2021/002 - Amount (USD)	2021/003 - Amount (USD)	2021/004 - Amount (USD)	2021/005 - Amount (USD)	2021/006 - Amount (USD)
Income Statement						
4000 - Sales - Product	61,228,178	30,816,502	35,696,104	31,558,758	30,681,596	32
4100 - Sales - Subscription	24,095,559	12,883,098	14,208,671	12,439,536	11,949,063	13
4200 - Sales - Service	12,699,598	7,042,819	11,015,251	11,402,455	10,153,781	9
4300 - Sales - Maintenance	948,164	974,267	1,246,641	1,043,445	1,027,838	
4400 - Sales - Support	341	80,877	72,058	0	0	
4500 - Sales - Other	6,000	0	57,399	19,270	0	
Total Sales Revenue	98,977,841	51,797,564	62,296,122	56,463,464	53,812,277	56
Total Sales Revenue	98,977,841	51,797,564	62,296,122	56,463,464	53,812,277	56
5000 - COS - Product	80,418	0	8,794	0	0	
5100 - COS - Subscription	0	0	5,616	0	0	
5200 - COS - Service	12,081,770	8,189,853	11,787,109	10,988,407	10,068,754	11
5300 - COS - Maintenance	0	0	7,112	0	0	
5400 - COS - Support	0	0	3,556	0	0	
5500 - COS - Other	0	0	3,556	0	0	

Income Statement - Current Year by Quarter

Financial Report Income Statement, Detailed - By Quarter - Dual						
Source Table						
	Total (USD)	Q1 (USD)	Q2 (USD)	Q3 (USD)	Q4 (USD)	
Income Statement						
4000 - Sales - Product	395,739	162,470	31,533	201,736	0	
4100 - Sales - Subscription	1,458,617	152,025	294,704	654,432	357,456	
4200 - Sales - Service	6,116,642	1,442,273	1,776,187	1,745,032	1,153,149	
Total Sales Revenue	7,970,998	1,756,769	2,102,425	2,601,200	1,510,605	
Total Sales Revenue	7,970,998	1,756,769	2,102,425	2,601,200	1,510,605	
5200 - COS - Service	1,796,879	676,163	463,181	657,535	0	
Gross Profit	6,174,119	1,080,605	1,639,244	1,943,665	1,510,605	
Operating Expenses						
6000 - Telephone	17,791,315	17,627,877	74,157	64,286	24,996	
6010 - Office supplies	8,160,369	7,784,172	255,283	66,010	54,904	
6020 - Utilities	31,200	14,852	0	16,348	0	
6030 - Insurance Expense	8,460,737	8,460,737	0	0	0	

Income Statement - By Dimension 1

To create reports for other dimensions (2, 3 or 4) – clone the report and change the dimension column accordingly.

Financial Report Income Statement, Detailed - By Dimension 1 - Dual							
Edit Clone Export Delete Dataflow Refreshed: 11/23/2023, 12:19:04 AM Filters Set (Override 9/30/2020) (5)							
Source Table							
	Total (USD)	Australia - Amount (USD)	Boston - Amount (USD)	Canada - Amount (USD)	Chicago - Amount (USD)	England - Amount (USD)	France
Income Statement							
4000 - Sales - Product	602,947,960	352,648	134,084,283	-117,923	21,518,090	158,285,786	
4100 - Sales - Subscription	158,240,706	321,374	50,624,425	0	8,124,300	63,951,297	
4200 - Sales - Service	94,553,947	788,834	32,128,875	0	5,156,100	36,824,110	
4300 - Sales - Maintenance	11,705,304	94,009	985,158	-162,000	158,100	9,962,683	
4400 - Sales - Support	627,924	113,045	0	-128,700	0	329,572	
4500 - Sales - Other	1,929,750	276,962	0	-86,499	0	1,181,014	
Total Sales Revenue	870,005,591	1,946,873	217,822,741	-495,122	34,956,590	270,534,463	
Total Sales Revenue	870,005,591	1,946,873	217,822,741	-495,122	34,956,590	270,534,463	
5000 - COS - Product	703,308	24,453	0	0	0	65,046	
5100 - COS - Subscription	1,001,843	136,155	0	0	0	305,627	
5200 - COS - Service	95,758,977	289,705	0	0	0	29,929,327	
5300 - COS - Maintenance	610,363	49,824	0	0	0	455,993	
5400 - COS - Support	350,704	44,076	0	0	0	177,873	
5500 - COS - Other	793,942	140,319	0	0	0	523,577	
5600 - Royalties	739,425	0	0	0	0	0	
Total Cost of Sales	99,958,562	683,532	0	0	0	31,457,544	
Total Cost of Sales	99,958,562	683,532	0	0	0	31,457,544	
Gross Profit	770,047,029	1,263,341	217,822,741	-495,122	34,956,590	239,076,919	

Current Period Date Override

Date

Sep 30, 2020

Soft Date

Sort Date

Current Year to Date

Company Name

Filter Logic

Equals

Values

Search values...

