## **Gym Research**

#### Who am I talking to:

-Gym owners having an inferior online presence

### Where are they now:

- -Having OK-ish sales.
- -Having some or no knowledge regarding the impact of a strong online presence.
- -Somewhere between:

Not knowing the problem to their weak online presence OR knowing the problem but not the solution.

#### What I want them to do:

-Contact me to come in and fix their current state.

#### What I want them to feel:

- -I and only I can fix the problems they face.
- -They will increase sales if they create a strong presence.
- -They can skyrocket their brand awareness and sign-ups and member retention if they hire me and implement my plans.

### Pains:

- -Not having a developed online presence.
- -Lack of brand recognition.

### **Dream state:**

- -Having a massive following online.
- -Increasing Sign-ups.
- -increase brand recognition.

## **Roadblocks:**

- -Time Constraints.
- -Content creation challenges.
- -Limited resources.
- -Understanding engagement.

# **Solution:**

-Hire me as a SMM and Content creator.

# What they will get:

- -Larger following on SM.
- -Greater brand awareness.
- -Increased sign-ups.
- -More engagement.