

# FeedBackLoop — Add-On for Adobe Express

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My github repo link: <a href="https://github.com/Coder2904/Feedback-loop">https://github.com/Coder2904/Feedback-loop</a>

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## **Overview**

Streamline how teams review and approve designs in tools like Adobe Express — by collecting, organizing, and responding to stakeholder feedback all in one place, right inside your creative workflow.

#### Analogy:

Imagine Google Docs "suggestion" + Slack notifications... but for design projects directly within your design tool.



Today: Feedback on designs is messy!

You send files/screenshots  $\rightarrow$  People reply in emails, Slack, meetings  $\rightarrow$  Feedback is scattered, hard to track, decisions delayed.

Direct pain point: Designers & reviewers waste time copying/pasting comments, chasing approvals.

#### Your Solution:

© Create a tightly integrated review/feedback system, inside the design environment, making feedback focused, fast, and actionable.

# **Goals**

# 1. Review Link Generation

- What: Instantly create a shareable review link for any current project with a single click inside the add-on panel.
- Why: Enables feedback from anyone (even those without Adobe accounts), speeding up review cycles.
- How: Panel provides options like deadline settings, anonymous feedback toggle, login requirements, and optional email notifications.

# 2. Structured Feedback Collection

- What: External reviewers access a lightweight web page showing the latest design and a structured feedback form (type, priority, comment).
- Why: All feedback is uniform, sortable, and doesn't get lost in long email or chat threads.

# 3. Centralized Feedback Management Panel

- What: Designers view incoming feedback in real-time within the add-on panel.
- How: Inbox shows color-coded status, expandable cards for details, and quick actions to resolve, reply, or tag team members.
- <u>Goal</u>: No feedback is lost; everything's actionable at a glance.

# **Specifications**

# **©**Core Features Implemented:

#### 1. Generate Shareable Link

- Creates unique project ID and shareable URL
- Generates document thumbnail via sandbox
- Seamless UI state management

# 2. Document Integration

- Gets project title and info from Adobe Express document
- Generates visual preview/thumbnail of current design
- Exports design data for sharing

# 3. Feedback Management

- Mock feedback system (ready for backend integration)
- Real-time feedback display with status tracking
- Apply feedback workflow

# 4. Complete UI Flow

• Tab navigation: Generate → Share → Feedback

- Copy link functionality
- Status indicators and loading states

# @Implementation Structure

#### 1. Project Setup

- Scaffold with Adobe Add-on CLI (npx @adobe/create-ccweb-add-on ...) using the JavaScript/React + sandbox template.
- Organize source files into:
  - /src Panel UI, feedback components.
  - /sandbox Document access logic (code. js for sandbox API interaction).
  - /server Express API, DB models, notification logic.
  - /public Static files for the feedback web app.

# 2. Panel & Web App Logic

- Panel Side (src/ui/components/):
  - Fetch and display current Adobe Express project info.
  - Generate and display review links via backend API.
  - Show real-time feedback list, color-coded by status/priority.
  - Expose actions: Mark as done, reply, tag, filter, sort.
- Feedback Webpage (public/):
  - Access via secure tokenized URL.
  - Render design preview (thumbnail/static snapshot).
  - Show guided feedback form (fields: type, priority, comment, optional name/email).
  - POST feedback securely to the backend.

# 3. Backend & API Structure

- REST Endpoints:
  - POST /create-review Generates review link, stores session.
  - GET /review/:token Serves design preview and feedback form for given session.

- POST /feedback Processes and stores feedback, triggers notifications.
- GET /feedback?reviewId=... Fetches all feedback for a session; used by panel.

#### Security:

- Enforce HTTPS, validate incoming tokens for every API call.
- Sanitize user inputs to prevent XSS/SQL injections.
- Use CORS to restrict origins, especially for review web access.

# 4. Adobe Express API Integration

#### Key APIs:

- <u>Document Sandbox API</u>: Used in /sandbox/code.js to access document structure, generate previews, and interact with artboards and metadata.
- <u>UI SDK</u>: For rendering panel, notifications, dialogs, and in-panel actions.
- <u>Event API</u>: To listen for project/document changes or review-related actions.
- Asset API: To quickly generate compressed thumbnails for web previews.

