# WEEK 2 - 28 Days To A Client

#### THE MASTER WAR MODE DAY PLAN + REPORT

<b>V</b> / <b>X</b>	U+I Of Task	Task List For The Day - Fill In ALL 20!	
1. <b>V</b> / <b>X</b>	Q1 ·	Wake up at 10:30 am	
2. 🔽	Q1 ·	Get ready for the day	
3. 🔽	Q1 ·	Do 50 pushups in the morning	
4. 🗸	Q1 ·	Drink caffeine	
5. 🗸	Q1 ·	Check the announcements	
6. 🔽	Q1 ·	Watch MPUC	
7. 🗸	Q1 ·	Watch new content in the bootcamp	
8. 🗸	Q1 ·	Analyze sales call	
9. 🔽	Q2 ·	Housekeeping	
10. 🔽	Q1 ·	See the funnel from the top 1-3 companies	
11. 🗸	Q1 ·	Point out the importance of what the prospect wants	
12. <b>V</b> /X	Q2 ·	Do 50 more pushups	
13. <b>V</b> /X	Q2 ·	Work out	
<b>14.</b> 🔽/🗙	Q2 ·	Have 4 meals	
<b>15.</b> 🔽/🗙	Q2 ·	Drink 6 litres of water	
<b>16.</b> 🔽/🗙	Q2 ·	Prepare notes for the sales call - ensure logical and emotional certainty	
17. <b>V</b> /X	Q1 ·	Analyze the funnel of the prospect	
18. 🔽	Q2 ·	Go get headphones	
<b>19. V</b> / <b>X</b>	Q2 ·	Have a speech for training	
<b>20.</b> 🔽/🗙	Q2 ·	Pray	

	**DAY NUMBER + DATE + TIME **
Day Number:	14
Date:	4.4.2023.
Start Time:	10:30 am

	🙏 3 Things That I Am Grateful To Have In My Life 🙏
1.	Tate out of prison
2.	My Iron Mind
3.	My Iron Body

1.	Prepare for the sales call
2.	Work out
3.	Pray



# [Plan+Measure=Improve]

\$ Task:	\$ Task = Set The Task That I Intend To Complete This Hour?	
A Intention:	(a) Intention = What Is My Plan Of Action To Complete This Task For This Hour?	
/Reflection:	/ Reflection = Did I Complete This Task For This Hour? If Not. Then Why?	



What Do I Plan To Accomplish This Morning?		
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	⊚What Is The Main Goal For This Morning?⊚	
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	Phow Will I Start My Morning With Power?	

(Delete Any Boxes Below
That Are Before The Time
That You Start Your Day +
After The End OF Your
Day In Your Own Copy)

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Intention 🔔	50 pushups, caffeine, check announcements, watch MPUC
Reflection /	sleeping
11 am: Task \$	housekeeping
Intention 🔔	Go to the store, wash clothes
Reflection /	sleeping
12 am: Task \$	Watch new lessons
Intention 🔔	Thoroughly go through the lessons and see what can I apply for the sales call

### **©END-OF-THE-MORNING REPORT©**

I got ready for the day, checked the announcements, watched MPUC,

🧠 What Did I Learn This Morning?🧠

I learned how to set up a project with the prospect in brief steps

did 50 pushups, drank caffeine

Get ready for the day

10 am: Task 💲

Reflection /

	XWhat Problem's Did I Face This Morning?X
I haven't woke	n up when intended
	Phow Will I Solve These Problems For This Afternoon?
I will adapt to	the new schedule and outstrip the left-behind tasks
	MY AFTERNOON WAR PLAN
	What Do I Plan To Accomplish This Afternoon?
-	r the knowledge for my sales call tomorrow to help the prospect w I can help their business
	©What Is The Main Goal For This Afternoon?⊚
To prepare all	the stuff I need to be a killer on the sales call tomorrow
	Phow Will I Start My Afternoon With Power?
I will watch th	e new lessons on partnering with businesses
4	
1 pm: Task \$	Analyze sales call
Intention 🔔	See where the flow went off, what mistakes I made, what could I do better, understand the prospect's needs
	<del>,</del>

Reflection /	I was going through the new lessons in the bootcamp on how to partner with businesses
2 pm: Task \$	Analyze sales call
Intention 🔔	See where the flow went off, what mistakes I made, what could I do better, understand the prospects needs
Reflection /	Made a lunch, back to learning from the bootcamp
3 pm: Task \$	See the funnel from the top 1-3 companies
Intention 🔔	Analyze what top players are doing for their marketing
Reflection /	I've went through the new bootcamp lessons and seen where I can apply them on my sales call tomorrow
4 pm: Task \$	See the funnel from the top 1-3 companies
Intention 🔔	Analyze what top players are doing for their marketing
Reflection /	I've lost an entire century to buy fucking earphones
5 pm: Task \$	Go take the headphones
Intention 🔔	Go take the headphones

Reflection /	I went for the grocery shopping
6 pm: Task \$	Analyze the funnel of the prospect
Intention 🔔	See what they could do better
Reflection /	Went to eat to MCD while I was buying the earphones and reminded myself why I'm working my ass off - to not work at fcuking mcdonalds
7 pm: Task \$	Prepare notes for the sales call - ensure logical and emotional certainty
Intention 🔔	Point out the importance of what the prospect wants
Reflection /	
8 pm: Task \$	Prepare notes for the sales call - ensure logical and emotional certainty
Intention 🔔	Point out the importance of what the prospect wants
Reflection /	
9 pm: Task \$	Have a speech for training
Intention 🔔	Train my speech to pitch the prospect successfully

Reflection /		
10 pm: Task \$	Gym	
Intention 🔔	Chest and back session	
Reflection /		
11 pm: Task \$	refresh	
Intention 🔔	Take a shower, eat	
Reflection /		
12 pm: Task \$	OODA loop through the day and make TWMP	
Intention 🔔	Prepare for the week 3, see what improvements can I make	
Reflection /		



<b>What Did</b>	I Learn	Today?
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I don't want to work at McDonald's

XWhat Problems Did I Face In The Day?X
I lost 2 hours buying earphones
→ How Will I Solve These Problems Tomorrow? →
I will wake up earlier than usually and see further actions I will take to master the sales call
What Do I Plan To Do Differently Tomorrow? NEW
I plan to prepare for the sales call and celebrate either the close or a lection
♦ What Do I Plan To Do The Same Tomorrow?
I plan to stick to my Iron Mind
■ Who Do I Need To Update, Contact, Ask A Question To, And Share Feedback With? 📧

## Brain Dump: