

PROFESSIONAL SUMMARY

Extensive background in buying, purchasing, and financial planning, Experience in store operations, general management, and product development. A thorough understanding of top-down and bottom-up plans and strategies is evident, along with a proven track record of profitability.

SKILLS

- ERP
- Business Analysis
- Demand Planning/Forecasting
- Purchasing and Planning
- Logistics and Supply Chain
- Operations Management

EXPERIENCE

Freelance

2023 - 2024

- Worked on a project to set up an AS400 system to run ERP.
- Designed and installed all network systems around a factory/office building, including all cables, phones system, AP and NVR security system.

Purchasing/ Planning Manager

2019 - 2022

- Developed and managed demand forecasting plans for footwear merchandise and raw materials for production goods, supporting an annual volume of 30 million dollars.
- Implemented monthly production schedules and optimized inventory levels, resulting in exceptional turnover rates within the warehouse.
- Skillfully negotiated with vendors and freight forwarders, securing favorable pricing and ensuring timely delivery of goods from overseas.
- Developed comprehensive monthly and seasonal reports encompassing sales and operational data.
- Reduced average inventory level by 15%.

Planner

2014 - 2019

- Strategized and coordinated business plans across three divisions, targeting a volume of 85 million dollars.
- Formulated annual production, sales, and return plans to drive efficient operations and maximize revenue.
- Reduced average cost by 7% on all shipping related items.
- Successfully expanded vendor network, establishing connections with numerous new suppliers to secure competitive pricing and favorable terms.

EDUCATION

Bachelor of Arts - Economics

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