East Harlem Tutorial Program

PARTICIPANT PROFILE



Ingrid Sotelo
Chief Development and External Affairs Officer
New York, NY

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Funder: Nike, Inc.

Ingrid D. Sotelo was born and raised in East Harlem. She attended the Young Women's Leadership School of East Harlem. She is a first-generation college student who graduated from Marymount Manhattan College with a major in Sociology and minor in Hispanic Studies. She obtained her Master's in Public Administration from the Marxe School of Public and International Affairs, Baruch College. She has over 10 years of experience in public affairs, government, and community relations. Her keen interest in government led her to serve in public service for State Senator Jose M. Serrano, Manhattan Borough President's Office, NYC Comptroller's Office, and NYC Census 2020. She served as Outreach and Operations Director at Union Settlement and her accomplishments include creating a food pantry program, COVID-19 vaccine outreach, Rank the Vote NYC and the Excluded Workers Fund. Ingrid serves as the Chief Development & External Affairs Officer at the East Harlem Tutorial Program.

ORGANIZATION INFORMATION

Mission Statement: East Harlem Tutorial Program offers students an anti-racist and equitable learning collective to exercise their brilliance. Our scholars build the academic skills, strength of character, and emotional well-being to thrive in school and lead in their communities.

Mission Priorities:

1. Youth
2. Education
3. Community Building/Economic Empowerment & Independence
4. Hunger/Food Insecurity
5. Civil Rights

Other:

Total number of employees: 128
Total number of volunteers (estimate): 132

Revenue	Prior Year	2020
Contributions and grants	$13,188,404	$17,519,140
Program service revenue	$1,525,672	$4,395,911
Investment income	$22,230	$38,866
Other revenue	$-179,032	$119,252
Total revenue	$14,557,204	$22,073,171

Statement of Revenue (from page 9 – Form 990)	
1a. Federated campaigns	$0
b. Membership dues	$0
c. Fundraising events	$2,901,961
d. Related organizations	$50,000
e. Government grants	$2,001,796
f. All other contributions	$12,565,383
g. Noncash gifts in line F	$100,088
h. Total	$17,519,140
2. a-g Other revenue (if applicable)	

Fun Fact: I was born in taxi in Manhattan.