

Frequently Asked Interview Questions

- Tell me about yourself.
- Walk me through the key experiences on your resume.
- Why do you want to work for this organization?
- What strengths would you bring to this position?
- Based on what you know about this job, what do you anticipate would be the most challenging aspect of the role for you and how would you handle this?
- How did you choose to major in _____?
- How have you learned about trends in our field?
- Tell me about your internship at _____. What did you enjoy most about it?
- What do you find most and least exciting about this position?
- Where do you see yourself in five years?
- How will your liberal arts education be relevant to the work you would do for us?
- How would a former co-worker describe you?
- What is an accomplishment you are most proud of and why?
- What kinds of decisions are most difficult for you?
- Tell us something about yourself that is not on your resume.
- What was the last book you read, film you saw, or off-campus event you attended?
- What led you to choose to attend Smith College?
- What would your last supervisor say about your work?
- What are two or three skills you developed or enhanced through your research experience, and how do you see those skills aligning with this internship/job?
- What is your math proficiency?
- Describe your experience using _____ software.
- What motivates you to put forth your greatest effort?
- How do you determine or evaluate success?
- If you were to take this internship/job, what should your supervisor know about you so they can best support you in your work?
- What major problem have you encountered and how did you deal with it?
- What other companies/organizations are you interviewing with?
- How do you define leadership?
- Give me an example of a team project you contributed to.

- What would your marketing plan be for XXX product?
- Tell me about the most difficult customer or client you've ever dealt with.
- What is the most challenging team you've ever been part of? What was your role?
- Describe a situation in which you persuaded someone to change their perspective and behavior.
- Tell me about a time you failed.
- Give us an example of when you've shown your leadership skills.
- Describe a time you used good judgment and logic to solve a problem.
- In what ways have you engaged with people from differing local or global cultures?
- Tell me about a decision you had to make quickly and without much information.
- Describe a specific instance that you conformed to a policy with which you did not agree.
- Tell me about an important goal you set in the past and how you attained it.
- How have you handled a situation where you saw a peer or co-worker doing something unethical?
- Describe the most significant or creative presentation you have ever given.
- Tell me about a time you went above and beyond what was expected to get a job done.
- Give me an example of a time you were able to communicate successfully with another person even when that individual might not have liked you (or vice versa).
- Describe a situation that required you to act under pressure.
- How do you rest and recharge during or after a particularly challenging or stressful project or experience?