

EXP Resources

(Click > to see dropdown for each category)

Must-Have Systems/ Apps

1. [Passport/eXp OKTA](#)

What: Passport/eXp OKTA is a localized dashboard for eXp applications and systems. You will receive a 'Welcome Email' which provides tools, services, and your eXp email alias.

Important: Chrome is the preferred browser for eXp programs and platforms.

2. [eXp Enterprise](#)

What: eXp Enterprise offers a range of features such as:

- My Business:
 - My Dashboard: Overview of production, transactions and commissions
 - Revenue Share Dashboard (My eXp): Overview of revenue share
 - eXp Equity Program ([Shareworks](#))
 - My Agent Profile: Access to your internal profile, transactions and capping history
 - My Expert Profile: For consumer marketing and the [Agent Directory](#)
 - Online Payments ([VersaPay](#))
 - My Passport Account: Access username and update password
- Optional Services ([kvCORE](#) and eXp World Team Suites)
- My Account: Access username, update password and manage notifications
- Contact Support ([Support eXp Cloud](#))

3. [Workplace](#)

What: Workplace is a collaborative software for online group work, messaging, video conferencing, and news sharing. This allows eXp staff and agents to communicate and share announcements. Join the below suggested groups and channels via eXp's Workplace Application:

- [Virginia](#) (if applicable)
- [Maryland](#) (if applicable)
- [Washington D.C.](#) (if applicable)
- [West Virginia](#)(if applicable)
- Northern Virginia (VA)
- eXp Agent Compliance
- eXp Marketing Center
- eXp Realty Announcements
- Washington DC Metro Area- for eXp Agents licensed in DC,MD & VA!
- Marketing Gurus
- Virginia State Referral Group (VA)
- Maryland State Referral Group (MD)
- Washington DC Referral Group (DC)
- eXp Referral Network
- eXp University
- Build A Sign
- kvCORE Discussion

Helpful Info: [Turn off notifications](#)

4. [Workplace Chat](#)

What: to chat with coworkers, providing an alternative to browser-based chatting on Workplace.

Download: [Mac & Windows](#)

App: [Apple](#) & [Android](#)

5. [eXp World](#)

What: This is your virtual world for remote work, education, and events. Connect with staff in real-time and access accounting, transaction, and broker support from anywhere with the internet.

- Attend your State Orientations: Sign in to the World, in the Blue Box in the top left corner click "Go TO" scroll down to Broker State Rooms, click on your state, and walk to the Boardroom.
- [eXp World Walkthrough Video](#)
- [Click Here for Instructions on How to Setup and Navigate eXp World](#)
- [FUN Avatar Commands for eXp World](#)
- Invite a guest to eXp World: [InviteAGuest.eXpRealty.com](https://www.exprealty.com/invite-a-guest)
- Take the eXp World Tour: Monday-Friday at 1:00 ET, 3:00 ET & 5:00 ET.
 - **Note:** Go to the larger orange circle, to the right of the Information Center)

Download: [Mac & Windows](#)

App: [Apple](#) & [Android](#)

Helpful Info:

- Blue circles - Privacy circle/bubble (No one else can hear you). Please don't walk into the area within the blue circle if someone else is already there.
- In each room, there will be a ticket Kiosk, Blue for agents and Green for Teams. Hours of operation are posted beside each Kiosk.
- To make your Avatar move:
 - Walk: Use arrows, left, right, up, and down (Can use the mouse and click on the shadow figure in front at the bottom)
 - Run: Shift key + FWD Arrow
- There are three colors which designate category/status:
 - **Orange** - eXp staff member
 - **Green** - Guest or agent not fully onboarding
 - **Blue** - eXp agent

6. [eXp Events App](#)

What: The eXp Events App provides details and agenda for ALL in-person eXp Events. You can also interact with agents at the event while connecting

with them through the application. This will let you network and build relationships while at the event.

App: [Apple](#) & [Android](#)

7. [My eXp App - eXp Realty](#)

What: Download the My eXp app for convenient access to all your important eXp information on your mobile phone.

Features:

- Agent-to-Agent Referrals
- Access your revenue share group on all seven levels
- Track business progress
- View Year-End earnings
- View Achievements: Capping, FLQA's, Awards, ICON - Production
- Mentor Program

App: [Apple](#) & [Android](#)

8. [EXP Email](#)

What: The eXp email address is an "alias" that automatically forwards to the primary email account that was designated upon joining eXp. There is NOT a separate inbox specifically for the eXp email address. Make sure to check your spam/trash folder email.

