

## [Video for Review](#)

- ☐ Wednesday [Champs Club](#)
  - ☐ Attendance is always LIVE - focus on driving attendance the day before
    - ☐ BIGGEST CHAMPS CLUB
    - ☐ Day after Team Meeting - this is where reps solidify their schedule before the weekend. ( Remember 2 days ahead that's it ) so they need to come to a Thur or Fri evening phone jam usually to fill their weekend.
    - ☐ Hump Day Champs Club - always high energy, fun, and gets the people going. This is the one you want to have the largest attendance out of the 3 in most cases, they are fresh off of an awesome Team Meeting.
    - ☐ [Manager checks problem orders](#) while reps call - **coordinate to fix ASAP**
- ☐ [PC 2's completion](#)
  - ☐ Wednesday is the last day for all reps who launched last weekend to get their PC 2 done in most cases. Thursday they should have completed PC 2 ( PC 3's are done Thur - Saturday usually by an AM )
- ☐ [Interviews](#): Being a leader in C-Row on Wednesday and really having new MIT's / AM's / Key Staff watch you book C-Row but most importantly SAME DAY.
  - ☐ **Who watched you book it day** ( DM / DOM / AM's all setting in front of newer AM's ) - the concept is Wednesday is that pre-blitz day where new upcoming talent really see and learn how to set C-Row. 10am - 4pm the new AM's should have shifts and organized each week ideally this time when not school season.
    - ☐ Social Media ( teaching how to post on story ) tag friends
    - ☐ Asking the friends to share and also tag other popular friends
    - ☐ Teaching how to take a selfie or post a canva
    - ☐ Teaching how to double tap, then send the text from a BLUE TXT
    - ☐ TEACHING URGENCY - SAME DAY
- ☐ INTENTIONAL RECRUITING AND TEACHING DAY
  - ☐ Wednesday's are those days where more vet AM's can run the PC 2's and then the new AM's watch the DM / DOM book and set people and show that self-discipline
    - ☐ Use a call log
    - ☐ Set the stage the right way
    - ☐ Be intentional
- ☐ [ADMIN](#)
  - ☐ [FIX PROBLEM ORDERS](#)
  - ☐ Make sure base pay is submitted
  - ☐ Check Content on Story of team page
- ☐ [Cleaning End of Day](#)