#### • Typical sequence:

- User chooses "Generate Review Link."
- Active document snapshot is created via sandbox API.
- Backend is called to log review session and produce secure shareable URL.
- Incoming feedback is fetched by UI SDK routines—no page reload needed.

# 5. Technology Stack

#### Adobe Express Add-on

- **Framework**: React 18 with TypeScript
- **UI Library**: Adobe Spectrum Web Components
- State Management: React Context + useReducer
- **Communication**: Adobe Runtime API with apiProxy pattern
- Build System: Webpack 5 with Adobe Express CLI
- **Styling**: Pure CSS (Tailwind not supported in add-on environment)

#### 6. Backend API

- **Runtime**: Node.js 18+ with Express.js
- **Language**: javascript
- **Database**: PostgreSQL 14+ (primary) + Redis 6+ (caching/sessions)
- **Storage**: AWS S3 for thumbnails and file exports
- **Authentication**: JWT tokens + OAuth2 (Adobe ID integration)
- **Real-time**: Socket.io for live notifications
- **Queue Processing**: Bull (Redis-based) for background tasks
- Al Integration: OpenAl GPT-4 Vision for design analysis

#### 7. Web Review Platform

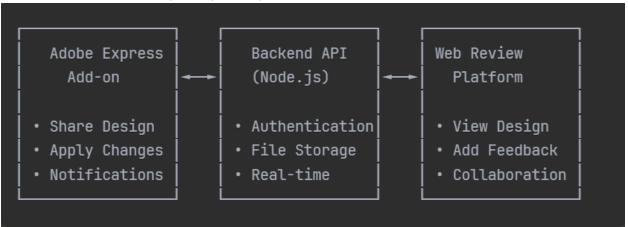
- **Framework**: React 18 with Next.js 13 (App Router)
- **Styling**: CSS + Custom components
- **State Management**: SWR for data fetching + React Context
- **Real-time**: Socket.io client integration
- **Deployment**: Vercel with serverless functions

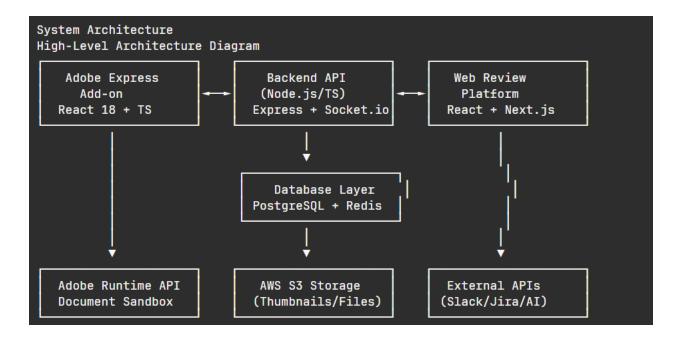
# **Teedback Loop - Complete Workflow Architecture**

System Overview

Adobe Express Add-on + Backend API + Web Review Platform + Real-time Notifications

# Overview On APIs and Endpoints(inshort)





#### Authentication

• All API requests from the add-on require Adobe OAuth2 tokens.

• Public Review endpoints allow anonymous or email+PIN.

# Core Endpoints

# Projects

Endpoint	Description
POST /api/projects/create	Create project
<pre>GET /api/projects/{project_id}/info</pre>	Project info
PUT /api/projects/{project_id}	Update
DELETE /api/projects/{project_id}	Delete

## Feedback

Endpoint	Description
GET /api/projects/{project_id}/feedback	Get feedback (filterable)
POST /api/feedback/{feedback_id}/resolve	Mark feedback as resolved
POST /api/feedback/bulk-resolve	Bulk resolve feedback
POST /review/{shareable_token}/feedback	Public feedback submit

# Analytics

Endpoint	Description
GET /api/analytics/feedback	Feedback analytics

# **©**Core Workflows

# Workflow 1: Generate Shareable Link Technical:

```
sequenceDiagram
   participant D as Designer (Add-on)
   participant S as Document Sandbox
   participant A as Backend API
   participant DB as PostgreSQL
   participant S3 as AWS S3
   participant WS as WebSocket
   D->>S: generateThumbnail()
   S-->>D: {dataURL, dimensions}
   D->>S: getDocumentInfo()
   S-->>D: {title, id, metadata}
   D->>A: POST /api/projects/create
   Note over A: Validate Adobe session
   A->>S3: Upload thumbnail
   S3-->>A: {url, key}
   A->>DB: INSERT project record
   DB-->>A: {project_id, token}
   A->>WS: Emit project_created event
   A-->>D: {project_id, shareable_link}
   D->>D: Update UI with link
```

