

Customer Engagement Specialist

HIRING DATE (Range)	Openly Interviewing
HIRING COMPANY	Facility Solutions Group
LOCATION(S)	Jersey City or nearby City
REPORTS TO	Sales Manager / Program Manager
DIRECT REPORTS	2
STARTING SALARY	\$40,000 annually

Short Description of the Hiring Company

Facility Solutions Group is dedicated to timeless contribution and service in lighting, electrical, energy, and technology fields. Our mission is to consistently provide our customers with superior value through quality products, service and support by contributing to the quality of life of all employees.

Objective of the Job Title

The customer Engagement Specialist will market and generate interest for the program through in person efforts, meeting with potentially eligible customers to explain the program to them, quickly assess the facility for energy efficiency upgrade opportunities, and work with interested customers to obtain necessary paperwork to verify customer eligibility.

Job Responsibilities:

- Inform customers of Utility Program opportunities and generate leads for the program team
- Be able to explain the benefits of the program to customers at an expert level
- Recognize energy efficiency opportunities on sites
- Schedule energy audits and coordinate with Energy Conservation Reps
- Secure necessary documents and information from customers
- Update and maintain all systems required
- Act professionally and ethically at all times
- Report directly to the Program Manager

Qualifications (Preferred):

- Bachelor degree preferred, but not required
- Minimum of one to two years experience in Sales or Customer Outreach
- Must have a Valid Driver's License
- Must be able to pass a drug and background screen
- Daily field based local travel
- Working knowledge of Word and Excel
- Possess strong data entry skills
- Possess positive and self-confident phone presence
- Strong verbal and written communication skills
- Ability to multitask while staying organized
- Self-Motivated
- Experience in lighting and electrical a plus!

FSG is an EEO/Affirmative Action Employer: All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, veteran status.

Interested? Please click the below link:

[Green Energy Job Postings Interest Form](https://form.jotform.com/203245466535052) or **copy/paste the following link into your browser:** <https://form.jotform.com/203245466535052>