Dimension 1

Filter Logic

Equals

Values

Search values...

Dimension 2

Filter Logic

Equals

Values

Search values...

Income Statement - 1 Column

This report only has one column which is controlled by Period Date Override and a 'Soft Date' filter to enable a different view of the financials, as Soft Date becomes a filter in itself.

It is recommended to use this report as the basis for DYI approach.

Financial Report

Income Statement, Detailed - 1 column - Dual

EditCloneExportDelete

Dataflow Refreshed: 1/10/2024, 6:52:39 AMFilters Set: (Override 9/30/2022) (5)

Source Table

	Amount (USD)
Income Statement	
4000 - Sales - Product	340,250
4100 - Sales - Subscription	1,062,346
4200 - Sales - Service	5,112,549
Total Sales Revenue	6,515,145
Total Sales Revenue	6,515,145
5200 - COS - Service	1,678,836
Gross Profit	4,836,310
Operating Expenses	
6000 - Telephone	17,762,123
6010 - Office supplies	8,089,918
6020 - Utilities	31,200
6025 - Insurance Expense	8,460,727
6030 - Rent	4,541,375
6055 - Other G&A expenses	66,278
Total Administration Costs	38,951,621

Current Period Date Override

Date

Sep 30, 2022

Soft Date

Soft Date

Current Year to Date

Company Name

Filter Logic

Equals

Values

Search values...

Dimension 1

Filter Logic

Equals

Values

Search values...

Dimension 2

Balance Sheet reports

Balance Sheet Report Versions

All balance sheet reports have 2 versions:

Summary grouped and subtotaled by Trial Balance 1, Trial Balance 2 and Trial Balance 3, and Detailed by General Ledger Account, grouped by Trial Balance 1, Trial Balance 2 and Trial Balance 3

Summary By Trial Balance 1, TB2 and TB3

Source Table

	LYTD - Amount (USD)
Assets	
Bank and Cash	458,413,977
Accounts Receivable	15,326,220
Prepayments and Accrued Income	45,000
Inventory	189,858
Total Current Assets	473,975,056
Fixtures Fittings and Equipment	-136,581
Other Assets	-23,663,000
Total Assets	450,175,475
Liabilities and Equity	
Accounts Payable	20,657,039
Accruals and Deferred Income	16,542,060
Tax Liability	82,892,756
Total Current Liabilities	120,091,856
Payable After 1 Year	
Total Liabilities	120,091,856
Stock	
Capital and Reserves	
Total Shareholders Funds	0
Retained Earnings	
Total Equity	0
Retained Earnings	330,083,619
Total Equity and Retained Earnings	330,083,619
Total Liabilities and Equity	450,175,475

Details By Trial Balance 1, TB2, TB3 and GLA

Source Table

	LYTD - Amount (USD)
Assets	
1010 - Cash in bank- CAD	14,857
1015 - Cash in bank-EUR	
1016 - Cash in bank-EUR	
1020 - Cash in bank- USD	281,543,726
1025 - Cash in bank- GBP	172,069,219
1027 - Cash in bank- AUD	4,786,175
Total Bank and Cash	458,413,977
1200 - Accounts Receivable	15,246,555
1205 - Unbilled AR	35,000
1250 - Inter-company A/R US owes LTD	1,000
1260 - Inter-company A/R LTD owes US	43,665
Total Accounts Receivable	15,326,220
1410 - Prepaid expenses	
1440 - Prepaid rent	45,000
1470 - Deferred professional services co	
Total Prepayments and Accrued Income	45,000
1300 - Inventories	189,858
Total Current Assets	473,975,056
1630 - Computers, equipment and softw	-87,050
1640 - Furniture and fixtures	
1650 - Accumulated depreciation	-114,531
1660 - Vehicles	65,000

