

# ALEXANDER MORGAN | MANAGING DIRECTOR

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New York, NY

## EDUCATION

### Harvard Business School

Master of Business Administration (MBA)

Boston, MA

Sep 2004 – May 2006

- Baker Scholar (top 5% of class)
- Concentration in Finance and Strategy
- Leadership Fellow, Investment Management Club

### University of Pennsylvania – The Wharton School

Bachelor of Science in Economics, Finance

Philadelphia, PA

Jan 1998 – May 2002

- Summa Cum Laude
- Dean's List all semesters

## EXPERIENCE

### Morgan Stanley

Managing Director, Investment Banking

New York, NY

Jan 2016 – Present

- Lead global M&A and capital markets advisory mandates with total transaction value exceeding \$75B
- Serve as primary relationship manager for Fortune 500 and private equity clients
- Originate and execute complex cross-border transactions, including public mergers

### Morgan Stanley

Executive Director, Investment Banking

New York, NY

Jan 2011 – Dec 2015

- Executed M&A and financing transactions totaling over \$30B, including IPOs, debt offerings, and sell-side mandates
- Played a key role in originating new business through sector-focused coverage and senior client engagement
- Oversaw financial modeling, valuation, and due diligence for complex transactions

## LEADERSHIP

### Global Investment Banking Committee

Member

New York, NY

2018 – Present

- Advise senior leadership on strategic priorities, talent development, and diversity initiatives

### Firmwide Mentorship Program

Executive Sponsor

New York, NY

2016 – Present

- Mentor high-potential mid-level bankers, with multiple mentees promoted to Director and Executive Director

### Skills:

M&A Advisory, Capital Markets, Strategic Advisory, Client Relationship Management, Team Leadership

### Modeling:

Advanced valuation, LBO, merger modeling, scenario analysis

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Thank you for trusting us during an important moment in your career. I wish you confidence in your applications and success in the opportunities ahead.

Warm regards,

**Volen Vulkov**

**Co-Founder**

