

Distribution and Transport



Send goods by: container ship, articulated lorry, hopper wagon

Goods can be packed in:

- carton _____
- bale _____
- container _____
- drum _____
- crate _____
- case _____
- barrel _____
- sack _____

Materials : what are these made of?

- Cardboard _____
- Paper _____
- Cloth _____
- Metal _____
- Glass _____
- Hemp _____
- Wood _____
- Plastic _____

Features : what are the features of the packing containers mentioned above?

- Airtight _____
- Waterproof _____
- Enclosed _____
- Open _____
- Locked _____
- Sealed _____
- Refrigerated _____
- Padded _____
- insulated against heat/cold _____
- strengthened with metal bands/wire _____
- wrapped with protective material _____

Goods: what types of goods are transported? By what means of transport? What are these packed in?

- preserved foodstuff _____
- textiles _____
- chemicals _____
- powder _____
- fruit _____
- machinery _____
- perishables _____
- paper _____
- grain _____
- liquids _____

Let's take a look at some of the characteristics of road, rail, sea, and air transport. Fill in the table below with the characteristics of each type of transport, according to your own judgement.

- low capacity of load _____
- high travelling speed _____
- transshipment to other
forms of transport essential _____
- very high capacity of load _____
- low freight rates _____
- high speed delivery _____
- restrictions on weight and size _____

- cheap insurance-goods exposed to risk for short time _____
- rarely affected by weather conditions _____
- inflexible timetabling _____
- delays due to bad weather _____
- world-wide transport operation _____
- quicker and cheaper for shorter distances _____
- heavier packaging _____
- slow speed _____
- 24-hour operation _____
- quicker and cheaper for long distances _____
- door-to-door delivery _____
- low speed over long distances _____
- high freight rates _____
- security problems _____

Transport type	
Air	
Rail	
Road	
Sea	

To consign – consignor, consignee, consignment – The Romanian equivalents are:
???

A new shipping company has opened and sends your company information on the types of cargo and services they provide. Read and translate the following text from their promotional material.

BlueWhale Shipping Co. specialises in the transport of overweight and overdimensional cargos, being able to provide services according to customers' special transport requirements as follows:

- overdimensional units
- overweight shipments up to 100 tons
- cars, trucks, and agricultural machines
- 20 and 40 feet containers.

The company transports forest products, such as wood-pulp, plywood, newsprint; bulk products, such as rice, grains, ores; other commodities, such as copper, zinc, lead, chemicals, rubber, fertilisers, tea, coffee, cotton, sugar.

The company ships various waterborne freight across the Atlantic, loading ocean vessels by the aid of barges and vessels that can sail to inland ports too. The company operates such vessels enhancing the ocean vessels' operation in smaller ports. The ocean vessels can thus serve from interior river ports to ocean ports. The vessels are loaded at inland river and ocean ports. They are then towed to and loaded on board of ocean vessels. From there, the commodities are taken to their ports of destination.

Read the following text and study the specific terms listed below:

Shipping of Export Goods

The shippers, having received the details of packing and forwarding, dispatch the goods to the port of loading to be shipped overseas.

Whether the goods are being sent to an agent or to a principal dealing on his own account, the actual shipment will proceed on the following lines:

1. The shipper shall apply to the forwarding agent who sees to the shipping of goods.
2. The sailing date of the carrying vessel and its port of departure will be ascertained. For this purpose the shipping departments are supplied with shipping lists.
3. The packers will be called in and when the size, the shape, and weight of the cases have been ascertained, these facts will be communicated to the Shipping Company and a freight quotation is obtained.
4. Freight rates to the docks will also be ascertained and one of the many transport organizations asked to collect the goods.
5. Bills of Landing will then be obtained from the shipping company – the details will be filled in by the shipper and the Bills are submitted to the Shipping Company for signature. The signature will not, as a rule, be given till shipping freight is paid. The Freight Note will specify the amount due.
6. The dock authorities will now be asked by means of a Shipping Note to take possession of the goods for the purpose of loading.
7. Insurance will now be arranged.
8. The Bills of Landing will probably have returned, duly signed by the Shipping Company and the invoices and the other documents will be prepared.

If a consignment is to be shipped on board a sea-going vessel thr Romanian sellers (shippers) should apply to a Chartering Department.

Other Documents for Shipping by Sea

- Commercial invoices - state the value of the goods
- The Packing List – indicates which goods are in which carton
- The Delivery Note/Order – acts as a receipt of goods delivered to a Forwarding Agent.
- A Customs Specification – a list on which goods are described according to a prescribed export list
- A Ship's Manifest – contains all the details of what a ship is carrying
- A Warehouse Warrant/Dock Warrant – a document issued by the Warehousing authorities for the goods to be stored

- The Certificate of Origin – they specify the origin of the materials used in manufacturing the goods.
- The Request to Book Shipping Space – document with the specifications of goods to be shipped
- Application for Insurance
- The Bill of Entry – Filled up by the shipper, the document states the nature and value of goods, for the use of the customs house. (Turcu, F., Nastasescu, V., *Limba engleză pentru Întreprinzători și oameni de afaceri*, vol II)