- [Configure Gmail to Send As your eXp Email - US/CA Only](#)
- [Configure Yahoo to Send As your eXp Email - US/CA Only](#)

9. RingCentral Phone Extension

What: eXp has partnered with RingCentral to offer an 800 number and virtual personal extension for agents! Use of Ring Central is not mandatory.

Set up: Look for an email from RingCentral with your office number and personal extension. (Check your SPAM folder if you don't see it). This is an alias number that you'll forward to your personal phone.

Some states require a business number on your marketing materials, including business cards. Make sure to check with your state broker team regarding compliance in your state. Email: xx.broker@exprealty.net (xx = State abbreviation). For more information and to download the virtual phone software visit: www.ringcentral.com/apps/

10. SkySlope

What: All-in-one transaction management platform for brokers, agents, auditors, and transaction coordinators to execute, store, organize, and audit real estate documents from anywhere at any time.

Note: eXp will assign you a Transaction Settlement Specialist (TSS), that person manages all your payout.

Set-Up: You will get an email “Welcome to SkySlope” from: noreply@skyslope.com, to set up your account.

Resources:

- [SkySlope Tutorials](#)
- [Video: How to Create a Transaction](#)
- [Video: How to Create a Listing](#)
- [Transaction Coordinator \(TC\) Access](#)
- [SkySlope Basic Training Schedule](#)
- [Transaction Quick Reference Guide](#)
- [SkySlope Password Reset - Use your eXp email](#)

App: [Apple](#) & [Android](#)

1. [Skyslope DigiSign:](#)

What: DigiSign offers unlimited envelopes, unlimited support, unlimited potential.

Price: Compare [DigiSign](#)

Resources: [DigiSign Help Center](#)

2. [SkySlope Forms:](#)

What: All the forms you need at your fingertips for a seamless transaction Experience. Under eXp (STATE) -Broker Library you can find forms like ABA, Referral Forms, W9, etc in there!

Resource: [Forms Help Center](#)

3. [Skyslope SkyTC:](#)

What: Skyslope Sky TC is a white glove transaction coordination service customized to your real estate business.

4. [SkySlope Books:](#)

What: Meet SkySlope Books, a powerful real estate back office accounting and commission disbursement solution that makes bookkeeping a breeze.

Resource: [Books Help Center](#)

5. [Skyslope Breeze:](#)

What: Breeze simplifies seller disclosures. Breeze can help your clients through seller disclosures so you can get a little “me-time” Back.

Important: DC, MD, or VA are NOT yet available

Resource: [Breeze Help Center](#)

6. [SkySlope Offers:](#)

What: With SkySlope Offers, you can compare, accept, and counter offers with a single click. Buyer agents can use the link to directly submit offers on a property.

Resource: [Offers Help Center](#)

11. [eXp Exclusives](#)

What: ‘eXp Exclusives,’ is an off-market listing platform in the United States and Canada, powered by Zenlist. eXp Exclusives ensures that transactions remain private and secure. **In December 2023 you will have the option to upgrade your account for collaboration with unlimited clients, scheduling**

showings, additional features, and access to your local MLS data starting at a discounted rate of \$33/month.

Set-Up: Go to exclusives.exprealty.com from your desktop

- Click "eXp Agents: Get Started" to set up your account
- Select "eXp" as your MLS when prompted
- Check your email for confirmation

Note:

- Already a Zenlist user? Sign in with your existing account and navigate to Account > Add MLS membership > Select eXp > Enter your eXp email

12. [KvCORE](#)

What: eXp Realty offers agents kvCORE, a robust lead generation and marketing platform. It provides comprehensive management from lead generation to contract, including web and IDX, listing promotion, transaction integration, and more. All eXp Realty agents get the complete agent version of kvCORE without any extra charges. For details on kvCORE for teams, please check the Marketplace tab on your kvCORE dashboard.

- [kvCORE Agent Success Plan](#)
- [kvCORE 101](#)
- [kvCORE Training from eXp University](#)
- [kvCORE Support](#)

Set-Up: Log In To eXpEnterprise.com

1. Click "Optional Services"
2. Locate "kvCORE"
3. Click "Sign Up"
4. Confirm Contact & MLS Details. **You will NOT be able to change these details.**
5. If something looks to be incorrect, **STOP**, and reach out to Agent Transitions/Onboarding and your state's eXp Realty Broker Team
 - a. They can assist in updating your Enterprise account with the correct information.

