

# StartOut

## PARTICIPANT PROFILE



**Tony Uceda**  
Vice President of Development  
San Francisco, CA

**Website:** <http://www.startout.org/>

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**Funder:** Comcast

An experienced Vice President of Development with an extensive background in targeted fundraising with family and corporate foundations, individual & major donors, and corporate sponsors. Working as a chief development officer and head of strategic partnerships for several multi-million-dollar non-profits that have served the LGBTQ+ entrepreneurial and Native American communities for over 12 years. A native of Atlanta who resides in Miami, I enjoy exercising, spending time on the beach, and eating fine cuisine.

## ORGANIZATION INFORMATION

**Mission Statement:** StartOut's mission is to accelerate the growth of the LGBTQ+ community to drive its economic empowerment, building a world where every LGBTQ+ entrepreneur has equal access to lead, succeed, and shape the workforce of the future.

**Mission Priorities:**

1. Other
2. Community Building/ Economic Empowerment & Independence
3. Employment Services/Workforce Development
4. Environment
5. Civil Rights
6. LGBTQ+ Movement Building

**Total number of employees:** 14

**Total number of volunteers (estimate):** 0

Revenue	Prior Year	2021
Contributions and grants	\$1,198,907	\$2,188,326
Program service revenue	\$118,421	\$164,073
Investment income	\$27	\$21
Other revenue	\$0	\$0
Total revenue	\$1,317,355	\$2,352,420

Statement of Revenue (from page 9 – Form 990)	
1a. Federated campaigns	\$0
b. Membership dues	\$0
c. Fundraising events	\$0
d. Related organizations	\$0
e. Government grants	\$0
f. All other contributions	\$2,188,326
g. Noncash gifts in line F	\$0
h. Total	\$2,188,326
2. a-g Other revenue (if applicable)	

**Fun Fact:** I once was a Catholic seminarian for the Archdiocese of Atlanta.