#### Workflow 2: Review & Feedback

```
sequenceDiagram
    participant R as Reviewer
    participant W as Web Platform
    participant A as Backend API
    participant DB as PostgreSQL
    participant WS as WebSocket
    participant D as Designer Add-on
    participant E as External APIs
    R->>W: Visit shareable link
    W->>A: GET /review/{token}
    A->>DB: Query project details
    DB-->>A: {project_info, settings}
    A-->>W: Project data + form
    W-->>R: Render review interface
    Note over R: Reviewer submits feedback
    R->>W: Submit feedback form
    W->>A: POST /review/{token}/feedback
    A->>DB: INSERT feedback record
    A->>WS: Emit feedback_received
    WS->>D: Notify designer
    A->>E: Send external notifications
    A-->>W: Success response
   W-->>R: Thank you page
```

## **Workflow 3: Apply Feedback**

```
sequenceDiagram
    participant F as Feedback Submit
    participant A as Backend API
    participant R as Redis Queue
    participant WS as WebSocket Server
    participant D as Designer Add-on
    participant E as External Services
    participant N as Notification Services
    F->>A: POST feedback
    A->>R: Queue notification job
    A->>WS: Emit immediate event
    WS->>D: Real-time notification
    R->>N: Process notifications
    N->>E: Send Slack/Email alerts
    E-->>N: Delivery confirmation
    N->>A: Update notification status
```

# Security & Edge Cases

#### <u>Authentication & Authorization</u>

- Adobe Add-on: OAuth2 with Adobe ID
- **Review Platform**: Anonymous + optional email verification
- API Security: Rate limiting, CORS, input validation

• **Data Privacy**: GDPR compliance, data retention policies

#### Edge Case Handling

#### Network Issues

- Offline Mode: Cache feedback locally in add-on
- Retry Logic: Exponential backoff for API calls
- Sync Resolution: Conflict resolution for offline changes

#### Scale Handling

- **CDN Distribution**: Global thumbnail/asset delivery
- Database Sharding: Project-based partitioning
- Cache Strategy: Redis for hot feedback data
- **Queue Processing**: Background thumbnail generation

#### **Error Scenarios:**

```
// Comprehensive error handling with specific status codes
class APIError extends Error {
  constructor(message, statusCode, errorCode) {
    super(message);
    this.statusCode = statusCode;
    this.errorCode = errorCode;
}

const errorCodes = {
  // Authentication (401)
INVALID_TOKEN: { status: 401, code: 'AUTH_INVALID_TOKEN' },
```

```
TOKEN EXPIRED: { status: 401, code: 'AUTH TOKEN EXPIRED' },
 // Authorization (403)
 INSUFFICIENT PERMISSIONS: { status: 403, code:
'AUTH INSUFFICIENT PERMISSIONS' },
 PROJECT ACCESS DENIED: { status: 403, code: 'PROJECT ACCESS DENIED'
},
 // Not Found (404)
 PROJECT NOT FOUND: { status: 404, code: 'PROJECT NOT FOUND' },
 FEEDBACK NOT FOUND: { status: 404, code: 'FEEDBACK NOT FOUND' },
 REVIEW LINK EXPIRED: { status: 404, code: 'REVIEW LINK EXPIRED' },
 // Validation (400)
 INVALID PROJECT DATA: { status: 400, code:
'VALIDATION PROJECT DATA' },
 INVALID FEEDBACK FORMAT: { status: 400, code:
'VALIDATION FEEDBACK FORMAT' },
 MISSING REQUIRED FIELDS: { status: 400, code:
'VALIDATION MISSING FIELDS' }.
 // Conflict (409)
 DUPLICATE PROJECT: { status: 409, code: 'DUPLICATE PROJECT' },
```

```
FEEDBACK ALREADY RESOLVED: { status: 409, code:
'FEEDBACK ALREADY RESOLVED' },
 // Rate Limiting (429)
 RATE LIMIT EXCEEDED: { status: 429, code: 'RATE LIMIT EXCEEDED' },
// Server Errors (500)
 THUMBNAIL GENERATION FAILED: { status: 500, code:
'SERVER THUMBNAIL FAILED' },
 DATABASE CONNECTION ERROR: { status: 500, code:
'SERVER DATABASE ERROR' },
 EXTERNAL SERVICE ERROR: { status: 500, code:
'SERVER EXTERNAL SERVICE ERROR' }
};
// Error handler middleware
const errorHandler = (err, req, res, next) => {
 const { statusCode = 500, errorCode = 'SERVER UNKNOWN ERROR',
message } = err;
 res.status(statusCode).json({
  success: false,
  error: {
```

```
code: errorCode,
   message: message,
   timestamp: new Date().tolSOString(),
   requestId: req.headers['x-request-id']
 }
});
// Log error for monitoring
 logger.error('API Error', {
  errorCode,
  statusCode,
  message,
  stack: err.stack,
  requestId: req.headers['x-request-id'],
  userId: req.user?.id,
  endpoint: `${req.method} ${req.path}`
});
};
```