- b. Once corrected then you can complete the opt-in process.
6. Check The Box That States " I understand accounts that are inactive for 60 days will be closed."
7. Hit "Send"

Marketing:

1. Build A Sign

What: BuildASign provides eXp Agents with high-quality signage options at a discounted rate with no order minimums to order their own custom designs. [Follow the BuildASign workplace group for promotions!](#)

REMINDER: Always send any custom marketing materials to marketing@exprealty.net before printing

2. NEW AGENT STARTER KIT:

What: 250 business cards and digital business card options, 15 presentation folders, a welcome booklet with important resources, and eXp Realty sticker, and a branded mug.

- [Agent Starter Kit FAQ](#)

Set-Up: Click [HERE](#) to access the Build A Sign website. Login using your eXp Passport username and password.

- Click "New Agent Starter Kit" in the top left corner.
- Scroll down and click the orange "BUY NOW" button (don't worry- the New Agent Starter kit comes at no cost to applicable agents, discount will be applied once in your shopping cart).

Choose your preferred business card design from the 8 options. Click "Continue".

Note: It can take up to 2-3 weeks to receive your business cards once its been ordered. For any questions or if you need the email resent, reach out to eXpertcare@exprealty.net

REMINDER: Always send any custom marketing materials to marketing@exprealty.net before printing

3. eXp Marketing Center

What: design your business cards and marketing materials

Download: [eXp Logos](#)

IMPORTANT: [Here are the eXp Brand Guidelines](#)

- **REMINDER:** Always send any custom marketing materials to marketing@exprealty.net before printing.

4. Real Grader / InstaCard

What: Instacard is a dynamic digital business card by Real Grader that lets you easily share contact information, social media links, and more—all in one place.

Set-Up: Log into your [Enterprise](#) account.

- Go to the "Tools" or "Resources" section, and find Real Grader. Click on it to access the platform.
- Inside Real Grader, look for the Instacard setup option. You'll be prompted to create a new Instacard account if you haven't set one up before.
- Follow the guided steps to enter your basic contact information, social media profiles, and other links you want to include on your Instacard.
- Add your photo, logo, and branding to make your Instacard uniquely yours.
- Once your Instacard is ready, you'll receive a unique link that you can share with clients, partners, and prospects.
- You can add this link to your email signature, social media bios, or anywhere else you want people to find your contact details quickly.

Benefits:

1. Agent Healthcare by Clearwater

What: Clearwater Benefits offers a wide variety of healthcare plan options to meet everyone's unique needs. On average, members save \$10,000 a year on fixed medical costs and 80% on out-of-pocket costs when they switch to the innovative Clearwater Benefits plan.

- [eXplore Healthcare Plans](#)
- [Join eXp Agent Healthcare Workplace Group](#)
- [Frequently Asked Questions \(FAQ\)](#)

2. EXP Luxury

What: eXp Luxury is a global network of eXp agents who provide elevated service to clients anywhere in the world, at any time.

- **Enrollment Fees:** Reoccurring enrollment fee of \$2,500.00 (per Enrollment Period). For team members on an eXp luxury team, the enrollment fee is reduced to \$995.00
- **Luxury Listing Center Fees:** FREE 10 active, concurrent listings within the Luxury Listing Center. \$199 for each additional listing. Team Members pay \$199 per listing for each additional active, concurrent listing over the (5th) listing within the Luxury Listing Center.
- [eXp Luxury benefits:](#)

3. Regus

What: Regus is the world's largest provider of flexible workspaces with over 4,000 locations globally. Regus has offices, coworking spaces, and meeting rooms in every major town, city, and transport hub. Complimentary workspaces for eXp Realty agents are available with a completed [Required Membership Application](#). **All services, other than the business lounge, will incur additional charges at a discounted rate.**

4. Dial Safe

What: Protect yourself from calling prospects on the Do Not Call Registry

5. Corporateshopping

What: All eXp Realty, LLC employees are eligible for unbeatable deals at over 250 of the world's best retailers.

corporateshopping.com

Training:

1. eXp University

What: Over 200 hours of training relevant to today's real estate market and developing teams. Topics include working with sellers, buyers, and other agents, lead generation, marketing, negotiation, and follow-up as well as systems for growing your real estate business.

- eXp University's training resources: [Trakstart Training](#)
- [Follow eXp University on Workplace](#)
- [Subscribe to eXp YouTube Channel](#)
- [Guide to eXp University!](#)
- [EXP Events Calendar](#)

Referrals:

1. [Agent Portal](#)

What: Generate referrals with other eXp agents or search for the right eXp agent for your referral needs.

2. [Revenos](#):

What: Revenos is eXp Realty's buyer and seller referral engine dedicated to connecting thousands of motivated buyers and sellers to agents like you! eXp's Revenos encompasses an impressive array of referral programs, carefully crafted to elevate your real estate game, these programs include eXp Relocation, eXp Affinity, eXp BundleSelect, Making It Rain, Institutional Investment Services, ExpressOffers & eXp REO.

