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Total No. of Printed Pages: 1

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**Business Administration (BBA-MBA Integrated) (Semester – 4<sup>th</sup>)**  
**SMALL MEDIUM BUSINESS & ENTREPRENEURSHIP**  
**Subject Code: BMBAS1402**  
**Paper ID: [20390120]**

**Time: 03 Hours**

**Maximum Marks: 60**

**Instruction for candidates:**

1. Section A is compulsory. It consists of 10 parts of two marks each.
2. Section B consist of 5 questions of 5 marks each. The student has to attempt any 4 questions out of it.
3. Section C consist of 3 questions of 10 marks each. The student has to attempt any 2 questions.

**Section – A**

**(2 marks each)**

Q1. Attempt the following:

- a. Describe the Traits found in successful entrepreneurs.
- b. Define four psychological barriers faced by women entrepreneurs.
- c. Describe how innovation is an important dimension of entrepreneurship.
- d. Do EDP means only training , explain,
- e. Write steps in starting a small industry.
- f. How do promotional agencies play a role in EDP in India.
- g. What is seed capital assistance?
- h. Explain Bridge capital.
- i. Who are Angel Investors?
- j. What do you understand by Venture Capital?

**Section – B**

**(5 marks each)**

- Q2. Why is small business important for the development of any country? What role has small business played in India?
- Q3. How would you classify different types of Entrepreneurs?
- Q4. Discuss at least two theories of Entrepreneurship in detail.
- Q5. Explain in detail various causes of industrial sickness in India.
- Q6. Write a short note on Business Incubators and startups.

**Section – C**

**(10 marks each)**

- Q7. What are the main functions of SIDBI? Discuss the various types of assistance provided by SIDBI to small enterprises.
- Q8. Explain briefly the highlights of Government policy 1991 to support SSIs.
- Q9. Describe the steps and legal requirements for establishing a new business unit in India.