# **®**Performance Optimizations

#### Frontend (Add-on)

- Lazy Loading: Load feedback on-demand
- **Debounced Requests**: Prevent excessive API calls
- Local Caching: Store project metadata locally
- **Progressive Enhancement**: Core features work offline

#### **Backend**

- **Database Indexing**: Optimized queries for feedback retrieval
- **Connection Pooling**: Efficient database connections
- Response Caching: Cache project metadata
- **Compression**: Gzip API responses

#### **Real-time Features**

- Room-based Sockets: Isolate project-specific updates
- **Heartbeat Monitoring**: Detect disconnected clients
- Message Queuing: Buffer updates during high load

# ©Deployment Architecture

# **Development Environment**

- **Docker Compose**: Local full-stack development
- Hot Reload: Instant add-on updates
- Mock Services: Simulated external dependencies

# **Production Deployment**

- Adobe Express: Add-on published to marketplace
- Backend: Node.js on AWS ECS/Lambda
- **Database**: AWS RDS (PostgreSQL) + ElastiCache (Redis)

- Storage: S3 with CloudFront CDN
- **Monitoring**: CloudWatch + application metrics

# **CI/CD Pipeline**

```
# Automated deployment workflow
stages:
- test: Unit + integration tests
- build: Create add-on package + backend images
- deploy-staging: Automated staging deployment
- e2e-tests: Full workflow validation
- deploy-production: Manual approval + deployment
- monitor: Post-deployment health checks
```

#### **Key Metrics**

- **Usage**: Projects created, links shared, feedback submitted
- **Performance**: API response times, thumbnail generation speed
- **Errors**: Failed operations, user drop-off points
- **Engagement**: Time spent reviewing, feedback quality

#### **Alerting**

- **System Health**: API downtime, database connectivity
- **User Experience**: High error rates, slow responses
- **Business Metrics**: Drop in project creation, feedback rates



