

Business Development Executive

Company: Valion E Assets Pvt Ltd

Location: Gurgaon, Sector-44

Responsibilities:

- Identify and develop new business opportunities.
- Build and maintain strong client relationships.
- Develop and implement sales strategies.
- Conduct market research to identify trends and opportunities.

Requirements:

- Pleasant personality with excellent English communication skills.
- Strong convincing and negotiation skills.
- Ability to work in a fast-paced environment.
- Immediate joiner.
- Working Days: 6 days a week

Presales Executive

Responsibilities:

- Assist the sales team in lead generation.
- Conduct product presentations and demonstrations.
- Provide technical and business pre-sales support.
- Develop and maintain strong customer relationships.

Requirements:

- Pleasant personality with excellent English communication skills.
- Strong convincing and presentation skills.
- Ability to work collaboratively with the sales team.
- Immediate joiner.
- Working Days: 6 days a week

Engagement Manager - Founder Office

Responsibilities:

- Manage client engagements and ensure client satisfaction.
- Develop strategies for client retention and growth.
- Coordinate with internal teams to deliver on client expectations.
- Handle escalations and provide solutions to client issues.

Requirements:

- Pleasant personality with excellent English communication skills.
- Strong convincing, problem-solving, and negotiation skills.
- Ability to manage multiple clients and projects simultaneously.
- Immediate joiner.
- Working Days: 6 days a week