I'm writing to create persuasive Instagram Story copy to sell a Rome to Padua train ticket.

# Winners Writing Process (WWP)

### 1. Define the Business Objective:

• **Objective:** Sell a Rome to Padua train ticket for €45.66 quickly, showing that it's €14 cheaper than the current price of €60.

# 2. Choose the Funnel/Marketing Asset:

• **Asset:** Instagram Stories, which are great for grabbing attention quickly and encouraging immediate action.

### 3. Define the Target Market:

#### Avatar:

- Who: Young professionals, students, and tourists aged 25-45 who use social media and want convenience when traveling.
- What They Value: Saving money, reliable solutions, and quick answers to last-minute needs.

# 4. Analyze the Current State:

#### Audience's Situation:

 They often deal with the frustration of high last-minute ticket prices and the stress of finding a good deal quickly.

### Beliefs and Ideas:

- o They believe last-minute travel is always expensive and hard to avoid.
- They might think it's too late to find a good deal.

#### • Trust:

 They need to feel confident that this deal is real and easy to grab. Simple, clear instructions will help.

### 5. Define the Desired Actions:

- **Primary Action:** Get them to send you a DM on Instagram to buy the ticket.
- **Secondary Action:** Make them feel like they need to act fast to avoid missing out on the savings.

#### 6. Market Awareness and Sophistication:

• **Market Awareness:** The audience is **problem-aware**. They know that last-minute tickets are usually expensive, but they might not know that a deal like this exists.

- Market Sophistication: The audience is moderately sophisticated. They have seen deals before but might be skeptical of offers that seem too good to be true.
- 7.
- What They Need to See:
  - Clear savings: €14 off the current price, making the deal too good to pass up.
- What They Need to Feel:
  - Relief that they found a cheaper option and confidence that they're making a smart choice.
- What They Need to Experience:
  - o A smooth, trustworthy process that makes them feel secure about the purchase.

# Copy:

How to avoid high train prices and save €14.00 on your trip from Rome to Padua

If you're tired of paying high prices for last-minute tickets, It's unfair to pay more just because you booked late.

This is your quick and easy way to book a train ticket while keeping MORE money in your pocket.

Pay full price or DM me now to save €14.