#### **Database Schema**

```
-- Users table

CREATE TABLE users (
   id UUID PRIMARY KEY DEFAULT gen_random_uuid(),
   adobe_user_id VARCHAR UNIQUE NOT NULL,
   email VARCHAR NOT NULL,
   name VARCHAR NOT NULL,
   avatar_url VARCHAR,
   role user_role DEFAULT 'designer',
   settings JSONB DEFAULT '{}',
   created_at TIMESTAMP DEFAULT NOW(),
   updated_at TIMESTAMP DEFAULT NOW(),
   last_login TIMESTAMP
);
```

```
CREATE TABLE projects (
  id UUID PRIMARY KEY DEFAULT gen_random_uuid(),
  adobe_document_id VARCHAR NOT NULL,
  title VARCHAR NOT NULL,
  description TEXT,
  creator_user_id UUID NOT NULL REFERENCES users(id),
  thumbnail_url VARCHAR,
  shareable_token VARCHAR UNIQUE NOT NULL,
  shareable_link VARCHAR UNIQUE NOT NULL,
  status project_status DEFAULT 'active',
  settings JSONB DEFAULT '{}',
 metadata JSONB DEFAULT '{}',
  expires_at TIMESTAMP DEFAULT (NOW() + INTERVAL '30 days'),
  created_at TIMESTAMP DEFAULT NOW(),
  updated_at TIMESTAMP DEFAULT NOW(),
 last_feedback_at TIMESTAMP
);
```

```
CREATE TABLE feedback (
  id UUID PRIMARY KEY DEFAULT gen_random_uuid(),
  project_id UUID NOT NULL REFERENCES projects(id) ON DELETE CASCADE,
  reviewer_name VARCHAR NOT NULL,
  reviewer_email VARCHAR,
  reviewer_ip INET,
  comment TEXT NOT NULL,
  category feedback_category DEFAULT 'general',
  priority priority_level DEFAULT 'medium',
  rating INTEGER CHECK (rating >= 1 AND rating <= 5),
  position_data JSONB,
  browser_info JSONB,
  status feedback_status DEFAULT 'pending',
  resolution_notes TEXT,
  resolved_by UUID REFERENCES users(id),
  resolved_at TIMESTAMP,
  created_at TIMESTAMP DEFAULT NOW(),
  updated_at TIMESTAMP DEFAULT NOW()
```

```
CREATE TABLE review_sessions (
   id UUID PRIMARY KEY DEFAULT gen_random_uuid(),
   project_id UUID NOT NULL REFERENCES projects(id) ON DELETE CASCADE,
   reviewer_info JSONB NOT NULL,
   session_token VARCHAR UNIQUE NOT NULL,
  ip_address INET,
  user_agent TEXT,
  started_at TIMESTAMP DEFAULT NOW(),
  last_activity TIMESTAMP DEFAULT NOW(),
   expires_at TIMESTAMP DEFAULT (NOW() + INTERVAL '24 hours')
 );
CREATE TABLE notifications (
 id UUID PRIMARY KEY DEFAULT gen_random_uuid(),
 user_id UUID NOT NULL REFERENCES users(id) ON DELETE CASCADE,
 project_id UUID REFERENCES projects(id) ON DELETE CASCADE,
 feedback_id UUID REFERENCES feedback(id) ON DELETE CASCADE,
 type notification_type NOT NULL,
 title VARCHAR NOT NULL,
 message TEXT NOT NULL,
 data JSONB DEFAULT '{}',
 sent_at TIMESTAMP,
 read_at TIMESTAMP,
```

created\_at TIMESTAMP DEFAULT NOW()

# **©**Future Enhancements(VERSION-2 OF THE PRODUCT)

#### **Advanced Features**

- Al-Powered Suggestions: Automated design recommendations
- Version Control: Design iteration tracking
- Collaborative Editing: Real-time multi-user design
- Advanced Analytics: Feedback sentiment analysis

### **Integration Expansions**

- **Slack/Teams**: Direct feedback notifications
- Figma/Sketch: Cross-platform compatibility
- **CRM Systems**: Customer feedback integration
- **Project Management**: Jira/Asana task creation

#### **Enterprise Features**

- **SSO Integration**: Enterprise authentication
- **Custom Branding**: White-label review platform
- Advanced Permissions: Role-based access control
- API Access: Third-party integrations

# **External Integrations**

#### Slack & Teams

- Connect via OAuth2 (UI flow, DB config)
- Project/review notifications posted as Slack messages (interactive deep link buttons)

#### <u>Jira</u>

- Ticket auto-generation from high-priority feedback
- Deep linking to Adobe Express files

#### Al (OpenAl GPT-4 Vision)

Secure single-use API keys

- Design/UX prompt engineering
- Results stored, privacy-respecting

#### **Development Setup**

- Local:
  - docker-compose up (DB, Redis, backend, frontend, add-on sandbox)
  - Hot reload for all codebases
  - Environment configs in .env.\*
  - Seed scripts: /scripts/seed.ts
- Staging:
  - Deployable to AWS ECS, Vercel

#### Deployment Architecture

- Backend: AWS ECS/Lambda
- DB: AWS RDS Postgres + ElastiCache
- Storage: S3 + CloudFront
- CI/CD: GitHub Actions, workflows for test/build/deploy/monitor
- IaC: Terraform for all infra (examples in /infra/)

