

How We Work at RND.Energy



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Transparent. Collaborative. Outcome-Driven.

We don't disappear behind closed doors.

We build a shared working space where both the client and our team move together toward a well-defined result — with clarity and mutual trust.



Core Principles

- **Transparency:** No hidden budgets. No hidden logic. No surprises. Everything is openly discussed.
 - **Collaboration:** We don't "serve" the client — we *co-create* with them.
 - **Value in the process:** You don't just get a product. You get the thinking, the methodology, and tools that stay with you.
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Three-Stage Collaboration Process

1. Situation Analysis & Problem Framing (AS IS → TO BE)



We begin by analyzing the current state of your organization:

- structured interviews with key team members,
- discovery of bottlenecks and misalignments,
- building a shared understanding of challenges and direction.



Deliverables:

- AS IS Map (how things currently work)
- TO BE Roadmap (how things should evolve)
- Preliminary budget estimation
- Clear and structured technical requirements

Hourly billing

Final Typical range for that stage: **\$3000–\$6000**, depending on the complexity and scope.

Book a free 30 minutes call: <https://meetings-eu1.hubspot.com/pavel4pm>

2. Development & Agile Execution (Scrum rhythm)


 Our team runs the implementation using agile methodologies (Scrum), with:

- sprint planning,
- weekly demos,
- retrospectives,
- and transparent day-to-day communication.



You'll have access to all deliverables and task boards in real-time.

All changes are discussed openly. Our shared goal: **stay within the agreed budget**.

 **Monthly payments** from a **pre-approved budget**.

The team is incentivized to deliver efficiently: **any savings become part of a final performance bonus**.

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3. Delivery, Implementation & Handoff



This is not just a handover — we ensure:

- successful implementation into your workflows,
- onboarding for your team,
- refinement for edge cases.

🎁 Once complete, the team receives a **final bonus** — typically **~35% of the development budget** — as a reward for efficient execution and successful adoption.

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💡 Why This Model Outperforms Classic Outsourcing

Traditional Outsourcing	RND.Energy Approach
Black box development	Full transparency
Outsider team	Collaborative thinking partner
Product only	Product + methodology + structure
Rigid contracts	Flexible, budget-conscious delivery
No stake in efficiency	Team rewarded for smart execution

📎 Formal Setup

- We sign an **NDA and Collaboration Intent Agreement** at the start
 - All phases are documented
 - Communication takes place in open channels (Telegram, Slack, Notion, etc.)
 - All meetings are recorded or documented
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If you're looking for more than just a development team — but a **thinking partner** who helps you move from chaos to clarity — you're in the right place.

RND.Energy — We design systems that work.

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