



Functional Group Leader Job Description

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As a Functional Group Leader, you will lead a private group of Executives within your respective function (sales, marketing, customer success, revenue operations, finance, or consulting) and support them in their journey of unlocking and achieving their professional potential. With unrivaled subject matter expertise and a passion for continuous learning and development, you will drive meaningful engagement within your Functional Group through fostering peer-to-peer conversation, leading virtual monthly meetings, and attending in-person events. With an affinity for supporting career and functional transformation, you'll provide a confidential and dependable space for Executives to share best-practices, strategize, and problem-solve.

By [applying](#), you are not guaranteed an Envoy role with Pavilion. Envoys are selected at Pavilion's discretion.

What You'll Do

- Drive topical conversation as a moderator within your private Functional Group Channel
- Organize and plan monthly private Functional group virtual meetings that are are topically-oriented and resonate with the challenges, strategies, and opportunities most relevant to your function
- Intimately learn your colleagues' strengths and passions to accelerate connections and conversations among your Functional Group
- Confidently lead meetings and keep a pulse on sentiment from your Functional Group to understand how to direct and manage conversations
- Include a diverse set of Functional Group Members in conversations, giving everyone the opportunity to contribute and learn

What You'll Bring

Pavilion is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees. Although Pavilion is a remote working environment we require all employees to be COVID-19 vaccinated for in-person meetings.



- Executive-level experience (C-Suite, VP) with proven experience and expertise in either sales, marketing, customer success, revenue operations, finance, or consulting
- Enthusiasm for Pavilion's mission and vision, and a shared belief in our [values](#)
- A passion for community building and peer collaboration
- The desire to learn about our members and engage in deep and regular conversation
- Experience with hosting events - must be comfortable with creating group calendar invites and Zoom

How You'll Be Compensated

- \$1500/month
- Each Functional Group will most likely have 1 moderators per region (though this number may fluctuate)
- Expected term is 12 months
- Leaders will be entitled to 2x referral bonuses for new Executive Members and Teams customers (\$500 and \$1,000, respectively)

About Pavilion

Pavilion is a global professional membership organization rooted in the advancement and professional development of members through peer-to-peer learning, training and certifications, and professional readiness services. We're on a mission to create a world where every individual has the opportunity to achieve their professional potential.