Set-Up:

1. [Revenos](#)
2. [Review Certification & Training Article](#)
3. [Add Revenos Training Calendar to your calendar](#)
4. [Join the Workplace Group](#)

Programs:

1. [eXp Relocation](#) (We match local eXp agents to corporate transferee clients)
 - a. [Join the Workplace group for all important information](#)
2. [eXp Affinity](#) (We offer real estate, moving services and eXp agent expertise to employee or membership benefit programs)
 - a. [Join the Workplace group for all important information](#)

3. eXp BundleSelect (It is a platform that bundles eXp Realtors, lenders, and real estate services together. YOU MANAGE THE CORPORATE RELATIONSHIP!)
 - a. [Take the live training modules](#)
4. [Make It Rain](#) (digital lead generation program, you can tap into subscription-based lead campaigns & extensive resources)
 - a. [Want to learn more about MIR? Get Started Today](#)
 - b. [All MIR Resources](#)
 - c. [Join the Workplace group for all important information](#)
5. Institutional Investment Services (eXp IIS drives investor referrals to investor-centric eXp agents and helps them build their expertise to be top performers in this industry niche)
 - a. [Fill Out This Form To Join Our Network And Stay Informed](#)
 - b. [Join the Workplace group for all the information](#)
6. [ExpressOffers](#) (is eXp Realty's online marketplace of buyers that can get you multiple competitive offers quickly without the hassle of fixing up, staging or showing)
 - a. [How do I get certified with ExpressOffers?](#)
 - b. [WATCH VIDEO: You Just Got Express Offers Certified. Now What?](#)
 - c. [Join Workplace Group: ExpressOffers Community](#)
7. [eXp REO](#) (We assign eXp agents to manage and list bank-owned properties)
 - a. [Join the Workplace group for all important information](#)
 - b. [Certification Process \(4 live training modules\)](#)

Mentor Program: [eXp Realty's Mentor Program](#) **[Connects New Agents With Certified,](#)** **[Experienced Mentors](#)**

[1. The Mentor Program for Mentees:](#)

What: The Mentor Program provides newly licensed agents with a partner and a path to gain the fundamental knowledge needed to start and build a successful real estate career. Each new agent is paired with a certified eXp Realty Mentor who is a

member of the same MLS.

Note: Any new licensee that joins eXp Realty that has NOT completed a minimum of 3 transactions in the previous 12 months prior to joining is required to participate.

- [What can I expect as a Mentee?](#)
- [GO! Curriculum Overview](#)
- [Mentee Expectation Checklist](#)
- [Are you a mentee who is joining a team?](#)
- [Have you been added to the Mentor Program by error?](#)
- [Mentor Program Mentee Overview:](#)
- Email: mentorprogram@exprealty.net

2. The Mentor Program for Mentors:

What: A Certified Mentor is someone who has a passion for the field of real estate and for helping other agents. Mentors must apply and complete eXp Realty's Mentor Certification.

- [Mentor Overview](#)
- [Mentor Program Manual](#)
- [Mentor Program Mentor Overview](#)
- [Mentor Application:](#)
- [Certified Mentor Expectation Checklist](#)
- Email: mentorprogram@exprealty.net

EXP Income: Agents at eXp Realty can generate income through three distinctive

Opportunities:

- Real Estate Commission
- [Revenue Share](#) - Earn a percentage of revenue – eXp pays the revenue share, not the agent – when your sponsored agents close a transaction. Earn revenue share until your s[Agent Facing Revenue Share 101 _ - My eXp-June30.pdf](#)ponsored agent reaches their annual commission cap. - [Revenue Share Overview](#)
- [Growth & Attraction Toolkit](#)
 - a. [Boost Program](#) - for 50 Agent teams/Indy Brokerages
 - b. [ACCELERATE Incentive Program](#) - Tiers 2 and 3 are now available to newly joining agents
- 2. [Equity Opportunities](#) - Agents are rewarded with shares of EXPI stock
 - a. [Agent Equity Program](#) - invest 5% of the commission at a 10% discount
 - b. [Agent Stock Program/Agent Growth Incentive Program](#) - earn stock awards for various achievements
 - i. \$200 of EXPI stock for the first transaction closing
 - ii. \$400 of EXPI stock when agents cap
 - iii. \$400 of stock for directly attracting another agent after the agent closes their first transaction

- c. [ICON Overview](#) - earn your \$16,000 back in stock
- d. [eXp Agent Stock Programs eXplained](#)

EXP Solutions: eXp Solutions is a complete suite of industry leading vendors, tools and services that agents can utilize

- RateMyAgent

- is a platform for collecting reviews for free with the easiest review platform for real estate professionals.

