

# Job description

## Industry

- Real Estate

## Employment Type

Full-time and Part-time positions available

We are seeking a motivated and passionate Real Estate Agent to join MorphEasy®, an innovative residential real estate firm

### **Job Description:**

As a member of our team, you will have access to a range of services and support to help you build your sales ability and achieve your goals.

### **Responsibilities:**

- \* Build and maintain relationships with clients through communication and follow-up.
- \* Provide excellent customer service throughout the home buying and selling process.
- \* Conduct property showings.
- \* Attend and participate in team meetings and training sessions.
- \* Work with clients to identify their needs and preferences and match them with the appropriate properties.

### **Requirements:**

- \* Active real estate license.
- \* Strong communication and interpersonal skills.
- \* Ability to work independently and as part of a team.
- \* Knowledge of the local real estate market and trends.
- \* A passion for helping clients achieve their home buying and selling goals.

### **Benefits:**

- \* Premium leads & referrals generated by MorphEasy® extensive marketing efforts.
- \* Access to marketing tools and performance tracking systems.
- \* Operations support including contract drafting, transaction coordination, listing coordination, and marketing support.
- \* Assistance with lead conversion, lead nurturing, & past client follow-up via a team dedicated managing broker

- \* Access/introduction to a network of trusted industry professionals including title & escrow teams & contractors.
- \* New Agent training, and on-going Agent coaching & support.
- \* Collaborative team environment, team events & team sponsored client events.
- \* Tenure-based and/or production-based bonuses or incentives, provided at Team Lead's discretion.

If you are a driven and motivated Real Estate Agent looking to join a top-selling team, we would love to hear from you!

**Job Type:** Full-time

Pay: \$200,000.00 - \$500,000.00 per year

**Experience level:**

- \* 1 year
- \* 2 years
- \* 3 years
- \* 4 years
- \* 5 years
- \* No experience needed
- \* Under 1 year

**Schedule:**

Choose your own hours

**Ability to commute/relocate:**

\* ILLINOIS or FLORIDA: Reliably commute or planning to relocate before starting work (Required)

**Experience:**

\* Sales: 1 year (Required)

**License/Certification:**

\* Real Estate License OR willing to complete licensing courses.