

Hermann Gerzabek CURRICULUM: MCL Oral Expression	- Remote document color code and components - Remote doc template 2023
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Eval reports: Hermann Gerzabek No Eval Report - Dec 2024	Remotes:

12.16.24 Ryan... 12.13.24 Ryan

-

Argentina

- He felt prices were higher... realized, discovered, found, have increased...
- Arg used to be cheap... was... has been....
- Get paid more...
- The economy causes...

Team meeting

He might **get** exasperated... to become

- This might exasperate him.

This will get us closer to the idea.... Force us to become.. **Bring...** end up ... this would result in ... this would orient us...

If I message him, it will get him talking... initiate a conversation...

-

12.2.24

- Taxing -- to power down
- To distribute
- Relationship... to be relate

- 2,000 million
- Left the decision to you all

The external consultants proposed a personnel reduction in the luggage category because of lower sales in the cellphones.

REPORTING VERBS – EXAMPLES

test-english.com

+ TO + INFINITIVE	+ PERSON + TO + INFINITIVE
*AGREE: They agreed to lend him the money. *CLAIM: They claim to be the best in the market. OFFER: She offered to help. *PROMISE: You promised to come with us. REFUSE: He refused to answer any questions. SWEAR: She swore to serve her country. THREATEN: They threatened to kill me.	ADVISE: He advised me to change my diet. ASK: They asked him to resign. BEG: He begged me to forgive him. CONVINCE: He convinced me to take the job. ENCOURAGE: We encouraged her to continue. FORBID: They forbade me to go out. INVITE: She invited us to be at the meeting. ORDER: The judge ordered him to sit down. PERSUADE: She persuaded me to sign up. RECOMMEND: I recommend you to go. REMIND: Can you remind me to lock the door? TELL: Nobody told me to be quiet. WARN: He warned us not to drink the water.
+ THAT + CLAUSE	+ (PREPOSITION) + -ING
*ADMIT: He admitted (that) it was his fault. *AGREE: I agree (that) it's going to be difficult. ANSWER: She answered (that) she was OK. *CLAIM: They claim (that) they are innocent. *COMPLAIN: He complains (that) he has too much work. *CONFESS: He confessed (that) he was scared. *DENY: They deny (that) they had any involvement. EXPLAIN: She explained (that) new facts had emerged. *INSIST: I insisted (that) we needed a break. *PROMISE: You promised (that) you'd be there. *REGRET: I regret (that) I didn't help him. SAY: John said (that) he wouldn't do it again. *SUGGEST: She suggested (that) I should stay until May.	ACCUSE SB OF: They accused me of cheating. *ADMIT: She admitted making a mistake. APOLOGISE (TO SB) FOR: He apologised (to her) for not calling. BLAME: I don't blame you for getting angry. *COMPLAIN ABOUT: He complained about being insulted. *CONFESS TO: I confessed to murdering him. *DENY: They denied doing anything wrong. *INSIST ON: She insisted on calling a taxi. *RECOMMEND: She recommended taking a taxi. *REGRET: I regret not paying more attention. *SUGGEST: I suggest doing some research first.

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11.28

- Nesting....they tend to nest...
- To acknowledge privilege
- To eliminate other opportunities or avenues for sales
- Pigeon hole....you are pigeon holed ...
- Opportunistic...
-

Linking words between topics

Culiacan situation	Businesses in culiacan
Pollution in cdmx	running
Sonora governor	Morena politics

More complex

Kids school	Education system in MX	Education in USA

More complex

10.7.24

- No one has ever asked that.
- I have never been asked that.
- Archives... k sound
-

Types of production

-

Feedback

-

Transition over time

-

9.27.24

- To remember (memory) vs remind (cue to memory)
- To take advantage of ...Gerund...
 - You should take advantage of your trip to explore more.
- The other team... squad... pair... Padel or Tennis...
- Parenthesis... sidebar... (segway)....
-

Vision expo: summary or description

-

Business travel

-

7.31.24 Ryan

-

Vocabulary notes

- to reprimand, to scold

There is no fixing this

Remedy

To acknowledge

To digest

Fluency pros and cons...