#### Monitoring & Analytics

- Health checks (liveness/readiness) on all services
- Sentry/DataDog hooks for all major errors
- Analytics: Usage, response times, engagement, feedback quality, reviewer activity
- Automated alerts: high error rates, slow queries, service downtime

#### Testing Strategy

- End-to-end: Cypress scripts for link generation, feedback submission, notification,
   CRUD
- Unit: Business logic (feedback validation, analytics rollup, webhooks, etc.)
- API Contract: Type-checked DTOs and API integration tests

# **Technical Implementation Priority**

#### Phase 1 (MVP - 2 weeks)

- 1. Backend API core endpoints
- 2. Database setup & basic schema
- 3. Review platform web interface
- 4. Add-on ↔ Backend integration

#### Phase 2 (Enhanced - 4 weeks)

- 1. Real-time notifications
- 2. Advanced feedback positioning
- 3. Export/import functionality
- 4. Performance optimizations

#### Phase 3 (Scale - 8 weeks)

- 1. Enterprise features
- 2. Advanced analytics
- 3. Third-party integrations
- 4. Global deployment

This architecture ensures scalability, reliability, and maintainability while providing a seamless user experience across all platforms.

# Feature Compatibility Matrix

FeedBackLoop Feature	Adobe Express Support	Implementation Method
Design Export	✓ Native API	<pre>exportRenditions( )</pre>
Document Access	✓ Native API	Document Model API

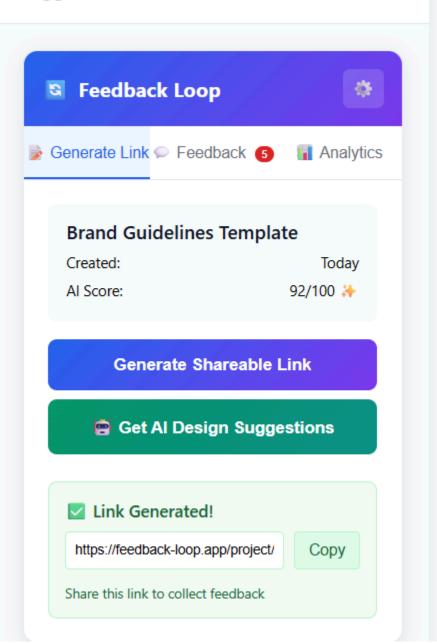
✓ Native OAuth2 User Authentication Adobe IMS integration ✓ Native API Asset Import importContent() Real-time Updates ≠ External WebSocket via backend ≠ External File Storage AWS S3 integration Feedback ✓ Native API Document Application manipulation

# **@MOCKUPS-FOR-FULL-FLEGED-ADD-ON**

1.Al-enhanced add-on with design scoring, automated suggestions, and three-tab navigation including analytics. Smart recommendations based on design principles and user feedback patterns.

