

Counteroffer ID; RO212345679789
Date posted: Apr 22, 2024
Status: Approved / Not Approved

Deadline for Submitting Proposals	Apr 17, 2024	Apr 22, 2024
Product Name	Premium Arabica Coffee Beans	Premium Arabica Coffee Beans
Main Characteristics of the Product	Grade A, moisture content < 12%, free from impurities	Grade A, moisture content < 12%, free from impurities
Consumer Characteristics of the Product	Suitable for espresso and filter brewing	Suitable for espresso and filter brewing
Type and Volume of Packaging	1 kg vacuum-sealed bags, packed in 20 kg cartons	1 kg vacuum-sealed bags, packed in 20 kg cartons
Quantity (volume) Requested	5 metric tons	5 metric tons
Terms of Delivery (INCOTERMS)	FOB (Port of Santos, Brazil)	FOB (Port of Santos, Brazil)
Terms of Payment	30% advance payment, 70% upon delivery (bank transfer)	50% advance payment, 50% upon delivery (bank transfer) ↑
Expected Price Per Unit of Goods	\$8.50 per kg	\$8.40 per kg ↓
Compliance with Sanitary and Phytosanitary Standards	Must meet ISO 22000 and local FDA regulations	Meet ISO 22000 and local FDA regulations
Transportation Conditions	Must be transported in dry, temperature-controlled containers (15–25°C)	Can be transported in dry, temperature-controlled containers (15–25°C)
Unloading Area	Warehouse in Rotterdam, Netherlands	Warehouse in Rotterdam, Netherlands
Place of Customs Clearance	Port of Santos, Brazil	Port of Santos, Brazil
The Need for Third-Party Inspection	Yes, SGS inspection required before shipment	Yes, SGS inspection required before shipment
Required Supplier Documents for SPA Agreement Decision	Certificate of Origin, ISO 22000 Certification, company registration, shipping documents	Certificate of Origin, ISO 22000 Certification, company registration, shipping documents

Negotiation and Deal History

Buyer ID	My Questions to Buyer	New Responses from Buyer	Buyer Decision	My Confirmation of Compliance and Agreement *	Transaction Status	Transaction History
O212345679789	2 - View	1	Supplier Approved for SPA Agreement	Confirmed	<div><ul style="list-style-type: none">SPA Agreement Not ConcludedDelivered on TimeLate DeliveryComplaint - Compensated by SupplierComplaint - Not Compensated by SupplierNot DeliveredSPA Agreement Not Concluded</div> <div>ВЫПАДАЮЩИЙ СПИСОК</div>	<div>Print Transaction Protocol</div> <div>КНОПКА</div>

- * This clearly indicates the Supplier's acknowledgment of both their capability to meet the Buyer's requirements and their agreement to fulfill them.