- concise... tv shows...

— think about the amount of content and message given...

Relative pronouns and conjunctions to add complex

AG, who I have worked with since 2000, sent me a message yesterday regarding...

My department, which... ,

7.25.24 Ryan

- Convince me...

Reading with chunks...

-

Speaking plan

- Structure yes

Areas of opportunity in specific retail categories...

- Furniture
- Mattress
- Luggage
- Decoration
- Jewelry
- Watches
-

7.22.24 Ryan and 7.23.24

- Agriculturalist... grower....
- Freight
- Sign vs signal (point out)
-

Products and prices vs quality vs value

- Domestic or national
- Foreign or international
- Protectionism vs Free Trade
 - Since before.... Earlier- sooner... before... since the beginning.. Since the factories opened.... From beginning...
 - We would have.... We'd (weed) have...

Accent vs pronunciation

- Sounds.. Phonemes... 44 ... hard consonant sounds!
 - Play ... tick Walk ... d , t , p, k, c, s , z , v , ch, sh
 - **Overemphasis...** sell
- Sounds combine into syllables
 - Syllables into words

Delivery...

- Pauses... chunks...

Short responses regarding Coppel

- 30 sec timer...
 - What is coppel?
 - Value proposition
 - If you define successful ... if you define success as...
 - If you define being successful,
 - If you define the success of category as total value of sales,
 -
 - Bigger increments in sales... largest increases in sales...

350 million

We can be reaching 2.000 million... we can reach or we could reach...

That is why I define the operation as successful...

-

7.8.24 Ryan

- He used to hit the ball
 - Past with past routine or habit that ended. Not connected to the present.
- He is used to hitting the ball.
 - Normal habit and routine
- It is a forgiving sport to learn or unforgiving
- To spar
- To swear or to cuss ...
-

Class today-- concise exercise... 3-5 sec plan, 10 sec response...

-

I can't follow the lyrics of a song....wants subtitles of a movie...

- Listening skills....

7.4.24 Ryan 7.5.24

- I think that I did not say that...
- To jump to conclusions...
- A justification or case or evidence or
- It is my discretion to choose... or it is up to me to choose...
- *Bright* insights... sarcasm... add tone and lengthen
- Tear down vs pull or push up
- For this guy, with all the relationship we have had...
 - Throughout our professional relationship, we have worked closely and we have been in constant contact
 - You are colleagues that argue frequently.
 - We crash... to butt heads... To clash... your egos clashed...
 - They proposed the position to me in Mexicali
 - They asked... .
 - The most well-equipped or prepared city to explore brands...
 - The cost is negligible compared to the value of the trip
 - A wider variety of samples that the provider developed
 - My boss was yelling at me regarding this situation
 - To chew me out... ass chewing...
 - To turn over an idea in your idea... to chew on the idea...
 - You need to deal with your boss and his conditions.
 - To obey.. Obedience... and to submit... submission...
 - To check the ego.... To play the game.... To play along.. To go with the flow-current
-
- To suck the energy out of the room ... to overwhelm

Black Swan Story...

- Used to.... infinitive
- Be used to... gerund

Fixtures

Was supposed to work on sunday

She would not be coming for several days

Chubby...

To threaten... he threatened her with damnation...

Severance package...

It's a trap!

I was trying not to provoke her or engage with her

I would have never hired her

Provider story

- On good terms...
- Worked with me... remember past tense
- Gray area...
- The meeting could have gone smoothly
- Insight based on experience

What a leader can't delegate... salvador alva

7.2.24 Ryan

- To fast... fasting....
- Electrolytes... you are allowed....
- He does not breakfast or dinner
 - To breakfast or lunch or dine
- A sugar spike... to spike ... wine does not cause a sugar spike
- A scale... to weigh... your weight... to measure.... To gain or lose
- The social aspect or element...
- To cause not provoke.... Provocar...
 - Natural fats do not cause you to be fat.
 - You should not provoke people (by opening your eyes and raising your shoulders).

Benefits of fasting

- Ok
- You maintain low levels of sugar in your blood. High level over time causes a lot of diseases.
- You **will** lose weight fast. (no modal, present tense = it is a fact)
- You **are supposed to** be able to be more attentive to things.
 - According to normal practice...
 - Should?

Modals on the spectrum of confidence

Promise, guarantee... future	Will... is going to
obligation	Must... have to

Advice or expectation	Should
Following norms	Is supposed to
Low Possibility 20%?	Might or could
Possible	Can

Three!!

Write here buddy... benefit of fasting? <https://meet.google.com/xyz-hqya-wvb?authuser=3>

Here is our link... good work

Bill bryson...

6.14.24 Ryan

- Has it happened to you that... have people told you things believe that you don't understand Spanish?
 - Present perfect... tense... exploring from the past to the present... starts in the past and continues to the present.
- To make a joke at the expense of someone..
 - He made a joke at my expense.
- The object or target of racism
- To bother- to annoy- to frustrate- to make my angry

Polite vs rude on a spectrum?

- What makes you polite?
 - Factors... parents, ability to have empathy, honesty?, care about people or their feelings, confidence, social acceptance, willingness to reject social norms or acceptance, agreeableness,
 - Difficult conversations... politeness?
 - To insult
 - 2 sides of the conversation
 - Social construction idea?
 - Not fooling vs fulling

We thought he was rude, but there are extenuating circumstances at play here.

- He left without saying goodbye, but...
- He answered my questions rudely, but ...

You can get over it or overcome his rudeness.

Practice

Regarding language, self reflection, cross cultural and politeness.

https://www.ted.com/talks/david_dunning_why_incompetent_people_think_they_re_amazing?language=en

Writing a speaking plan to tell your stories... workplace or work related story regarding politeness or rudeness

6.12.24

- Delicate conversations... face to face...

- Her explanation reduced the seriousness or gravity of this issue, and I had to reconsider how to proceed, because even though she broke the rule, the circumstances were murky.
 - Extenuating circumstances...
- Trustworthy... worthy of my trust...
- Responsibility... accountability
 - Admit... I admit to I admit that S V O
 - We should admit our mistakes and gaps
 - A lack of...
 - Self deception...

Take the story and write it...

Language

- Perception and confidence...
- Culture of appearance?

6.10.24 Ryan

- An hour and a half-- half past 6
- The bar or the standard... the bar is lower...
- They are taking an unnecessary risk... or taking a risk from a position of weakness- uncertainty
- Controlled- **calculated risk**... to control or measure...
-

Noncount nouns....mass nouns...

- Physical items... sand, water,
- Advice, knowledge, news, furniture, English, money, weather
 - Quantifiers to count...
 - A piece of advice... I have 4 pieces of advice for you.
 - A few or many: a little or much = a lot of
 - I have a little knowledge about boxing.

6-6-24

- To correct- to give feedback
- To yell at
- Prestación... benefit...
- He talked himself out of a job...
- Someone has to assume the responsibility for mistakes regardless if it is their fault
 - Someone always has to pay (for mistakes)
- I don't care about this discussion anymore
- If I keep the discussion
 - If I continue the **argument**, the disagreement, the fight or the conversation...
 - A calm **discussion**... vs a heated discussion

A compromise... to find a compromise... a middle point

- **Compromise vs commitment**... false friend
- To give in. to resign, accept, surrender....

I have not forgotten that book...

Fighting for fighting's sake

Types of feedback

- Guiding feedback... should....
- Correcting feedback...