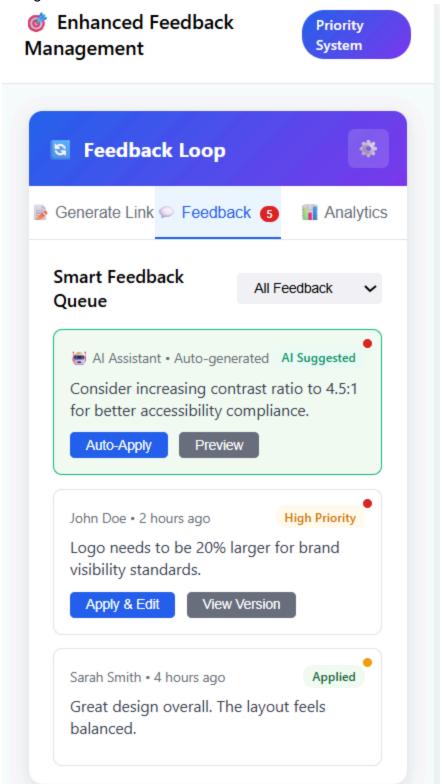




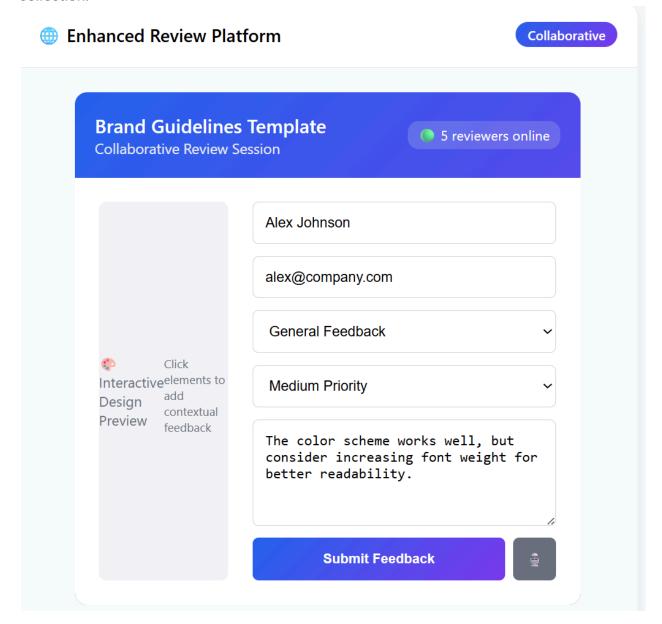


 $2. Advanced feedback \ management \ with \ AI \ suggestions, priority \ indicators, version \ control, and \ smart \ filtering. \ Auto-apply for \ AI \ recommendations \ and \ preview \ modes \ for$ 

changes.



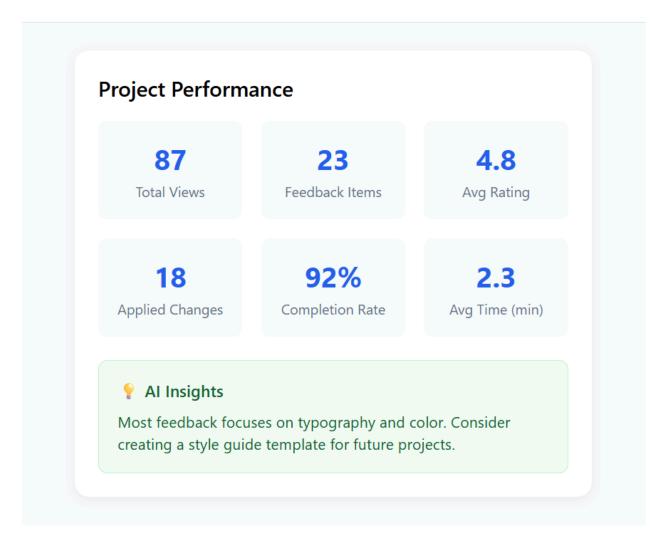
3. Enhanced review platform with real-time collaboration, contextual feedback on design elements, priority selection, categorization, and voice note support for richer feedback collection.



**4.**Comprehensive analytics showing project performance, engagement metrics, completion rates, and Al-powered insights to help improve design processes and feedback quality.



Analytics



**5.**Enterprise-grade integration hub connecting with popular tools like Slack, Jira, Figma, and project management platforms. Includes SSO, custom branding, and API access for large

organizations.

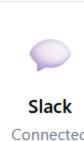


# 

**Enterprise** 

# **Connected Tools**

Streamline your workflow with integrated tools







Connected

Jira Connected

**Figma** Available









**Teams** 

Connected

SSO Enterprise **Analytics** Connected

# Enterprise Features

- Single Sign-On (SSO) integration
- · Custom branding and white-label options
- · Advanced role-based permissions
- API access for custom integrations

# **Post-Hackathon Launch Strategy**

Phase 1: Immediate Next Steps (Weeks 1-4)

#### **Technical Foundation**

- Code Quality Audit: Refactor hackathon prototype into production-ready codebase
- Security Hardening: Implement comprehensive security audit and penetration testing
- Performance Optimization: Load testing and optimization for 10,000+ concurrent users
- Adobe Certification: Submit add-on for Adobe Express Marketplace review and approval

#### Market Validation

- Designer Interviews: Conduct 50+ interviews with Adobe Express users to validate pain points
- Beta Program Launch: Recruit 100 early adopters from design communities (Dribbble, Behance, Designer Hangout Slack)
- Usage Analytics: Implement detailed analytics to track user behavior and feature adoption
- Feedback Integration: Build feedback loops to continuously improve based on real user data