Balance Sheet - YTD vs Last YTD



Financial Report

Balance Sheet, Detailed - YTD vs LYTD - Dual

Source Table

	LYTD - Amount (USD)	YTD - Amount (USD)	Variance (USD)	Var. Pct. (USD)
Assets				
1010 - Cash in bank- CAD	<u>600,315</u>	<u>600,315</u>	0	0.0%
1015 - Cash in bank-EUR	<u>4,340,225</u>	<u>4,644,354</u>	304,129	7.0%
1016 - Cash in bank-EUR	<u>2,857,151</u>	<u>2,833,071</u>	-24,080	-0.8%
1020 - Cash in bank- USD	<u>591,776,925</u>	<u>592,073,118</u>	296,193	0.1%
1025 - Cash in bank- GBP	<u>271,702,567</u>	<u>272,050,812</u>	348,246	0.1%
1027 - Cash in bank- AUD	<u>5,911,579</u>	<u>6,245,945</u>	334,366	5.7%
Total Bank and Cash	<u>877,188,761</u>	<u>878,447,615</u>	1,258,854	0.1%
1220 - Unbilled Expense	<u>-600</u>	<u>-600</u>	0	-0.0%
1461 - Deferred Commissions - accumu	<u>-1,000</u>	<u>-1,000</u>	0	-0.0%
Total Contract Assets - Current	<u>-1,600</u>	<u>-1,600</u>	0	-0.0%
1200 - Accounts Receivable	<u>-12,761,715</u>	<u>-12,949,708</u>	-187,994	1.5%
1205 - Unbilled AR	<u>232,039</u>	<u>232,039</u>	0	0.0%
1250 - Inter-company A/R US owes LTD	<u>23,496</u>	<u>23,496</u>	0	0.0%
1260 - Inter-company A/R LTD owes US	<u>211,576</u>	<u>211,576</u>	0	0.0%
Total Accounts Receivable	<u>-12,294,605</u>	<u>-12,482,598</u>	-187,994	1.5%
1410 - Prepaid expenses	<u>53,275</u>	<u>53,275</u>	0	0.0%

Balance Sheet - Multi Company

The report below displays Certinia's demo company names, but columns are data driven, so will display the companies in the specific Certinia Accounting instance.

Financial Report

Balance Sheet, Summary - Multi Company - Dual

EditCloneExportDelete

Dataflow Refreshed: 9/26/2023, 5:27:23 AM

Filters Set: (Override 9/26/2023) (5)

Source Table

	Merlin Technologies Canada - Amo...	Merlin Technologies ES - Amount (U...	Merlin Technologies Ltd. - Amount (...)	Merlin Technologies NV - Amount (...)	Merlin Technologies Pty. - Amount (...)	Merlin Technologies S.A. - Amount (...)	Merlin Technologie
Assets							
Bank and Cash	555,458	2,833,071	301,837,385	2,304,539	6,245,945	2,347,175	
Contract Assets - Current							
Accounts Receivable	48,880	91,142	-15,924,671	1,002,782	935,043	132,827	
Prepayments and Accrued Income			-943,712	-457,072	-13,899		
Inventory							
Total Current Assets	634,138	2,924,213	285,069,002	2,850,229	6,867,092	2,479,801	
Fixtures Fittings and Equipment			107,349	113,678	108,818		
Other Assets			5,882				
Total Assets	634,138	2,924,213	285,182,032	2,963,905	6,975,907	2,479,801	
Liabilities and Equity							
Accounts Payable	0	70,418	335,522	184,039	445,855	55,069	
Accruals and Deferred Income	43,079	230,334	-77,260,811	-100,058	312,981	166,615	
Employment Payables							
Tax Liability	55,853	322,810	89,277,602	209,489	1,123,422	241,858	
Total Current Liabilities	109,742	623,561	12,392,314	293,473	1,882,267	463,542	
Payable After 1 Year		11,139	12,387		6,553	10,878	

Balance Sheet - Rolling 12

This report is using Soft Date Rolling periods and will display the first column as 'Current Period' (P), second column previous period (P -1), third column 2 periods ago (P-3) and so on.

Columns can be re-ordered, and headers can be changed to month names.

