

Apply to join the most desired team in the benefits industry for athletes, leaders and entrepreneurs. We're looking for a passionate, competitive **Business Athlete** to fill our **Sales Rep and Sales Manager** positions to help with the expansion of our agency. **What is a Business Athlete?** This term is defined as an individual who attacks business with the **competitiveness of an athlete and the mindset of an entrepreneur.**

The world changed in 2022 and we didn't skip a beat! Instead, we adapted instantly and finished the year with **record breaking growth, promotions and sales!**

**What we're looking for:**

- You're a competitive worker with a strong vision for what you want
- You're passionate about helping people and leading others
- At the core, you're a positive, loyal teammate with a knack for lifting others up and focusing on solutions
- You're a pro at having fun, laughing and having a good time
- You're coachable and humble but at the same time confident and takes pride in your results

**What you'll do:**

**Sales Rep:**

- Help facilitate benefits through Union, Association members and Social media requests
- Determine eligibility for new clients
- Assist with application process
- Open customer accounts
- Properly explain the benefits available and provide the best product for customer needs
- Maintain quality service and resolve issues by enforcing customer service standards

**Sales Manager:**

- Maintain team by selecting, orienting, and training sales reps
- Build relationships with your team, create a motivating environment and run contests
- Sustain a fun work culture
- Identify trends in-order to gameplan properly with your team to increase results
- Continue professional and technical knowledge by attending educational workshops and teaching workshops

**What you'll get:**

- Sales Rep Avg Income (\$65K+) & Sales Manager Avg Income (\$100K+)
- Work From Home, Remote, Virtually
- Accelerated Promotion Track
- Weekly Advances, Weekly Bonuses, **\*\*Monthly Residual Income\*\***
- Monthly Competitions (Win, Cars, Cash, Trips, Events, etc.)
- Health Insurance Reimbursement, Life Insurance, Stock Options
- Leadership Seminars, Team Building Events, Conventions
- Free Leads

**We spend ZERO time cold calling, NO telemarketing, NO prospecting, NO soliciting and NO contacting friends or family members to build your client base.** Our company only works with organized groups or individuals that request our services and have interest in hearing from us.

Our agency has been dominating the benefits industry for the last 20 years. We have broken and set every production and growth record in the USA for our company. **We have won Top Workplace 9 years in a row and are ranked with Forbes as a Top 25 Happiest Companies to work for in America.** Currently we have offices all across the country and can hire out of every state and if you want to be a part of a championship team this might be the organization for you.

Our culture separates us from any other opportunity. We have a family like atmosphere that is very uplifting and positive. Immediately after the hiring process you get immersed into our culture. Our training process has proven to be extremely successful for 20+ years producing multiple multimillionaires in the business. We are fortunate enough to receive free mentorship from many of these millionaires daily. If you are looking to excel mentally as well as financially this may be the opportunity for you.