Phase 2: MVP Launch (Months 2-4)

# Go-to-Market Strategy

• Adobe Express Marketplace: Official launch as verified add-on

- Freemium Model:
  - o Free: 5 projects, basic feedback collection
  - Pro (\$19/month): Unlimited projects, Al insights, team collaboration
  - Enterprise (\$99/month): White-label, SSO, advanced analytics

# Marketing & Community Building

- Content Marketing: Weekly design workflow tutorials showcasing FeedBackLoop
- Design Community Engagement: Partner with design influencers and agencies
- Adobe Partnership: Explore co-marketing opportunities with Adobe Express team
- Conference Speaking: Present at design conferences (Adobe MAX, Config, Design+Research)

# Team Building

- Technical Co-founder: Recruit experienced full-stack engineer to scale backend
- Design Lead: Hire UX/UI designer to enhance user experience
- Business Development: Add sales/partnerships person for enterprise deals

# Phase 3: Scale & Growth (Months 5-12)

# **Product Expansion**

- Multi-Platform Integration: Extend to Figma, Canva, and other design tools
- Mobile Apps: Native iOS/Android apps for on-the-go feedback
- Advanced Al Features:

- Smart feedback categorization using GPT-4
- Design trend analysis and suggestions
- Automated accessibility audits

#### Revenue Diversification

- Enterprise Contracts: Target agencies and large design teams (\$500-2000/month)
- API Licensing: License feedback infrastructure to other design platforms
- Training & Consulting: Offer design workflow optimization services

# Strategic Partnerships

- Design Agencies: Partner with top agencies for white-label solutions
- Educational Institutions: Provide free licenses to design schools
- Adobe Ecosystem: Integrate with Creative Cloud, Adobe XD workflows

# Phase 4: Series A Preparation (Year 2)

# **Growth Metrics Target**

- 10,000+ Monthly Active Users in Adobe Express
- \$500K ARR from subscriptions and enterprise contracts
- 40%+ Net Revenue Retention rate
- Net Promoter Score > 50 from user satisfaction surveys

# Competitive Moats

- First-Mover Advantage: Deep Adobe Express integration before competitors
- Network Effects: Reviewers stay on platform due to project history

- Data Advantage: Unique insights into design feedback patterns for Al features
- Platform Risk Mitigation: Expand beyond Adobe to reduce dependency

# Financial Projections

# Year 1 Revenue Targets

- Q1: \$10K MRR (500 paid users)
- Q2: \$35K MRR (1,500 paid users)
- Q3: \$75K MRR (3,000 paid users)
- Q4: \$125K MRR (5,000 paid users)

# Funding Strategy

- Bootstrap Phase: Use hackathon prize + personal savings for first
   6 months
- Seed Round (\$250K): Month 8-10 to accelerate growth and team building
- Series A (\$2M): Month 18-24 to scale multi-platform and enterprise features

# © Success Metrics & Milestones

#### **Technical Milestones**

- Adobe Marketplace approval within 60 days
- 99.9% uptime SLA achievement
- Sub-100ms response time globally
- SOC 2 Type II compliance for enterprise sales

#### **Business Milestones**

• 1,000 projects created in first month

- Featured in Adobe Express newsletter/blog
- First enterprise contract (\$10K+ ARR)
- Break-even on operational costs

# User Experience Goals

- 5-star average rating on Adobe Marketplace
- 30%+ monthly user retention rate
- 50% reduction in feedback cycle time (validated through user studies)
- 90%+ of users would recommend to other designers

# 

# Continuous Improvement Cycle

- 1. Weekly User Interviews: Direct feedback from power users
- 2. Monthly Feature Releases: Rapid iteration based on usage data
- 3. Quarterly Strategic Reviews: Adjust roadmap based on market feedback
- 4. Annual Vision Planning: Long-term product and market expansion

# Risk Mitigation

- Platform Risk: Build multi-platform strategy from day one
- Competition Risk: Focus on superior user experience and Al differentiation
- Technical Risk: Maintain 99.9% uptime with redundant infrastructure
- Market Risk: Stay close to design community trends and needs