

Client Questions:

When did you start your business?

What is your current process for each client (Similarities)?

How are you primarily getting clients?

Who is/are your best client(s)?

What is your next step to grow your business?

Where do you want your business to be in one year?

What are the problems that are keeping you from getting new clients?

What do you believe would happen if this problem isn't solved?

What would your business look like in a year if this problem keeps worsening?

If this problem is solved approximately how much new business would you earn?

Number of estimated clients -

Number of estimated earnings \$ -

What is your current pricing?

What do you usually earn per client?

Possible Solutions I can try