#### EP. 60 簡報開頭 C - 教育

### **Types of Hooks**

1. Offer some interesting data or insight

# 2. Ask a compelling/provocative question

a. Nicholas Tse (Who wants to succeed? Who's Lying?) <a href="https://youtu.be/Mb43bdOHA7c?t=1260">https://youtu.be/Mb43bdOHA7c?t=1260</a> (21:00)

# 3. Say something counter-intuitive

a. Larry Smith TEDxUW (university of Waterloo) Most people will fail to have a great career because there are too many good careers. <a href="https://www.youtube.com/watch?v=iKHTawgyKWO">https://www.youtube.com/watch?v=iKHTawgyKWO</a>

#### Hook

- Do you know we wasted 60 minutes a day doing busy work using our current software system?
- Do you know we could have been spending 14400 minutes a year perfecting other important tasks?