Financial Report

Balance Sheet, Detailed - Rolling 12 - Dual

EditCloneExportDelete

Dataflow Refreshed: 9/26/2023, 5:27:23 AM

Filters Set: (Override 9/30/2021) (5)

Source Table

	Jan (USD)	Feb (USD)	Mar (USD)	Apr (USD)	May (USD)	Jun (USD)	Jul (USD)	Aug (USD)	Sep (USD)	Oct (USD)	
Assets											
1010 - Cash in bank- CAD	600,315	600,315	600,315	600,315	600,315	600,315	600,315	600,315	600,315	600,315	
1015 - Cash in bank-EUR	377,278	377,278	900,730	953,392	1,055,281	1,097,520	945,730	2,022,728	2,892,318	3,053,599	
1016 - Cash in bank-EUR	579,780	579,780	999,138	999,138	999,138	999,138	854,649	1,809,705	2,183,898	2,373,638	
1020 - Cash in bank- USD	582,074,799	595,214,609	678,678,847	688,085,013	694,449,498	690,869,491	688,690,997	692,284,421	699,930,924	694,145,641	
1025 - Cash in bank- GBP	107,672,173	120,974,035	137,989,574	159,423,928	180,800,912	207,941,192	229,725,712	263,805,610	275,159,671	274,631,326	
1027 - Cash in bank- AUD	4,706,518	4,914,112	4,808,478	4,510,570	4,422,980	4,142,898	4,454,447	4,743,149	4,777,653		
Total Bank and Cash	995,919,828	722,680,129	823,754,081	854,672,056	882,217,324	905,627,618	924,980,301	954,774,225	975,310,242	949,582,071	
1200 - Accounts Receivable	-3,952,399	9,358,582	14,219,929	1,583,449	-8,092,727	-5,590,500	-5,403,599	-10,619,281	-13,362,937	-13,341,593	
1205 - Unbilled AR	143,840	143,840	143,840	143,840	143,840	185,840	185,840	185,840	185,840	185,840	
1250 - Inter-company A/R US owes LTD	1,000	1,000	0	-7,000	9,500	23,499	23,499	23,499	23,499	23,499	
1260 - Inter-company A/R LTD owes US	49,285	49,285	0	93,333	170,754	211,678	211,678	211,678	211,678	211,678	
Total Accounts Receivable	-3,758,261	9,652,697	14,363,769	1,793,622	-7,768,633	-5,189,589	-5,002,658	-10,218,350	-12,962,028	-12,940,651	
1410 - Prepaid expenses	40,000	40,000	53,275	53,275	53,275	53,275	53,275	53,275	53,275	53,275	
1430 - Prepaid insurance	17,878	38,178	75,687	102,641	102,641	102,641	102,641	120,131	120,131	158,943	
1440 - Prepaid rent	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	
1480 - Deferred commissions, current			29,174	29,174	29,174	29,174	29,174	29,174	29,174	29,174	

Balance Sheet - 1 Column

This report only has one column which is controlled by Period Date Override and a 'Soft Date' filter to enable different view of the financials, as Soft Date becomes a filter in itself.

It is recommended to use this report as the basis for DYI approach.

Financial Report

Balance Sheet, Detailed - 1 column - Dual

EditCloneExportDelete

Dataflow Refreshed: 1/10/2024, 6:52:39 AMFilters Set: (Override 9/30/2022) (6)

Source Table

	YTD - Amount (USD)
Assets	
1010 - Cash in bank- CAD	600,315
1015 - Cash in bank-EUR	4,340,225
1016 - Cash in bank-EUR	2,857,151
1020 - Cash in bank- USD	591,776,925
1025 - Cash in bank- GBP	271,702,567
1027 - Cash in bank- AUD	5,911,579
Total Bank and Cash	877,188,761
1220 - Unbilled Expense	-600
1461 - Deferred Commissions - accumuli	-1,000
Total Contract Assets - Current	-1,600
1200 - Accounts Receivable	-12,761,715
1205 - Unbilled AR	232,039
1250 - Inter-company A/R US owes LTD	23,496
1260 - Inter-company A/R LTD owes US	211,576
Total Accounts Receivable	-12,294,605
1410 - Prepaid expenses	53,275
1430 - Prepaid insurance	196,632

Current Period Date Override

Date

Sep 30, 2022

Soft Date

Soft Date

Current Year to Date (Cumulative)

Company Name

Filter Logic

Equals

Values

Search values...

Other Reports

Cash Flow – indirect method

NOTE: A version using Cash Flow Line Summary is available as well, but this requires Cash Flow Line Summary to be configured in the General Ledger Accounts object.

