

Collector Vehicle Appraisal

VEHICLE APPRAISAL

Harry Kraemer
301-520-2109

21520 Blunt Road
Germantown, MD 20876
Email: harry@flymall.org

www.flymall.org

On November 20 2021 I personally visually inspected and evaluated the vehicle described below for the purpose of providing an estimation of the vehicle's cash/fair market value today. I inspected the vehicle's exterior, interior, chassis, and engine compartment. A mechanical evaluation was conducted where possible. The evaluation is based upon authenticity, preservation/ restoration, maintenance and/or replacement costs.

Vehicle Make & Year: 1963 Cadillac Fleetwood 60 4 Door Sedan
VIN: 63M143394 Body Style: 4 Door Sedan
Color: Briar Rose Poly Interior (color/material): Gray leather and fabric
Vehicle Inspected at: Owner's garage @ XXXXXXXXXXXXX
Owner: XXXXXXXXXXXXX Phone: XXXXXXXXXXXXX Email: XXXXXXXXXXXXX
Address: XXXXXXXXXXXXXXXXXXXXX

Special Features

(Mileage: 39,337 original miles) Mr XXXXXX is the third owner of the vehicle. The first owner was an older lady that purchased the vehicle new. The vehicle was repainted about 25 years ago by the second owner. This is an extremely low mileage 1963 Cadillac that has an overall rating as a #2 car. The vehicle shows that it has had very little use over the years.



Engine/Engine Compartment: (Overall Condition Grade #2) 390 cid/325hp 4bbl. The engine bay is mostly original and everything functions as it should. The blower motor was recently replaced. The vehicle has a new stainless steel exhaust system. The air cleaner assembly still has the original decals/labeling on it and they are in very good condition.



Chassis: (Overall Condition Grade #2) The undercarriage and frame appear to have some type of undercoating on it. A visual inspection revealed very little or no rust at all.



Interior: (Overall Condition Grade #2) The interior is in fine condition and mostly original. The vehicle is equipped with the Guide-Matic automatic headlight dimming system with the Autronic Eye and it is still functional. The front ashtray and lighter appear like new. The vehicle is equipped with left and right rear seat ashtrays and lighters and they also appear like new. The original carpet is in very good condition. The original power trunk release and power pull down is still in functional condition. The door panels, dash panel, headliner, and seat leather are original. The fabric on the seats has been replaced by the current owner. New reproduction floor mats have been added, they are period correct. The original trunk liner and

mat are in very good condition. The air condition works. The original AM radio works. It has the original vanity mirror on the front sun visor. The rear interior lamps are functional (all of the interior lights are still working). The rear seat center fold down armrest is in fine condition. The vehicle is equipped with power door locks, power windows, power antenna, power vent windows, and power seats which are all in functional condition. The manual remote driver's side mirror is functional. The tilt steering column is functional.

Instrument Panel Pictures



Front Seat Pictures





Rear Seat Pictures





Trunk Pictures



General Interior Pictures



Exterior: (Overall Condition Grade #2) There is some minor pitting on the exterior chrome. The right front fender was replaced at some time in the past. The vehicle was repainted about 25 years ago. It was/is an average repaint. The paint does shine very nicely. At the time of the appraisal, there were no visible signs of rust on any of the body panels. The wheel covers are in Very Good to Fine condition. There was/is some slight mis-alignment in the rear fender skirts. The glass was/is in fine condition.





Summary/Comments

For the last 13 years, a #2 vehicle has had a value ranging from the lower \$20,000 price range up to the upper \$20,000 price range, while a #1 vehicle has averaged around the \$30,000 price range and recently jumped up to the lower \$40,000 price range. Overall the vehicle is a #2, with some areas being a #3 vehicle. This vehicle, being mostly original and all options still functioning as they should, can be valued as a high #2 vehicle.

(Condition code: #1 Excellent, #2 Fine, #3 Very Good, #4 Good/Fair, #5 Poor/Restorable, #6 Parts Car)

After careful evaluation of this vehicle, based on my expertise and experience and after consulting Hagerty's Valuation Tool site, NADA, Collector Car Auction Results, the Internet, reviewing comparables, etc. and after consulting with other Professional Appraisers, museums, and automotive experts, etc., when necessary, I appraise (estimate) this vehicle as having a cash value of \$33,000.00 USD. All comparables and pricing information can be found at Flymall.org in the Market Watch section, search for "Fleetwood 60 Special" under Model.

I state that I have received no compensation for this appraisal, from any source, other than my fee of \$200.00 USD. Therefore I have no actual or potential conflict of interest in providing this appraisal.

Signed _____ Harry Kraemer

CREDENTIALS

Harry grew up around classic cars, hot rods, motorcycles, planes, and boats. Harry has been riding motorcycles for 50 years and boating/sailing a little longer. As a teenager, Harry attended several sailing schools and learned the art of sailing. Harry's first plane ride was in the late 1960s and he earned his pilot's license in 1984. Currently Harry has a collection of over 60 vintage motorcycles, bicycles, and rare engines.

Harry's automotive career began in the late 1970s working for a Chevrolet dealer in the parts department. Throughout the 1970s and 1980s Harry worked for numerous new car dealerships advancing to an Assistant Parts Manager. In 1989 Harry was presented with the Nissan Parts & Service Managers' Organization Recognition of Outstanding Dealership Parts Performance Award. Throughout the 1990s he worked for a large automobile dealer (with over 40 franchises) where he gained experience buying/selling cars at auctions, appraising used cars, and working as a service advisor. Harry has over 25 years experience appraising vehicles and aircraft, completing thousands of appraisals on cars, motorcycles, and aircraft. Harry has also published numerous articles on vehicle appraisals in multiple publications.

Harry Kraemer is also an experienced pilot, aviation educator, FAA Designated Pilot Examiner, and writer with more than 10,000 hours of flight time in over 120 different types of aircraft, flying everything from blimps, gliders, ultralights, and jets. He has traveled coast to coast giving over 100 lectures on aviation safety related topics. Harry has held numerous senior management positions in aviation including: Assistant Vice President of a Flight Department, Chief Pilot for a charter operation, Chief Pilot of a Flight School, and Aircraft Sales Manager. Harry is an Airline Transport Pilot and a Gold Seal Flight Instructor. Harry has the distinction of being the only instructor (out of approximately 100,000) to have ever held three Master titles from the National Association of Flight Instructors: Master CFI, Master Ground Instructor, and Master Aerobatic Instructor. Harry has published over 90 papers in over a dozen different aviation publications. Harry has also served as a contributing editor for several aviation publications and has worked as a research consultant for several book publishers. Harry served as an Aviation Safety Counselor for the Baltimore area for over 25 years and currently serves as an EAA Flight Advisor for the Experimental Aircraft Association.