

Your Database



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Accessing the Question Database

- Follow this [Link](#) to access the Elite Tech Sales Interview Prep questions

Creating Your Answer Database

- For each question, especially the top 15 common questions, use bullet points to structure your answers, making them clear and easy to follow.
- Focus on crafting a narrative or story in your answers that will help you stand out
- Incorporate "pattern interrupts" in your responses to capture the interviewers attention

Building Standout Responses

- Develop responses that are unique and memorable
- Ensure your answers are authentic and reflect your personal experiences and skills
- Practice articulating your answers in a confident and engaging manner
- Use metrics, where appropriate

Focusing on the Top 15 Questions

- Prioritize perfecting your responses to the top 15 most common interview questions
- These questions are highly likely to be asked in most interviews, so thorough preparation is key

Audit Videos

Audit Videos

Below you will find examples of audit videos conducted with our members. Watch these videos to see what a great vs average response looks like.

1. [Video 1](#)
2. [Video 2](#)
3. [Video 3](#)