Financial Report

Cash Flow - Indirect Method - Trial Balance 3 (Dual)

Edit

Clone

Export

Delete

Bank and Cash Equivalent at Start

Dataflow Refreshed: 1/11/2024, 5:41:35 AM

Filters Set: (Override 1/12/2024) (2)

	Current - Amount (USD)	Previous - Amount (USD)
Bank and Cash Balance	878,447,489.71	878,447,489.71

Cash Flow

Dataflow Refreshed: 1/11/2024, 5:41:35 AM

Filters Set: (Override 1/12/2024) (8)

Source Table

	Trial Balance 3	Current - Amount	Previous - Amount
Adjusted Income Statement		0.00	0.00
	Accounts Payable	0.00	0.00
	Accounts Receivable	0.00	0.00
	Accruals and Deferred Income	0.00	0.00
	Contract Assets - Current	0.00	0.00
	Employment Payables	0.00	0.00
	Inventory	0.00	0.00

Cash Flow

Source Table

	Trial Balance 3	Current - Amount	Previous - Amount
Adjusted Income Statement		0.00	0.00
	Accounts Payable	0.00	0.00
	Accounts Receivable	0.00	0.00
	Accruals and Deferred Income	0.00	0.00
	Contract Assets - Current	0.00	0.00
	Employment Payables	0.00	0.00
	Inventory	0.00	0.00
	Prepayments and Accrued Income	0.00	0.00
	Tax Liability	0.00	0.00
Balance Sheet Movements		0.00	0.00
Cash from Operations		0.00	0.00
	Fixtures Fittings and Equipment	0.00	0.00
	Other Assets	0.00	0.00
	Capital and Reserves	0.00	0.00
	Other Assets	0.00	0.00
	Payable After 1 Year	0.00	0.00
	Stock	0.00	0.00
Net Increase/ (Decrease) in Cash and Cash equivalent		0.00	0.00

Bank and Cash Equivalent at End

	Current - Amount (USD)	Previous - Amount (USD)
Bank and Cash Balance	878,447,489.71	878,447,489.71

Financial Report

Cash Flow - Indirect Method - Cash Flow Line Summary (Dual)

Est

Close

Report

Details

Bank and Cash Equivalent at Start

Dateflow Refreshed: 1/11/2024, 5:41:35 AM

Filter: Set (Override: 1/12/2024) (2)

Print

Refresh

Filter

Current - Amount (USD)

Previous - Amount (U.S. ...)

Bank and Cash Balance

575,447,459.71

575,447,459.71

Cash Flow

Dateflow Refreshed: 1/11/2024, 5:41:35 AM

Filter: Set (Override: 1/12/2024) (8)

Print

Refresh

Filter

Source Table

Cash Flow Line Summary (4)

Current - Amount

Previous - Amount

Adjusted Income Statement

0.00

0.00

Balance Sheet Movements

Unknown (SLA)

0.00

0.00

Cash from Operations

0.00

0.00

Unknown (SLA)

0.00

0.00

Unknown (SLA)

0.00

0.00

Net Increase / (Decrease) in Cash and Cash Equivalent

0.00

0.00

Bank and Cash Movements

Unknown (SLA)

0.00

0.00

Bank and Cash Equivalent at End

Dateflow Refreshed: 1/11/2024, 5:41:35 AM

Filter: Set (Override: 1/12/2024) (2)

Print

Refresh

Filter

Current - Amount (USD)

Previous - Amount (U.S. ...)

Bank and Cash Balance

575,447,459.71

575,447,459.71

Current Period Date Override

Date

Jan 12, 2024

Company Name

Equity

Search values...

20

Aging as of Now Outstanding Dual Value

This report displays the outstanding Accounts Payable or Accounts Receivables as of 'Now', meaning the time of the latest data refresh in Analytics.

The report is subset to Company "Merlin Technology Inc" and General Ledger Account "1200 - Accounts Receivable" - these filters need to be changed to mirror the Company and GLA for your own setup.

The underlying lens defines the 'Aging Buckets', they can easily be changed and/or more 'buckets' added:

Lens Measures

Columns	
Current	▼
Days Overdue	×
0 - 0	
1-30	▼
Days Overdue	×
1 - 30	
31-60	▼
Days Overdue	×
31 - 60	
61-90	▼
Days Overdue	×
61 - 90	
91-120	▼
Days Overdue	×
91 - 120	
121+	▼
Days Overdue	×
> 120	

Demo data is 'stale' and doesn't have relevant data to display:

