

## **FISC Consumer Credit Counseling of Door County, INC. DBA Money Management Counselors Summary**

**Number of employees:** 1 + looking to replace admin.

**Number of volunteers:** 2 + board members

### **What is your Mission Statement?**

Money Management Counselors is a community organization that helps families and individuals improve the quality of their lives by teaching financial literacy and providing tools to promote sound financial principles. All services are Confidential and Non-Judgmental.

### **What is the main source of your funding and what percent of your funding does that source provide?**

We rely on community support through our annual donor newsletter, one annual fundraiser event, and local business and organizations. We also get some additional funding support from individuals.

### **What is the geographic scope of your services throughout Door County?**

We are the only certified credit counseling service for all of Door County, catering to all ages. We hold in-person one-on-one counseling, Zoom, and programs for all 11 school districts, Learning in Retirement, ADRC, Boys and Girls Club, and any other organization that asks for us to do programming. We also serve all of Kewaunee County.

### **Explanation of how you serve Door County including primary programs your organization offers to the community.**

People come to us for...Budget Counseling, Consumer Credit Counseling, Bankruptcy Counseling, Life Transitions such as divorce, job loss, death of a spouse/partner, etc., Student Loan Counseling, First Time Homebuyer Counseling, College Planning, Combining Finances in a Relationship, Credit Card Debt, Financial Planning, Education/Outreach.

We address the financial education component for Sturgeon Bay Sheriff Departments' "Fresh Start" Program, Help of Door County's "Transitional Living" Program, and Treatment Court. We do programs at all 11 school districts at the High School Level. We also collaborate with ADRC, Cradles and Careers, and many banks and Credit Unions in the County.

We have developed a Workshop Website that now houses all of our programs and workshops; we are in the process of completing various ones. [www.mmcworkshops.com](http://www.mmcworkshops.com). We have just completed teaching the Running Play on Becoming Money Wise and will start our Money Mindset Makeover Workshop in the Fall of 2023.

**How would you define the impact your organization is making in Door County?**

Our client statistics indicate an impressive 89% enhancement in financial well-being following our services. Additionally, our Money Mindset Makeover Workshop consistently garners an 86% recommendation rate and improvement rate, selling out each year it's offered. Financial literacy plays a crucial role in the overall vitality of a community. Without adequate financial education and support, our communities struggle to establish a harmonious circle of being able to live, work, and spend within our local areas.

**What is your annual budget?**

Our time is our service, so the vast majority of what we do is one-on-one counseling and workshop counseling. We keep very low overhead. That said, developing and running the various software, creating marketing, and covering our hours to implement the development of programs and materials and then perform them makeup about 2/3 of our annual budget. Our Annual Budget based on this for programs was 50,666.

**If you were to receive a donation from 100+WWC, how would that donation be used?**

In part, it would allow us to expand our program offerings as we would like to see the Running Play Program reach the Middle Schools. It also would allow us to bring on board an additional employee so we would have the extra support to handle the office needs. We can also expand our workshops to offer more variations to seniors, school-age children, and couples. We would like to get back to offering more live workshops to go with our online workshop website, which was developed as an answer to the changes the pandemic brought forth. We would also like to expand our financial social worker aspects by setting up group meetings, and we have been approached about taking on Rep Payee Services in our communities.