6-4 Ryan

- It has been a minute
- I was- felt relieved
- To figure it out
- To attend
- Acting in a correct way... correctly
 - In a good way... well
 - In a bad way... poorly or badly
 - In a fast way... quickly
- resume...CV.... Currículos
- I did not respond to him.... To answer
- To do a favor
- To head off a problem before it arises
 - To head off = to get ahead of it
-

Situation ethics for today

- Favor swapping.... To curry favor To ingratiate yourself
- I would have asked...
- They took my request and ran with it
-

You should have told me that.... Past Modals

-

Terminology

- Floor space... to exhibit in more floor space

Date: / Consultant: 5.16.24

Workspace:

- What are you allergic to?
- Otherway... otherwise
- Travels vs trips
- Grass, dairy products, dander, peanuts, chicken, eggs

Agree or disagree.... Page 230

- Mexican view of N. America
-
- Mexican view of self

- Respect for the past
- Dependent

Basically... basic... general principals

Partially....

Most of...

Entirely or completely....

In my view...

To assume

To misinterpret...

The concept of race

It is a construct...

Topic	Mexican view of N. America	Mexican View of Self	N. American view of Mexicans	N. America View of Self
Money				
Politeness				

Errors/Opportunity for growth/Pronunciation/Feedback:

Vocabulary/Phrases:

Homework:

Date: / Consultant: Ryan 5.6.24 and 5.8.24

Lesson number/week:

Topic:

Aim:

Workspace:

- You were expecting vendor prices to be fixed or static.
- Supplier- provider - vendor
- To weigh... weighed.... my weight was good before...

Any occasion to discuss... culture, segments, classes etc

- Step 1 is to acknowledge...
 - To acknowledge your privilege
 -
- Step 2 is to give allowances...

- Code switching
- Piece of advice... noncount noun
- It caught my eye... I noticed the note...
- Not to depress because of that
- Code of behavior and conduct-- manners--- common courtesy...
 - He has a strong sense of formality and manners.
 - He has a strong code of etiquette

Value v - n.

Errors/Opportunity for growth/Pronunciation/Feedback:

Vocabulary/Phrases:

Homework:

Date: / Consultant: Ryan 4.12.24

Warm up:

- Commercial units... retail... industrial
 - 10,000 ft unit
- Vision center... optometrist Optical category... eyeglass section...
- Kiosk
- Newspaper stands
- The inheritance with Presidio... to inherit
-

Workspace:

-

Errors/Opportunity for growth/Pronunciation/Feedback:

Vocabulary/Phrases:

Homework:

Date: / Consultant: Ryan 4.11.24

Lesson number/week:

Topic:

Aim:

Catch up/Homework review:

-

Workspace:

- It is my feeling... I feel...
- A disclaimer... *suggestion*...
- I find *that* people *are* happier...
- That is what I could tell you.
 - I think- I believe
 - It is my opinion- perspective- impression
- Comerciante... they are savvy businessmen- negotiators- capitalists
 - <https://www.linguee.es/espanol-ingles/search?query=comerciante&source=auto>
- They are not very formal
 - Formal-- following protocols and rules set by society
 - That is not professional (behavior)
 - Frequently, they do not respect agreements, they do not feel compelled to fulfil them, and they do not take responsibility for their actions.
- The first order that we placed.
- That **is used in** this industry to pay and advancement
 - It is normal, common in industry
 - It is an industrial standard to pay an advance or a downpayment
- They didn't even start to manufacture
- It was difficult to sue to them, contract
- They can cheat. They cannot honor their word.

Conclusion: concluding... *that is what I can tell you...*

- Question
- Stop the story
- Summary... that is my experience..

Cultural differences

- They are more educated
 - Educated-- knowledge + univ, schooling
 - Polite, good manners, rude, crude, vulgar, disrespectful
- Manners... behavior

- They are not very formal
-

Errors/Opportunity for growth/Pronunciation/Feedback:

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Catch up/Homework review:

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