- Flow Code

- provides eXp agents with a platform to drive leads and measure the effectiveness of their QR codes.

- Chime

- is here to help you nurture leads, get more leads, and improve agent and team productivity.

- Recruiting Insight

- specializes in agent recruitment and hiring.

- Real Grader

- measures, manages and maximizes your Digital Marketing and Your Online Reputation.

- Passive Prospecting™

- is the YouTube for Real Estate industry leader; offering training, coaching, and video editing services for real estate professionals.

- Done For You

- specializes in simplifying the real estate investment process for busy and successful individuals

- Blended Sense

- is a media technology platform making high-quality production accessible and reliable for businesses.

- SUCCESS® Lending

- is bridging the gap between homebuyers, real estate agents, and loan officers by offering a faster, smoother, and less-stress mortgage lending experience.

- Utility Connect

- locates the best home service providers to fit the needs and budgets of eXp Realty clients.

- Transactly

- streamlines the entire transaction process from pre-listing to post-closing.

- The CE Shop

- is an online real estate education provider offering courses in all 50 states and D.C.

- JTC Americas

- is one of America's most trusted 1031 Exchange accommodators.

- Curbio

- submit your inspection report via the app to receive repair pricing to use for negotiations.

- America's Preferred Home Warranty

- allows eXp Realty's U.S. home buyers and sellers to choose their own licensed contractors when repairing or replacing home systems and appliances

- SUCCESS® Coaching

- delivers best-in-class coaches using innovative, results-orientated coaching programs

- SUCCESS® Space

- franchising meets the demand for a new kind of workplace that's socially-minded, tech-centered, and close to home.

- EyeSpy360

- offers 360-degree home tours with video chat integration, enabling eXp Realty agents to create tours and floor plans in minutes and provide their clients with high-tech touring options.

- Ambiview

- is an elite real estate CE platform built for eXp professionals

- [DepositLink](#)

- is a simple, secure, and efficient way for real estate companies and escrow holders to digitally collect earnest money deposits and commissions through the ACH Network.
- [DepositLink is a solution that allows you to request lease and rental commission payments electronically via ACH transfers.](#)

- [eCommission](#)

- allows real estate professionals to quickly and easily access the commissions they've already earned in order to keep their businesses running smoothly.

- [Meero Realtors](#)

- Meero Realtors is an AI powered app that can help boost your listings with beautiful property photos in just a few clicks.

Links to Many Resources:

ALL ABOUT EXP:

- [US Agent Center](#)
- [eXp Cloud](#)
- [eXp Knowledge Base](#)
- [eXp Explore Guide](#)
- [FAQ about eXp Realty](#)
- [EXP Agent Referrals](#)
- [eXp Policy and Procedures](#)
- [Exp Community](#)
- [Life At eXp](#)

EXP COMMERCIAL:

- [eXp Commercial eXplained Video Replay](#)
- [eXp Commercial Resources & Information](#) - Scroll down to the bottom.

AGENT ATTRACTION:

- [Agent Attraction Pledge](#)
- [Agent Attraction Success Strategy](#)
- [Agent Attraction Resources](#)
- [Agent Attraction Best Practices](#)
- [Agent Attraction Prohibited Practices](#)
- [Agent Attraction Marketing Resources](#)
- [Agent Attraction Workplace Group](#)

ONBOARDING:

- [Onboarding Status Tracker](#)
- [Virginia Resources](#)
- [Maryland Resource](#)
- [Washington D.C. Resource](#)
- [West Virginia Resource](#)
- [Application to Open a Branch Office](#) - have your own satellite office
- [eXp Onboarding Process](#)
- [Links to eXp Programs, plus Pre and Post Onboarding Links](#) - Honey Badger

ONLINE APPLICATION AND RELATED INFORMATION:

- [Letter of Intent Application](#)
- [Cap Deferment Policy](#) V03.05.21
- [Cap Deferment Application](#)
- [Join Application](#)
- [Join System Slideshow](#)
- [Join code example](#)
- [Application System Login](#)
- [Admin Contact Info](#) -Honey Badger Info

TEAM INFORMATION AND DEFINITIONS:

- [Teams at Exp](#)
- [Teams Defined](#)
- [What To Expect During The Team Onboarding Process](#)
- [U.S. Domestic Team Program](#)
- [U.S. Domestic Team Video](#)

SUMMARY SHEET