# I/I8/I9 Notes for 'Making it Rain\*' Marita Fitzpatrick <a href="mailto:mfitzpatrick@philasd.org">mfitzpatrick@philasd.org</a>

Link to this document: <a href="http://bit.ly/2GcHuCRain">http://bit.ly/2GcHuCRain</a> \*rainmaker: a person who brings in funding

## Steps to get grants:

- I. Find a funding source and research their requirements. See resources below.
- 2. Decide what you need (materials) or want to do (an activity), who will benefit from it.
- 3. Be realistic. Do something feasible. Starting small gives you a chance to gain experience.
- 4. Run it by your boss. (He or she could give you ideas or help you find your team. Always keep them informed.)
- 5. Are your going to go solo or find a team to work with? Pick reliable people. Talk about your ideas. They'll have their own and together you can come up with something strong.
- 6. Open an account with Donors Choose, join a list, or initiate contact with a funder.
- 7. Come up with a catchy title.
- 8. During planning stages, hash out all elements of your idea. If working with a team, do this with them so the plan is air tight.
- 9. If this requires a commitment from the school community, make sure you discuss with your principal or other administrator.
- 10. On a separate document, compose your text. You need to sell your idea to your funder with concise, persuasive language.
- II. Thoroughly edit your writing.
- 12. Copy and paste your text into your application and comb through it again for typos and flow.
- 13. Hit 'send.' While waiting for a decision/funding, organize your follow through so you can hit the ground running once the money comes in.
- 14. Celebrate (or regroup, assessing your effort).
- 15. Follow through, communicate w your team, and stay on top of your commitments.
- 16. (Safely) share grant activities on social media and the school's website.
- 17. Self assess.

### **All things Donors Choose:**

**How does Donors Choose work?** 

How to do a **Donors Choose** request.

Don't reinvent the wheel. See these examples of funded projects to get ideas.

### Other grant opps:

**The Philadelphia Foundation** 

#### But wait, there's more....

Philasd <u>office of grant development</u> lists grants for which to apply. Use their <u>guide</u>. Philasd <u>teacher information board</u> has pds and grant opps.

Take a look at the TIBs email we get from the district. It is a good resource.