Financial Report Aging as of Now Outstanding Dual Value								
Source Table								
Account Name	Current	1-30	31-60	61-90	91-120	121+ (USD)	Total (USD)	
Aperture Science	0	0	0	0	0	11,575	11,575	
Boremo Engineering	0	0	0	0	0	14,970	14,970	
Customer Experience Strategies, Inc.	0	0	0	0	0	848,350	848,350	
Gadgets and Gizmos	0	0	0	0	0	4,999	4,999	
Company Name						168,411	168,411	
Filter Logic						7,000	7,000	
Equals						50,000	50,000	
Values						0	1,105,305	
Search values...								
Merlin Technologies, Inc. X								
General Ledger Account Name								
Filter Logic								
Equals								
Values								
Search values...								
1200 - Accounts Receivable X								

Gross Margin Analysis

To create reports for other dimensions (2, 3 or 4) – clone the report and change the dimension column accordingly.

Financial Report

Gross Profit Analysis by Dimension 1 - Dual

EditCloneExportDelete

Dataflow Refreshed: 1/11/2024, 5:41:35 AMFilters Set: (Override 10/31/2023) (4)

	Dimension 1	Actual	Budget (USD)	Variance (USD)	Variance % (USD)
Sales Revenue	Adelaide	0	-980,964	-980,964	100.0%
	Australia	0	-750,474	-750,474	100.0%
	Global	0	-521,088	-521,088	100.0%
	Melbourne	0	-7,400	-7,400	100.0%
	San Francisco	0	-4,300	-4,300	100.0%
	Sydney	0	-56,433	-56,433	100.0%
Total Sales Revenue		0	-2,320,659	-2,320,659	100.0%
Cost of Sales	Australia	0	701,521	701,521	100.0%
	Sydney	0	130,849	130,849	100.0%
Total Cost of Sales		0	832,370	832,370	100.0%
Total Gross Profit		0	-1,488,289	-1,488,289	100.0%

Current Period Date Override

Date

Oct 31, 2023

Soft Date

Soft Date

Current Year to Date

Company Name

Filter Logic

Equals

Values

Search values...

Dataflow Refreshed: 1/11/2024, 5:41:35 AMFilters Set: (Override 10/31/2023) (4)

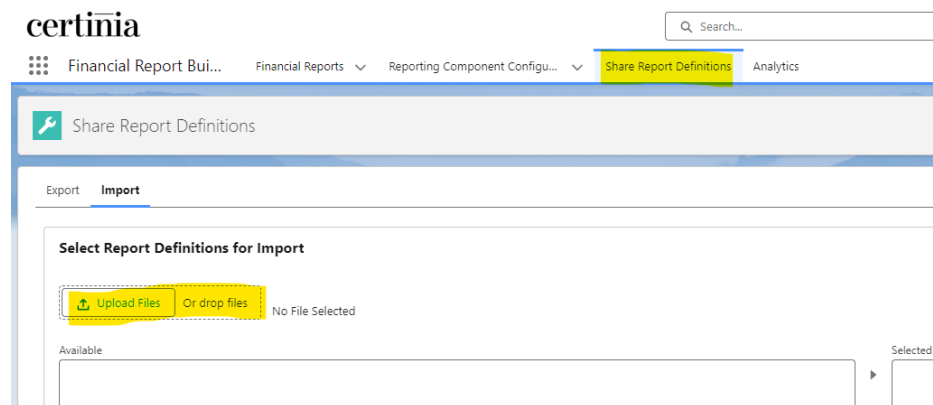
	Dimension 1	Actual	Budget (USD)	Variance (USD)	Variance % (USD)
Gross Profit	Adelaide	0	-980,964	-980,964	100.0%
	Australia	0	-48,953	-48,953	100.0%
	Global	0	-521,088	-521,088	100.0%
	Melbourne	0	-7,400	-7,400	100.0%
	San Francisco	0	-4,300	-4,300	100.0%
	Sydney	0	74,416	74,416	100.0%
Total Gross Profit		0	-1,488,289	-1,488,289	100.0%

Report Pack Files

There are 3 Financial Report Pack files:

- [Financial Reports Dual Currency](#)
- [Financial Reports Home Currency](#)
- [Financial Reports Reporting Currency](#)

Download the file(s). Then navigate to Report Builder’s “Share Report Definitions”:



Upload/drop the Report Pack file – and the list of reports will appear in the ‘Available’ pane – simply select the ones you want, move them to the ‘Selected’ pane. Note: You may not need ALL reports in a given file, just pick the relevant ones. Click ‘Import’ and reports will be available in Report Builder:

