

ELIZABETH W. DUNN

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EDUCATION

- University of Virginia, Psychology, Ph.D., May 2004
- Summer Institute in Social Psychology, Boulder, CO, Summer 2003
- University of Virginia, Psychology, M.A., 2002
- Harvard University, Psychology, B.A., *summa cum laude*, 1999
 - o Graduated in top 1% of Harvard class; junior year *Phi Beta Kappa*

EMPLOYMENT

- University of British Columbia
 - o Professor, July 2015 onward
 - o Associate Professor, July 2010-June 2015
 - o Assistant Professor, July 2005-June 2010
- University of New South Wales, Post-doctoral Fellow, July 2004-June 2005

AWARDS & HONORS

- **Research Grants**
 - o Social Sciences and Humanities Research Council of Canada, Standard Research Grant, 2024-2027
 - o Robert Wood Johnson Foundation, 2020-2021
 - o Social Sciences and Humanities Research Council of Canada, Standard Research Grant, 2019-2023
 - o Social Sciences and Humanities Research Council of Canada, Standard Research Grant, 2018-2019
 - o Social Sciences and Humanities Research Council of Canada, Standard Research Grant, 2016-2017
 - o UBC Faculty of Arts, Small Research Grant, 2016-2017
 - o Social Sciences and Humanities Research Council of Canada Standard Research Grant, 2015-2019
 - o John Templeton Foundation New Paths to Purpose Grant, 2013-2015
 - o Canadian Institutes of Health Research Operating Grant, 2010-2014
 - o Social Sciences and Humanities Research Council of Canada Standard Research Grant, 2011-2014
 - o Social Sciences and Humanities Research Council of Canada Standard Research Grant, 2008-2011
 - o Hampton Fund Research Grant, 2007-2009
 - o Social Sciences and Humanities Research Council of Canada Standard Research Grant, 2005-2008
 - o American Psychological Association Dissertation Award, 2003
 - o National Science Foundation Graduate Research Fellowship, 2000-2003
 - o Department of Education Jacob K. Javits Fellowship, 2000

- o Applied Social Issues Internship Grant, Society for the Psychological Study of Social Issues, Summer 2002
- **Research Prizes & Honors**
 - o SESP 2024 Career Trajectory Awards, Society of Experimental Psychology, 2024
 - o Royal Society of Canada, College of New Scholars, Artists and Scientists, 2015
 - o Fellow of the Society for Personality and Social Psychology, 2014
 - o Featured in book “How to Publish High Quality Research”, American Psychological Association, 2014
 - o The Izaak Walton Killam Memorial Fund Faculty Research Prize, 2011 (\$5000)
 - o BC’s Year of Science – Featured Scientist 2011
 - o Canadian Institutes of Health Research New Investigator Salary Prize, 2010-2017
 - o Honoree, Mind Gym Academic Prize for pioneering work in positive psychology (~\$4000), 2007
 - o Early Career Scholar, Peter Wall Institute of Advanced Studies, University of British Columbia (\$10,000). 2007-2008
 - o Selected as one of the “Rising Stars” in academia by the *Chronicle of Higher Education*, 2004
 - o Graduate Student Poster Award, Society for Personality and Social Psychology, 2003
 - o Thomas Temple Hoopes Prize for outstanding thesis research, Harvard University, 1999
 - o Gordon W. Allport Prize for outstanding psychology research, Harvard University, 1999
- **Teaching Honors**
 - o Social Psychology Network Teaching Award: Honorable Mention, 2013
 - o Robert E. Knox Master Teaching Award, 2010, University of British Columbia
 - o Honoree, Seven Society Graduate Fellowship for Superb Teaching, 2003, University of Virginia (\$1000)
 - o Distinguished Teaching Fellowship, 2002, University of Virginia
- **Student Awards (Selected)**
 - o Top 2 Psychology Undergraduate Research Conference (PURC) Oral Presentation, 2023 – student Charul Maheshka
 - o Top 3 Psychology Undergraduate Research Conference (PURC) Oral Presentation, 2021 – student Sophie Wensel
 - o CAGS/ProQuest Dissertation Award for Best PhD Thesis in Canada across the fine arts, social sciences, and humanities (\$1500) – student Ashley Whillans
 - o Best Master’s Thesis in Psychology, CPA Certificate of Academic Excellence, 2018 – student Ryan Dwyer
 - o Stan Coren Prize for Top Psychology Master’s Thesis, 2015 – student Ashley Whillans
 - o UBC Arts Graduate Research Award to Aaron Weidman, University of British Columbia, 2014
 - o Suedfeld Scholar Award to Ashley Whillans, Psi Chi, UBC Chapter, 2014

- o Graduate Student Travel Award to Kostadin Kushlev, Society of Personality and Social Psychology, 2013
- o Arts Graduate Research Award to Ashley Whillans, University of British Columbia, 2013
- o Morris Belkin Prize for Best Doctoral Dissertation to Lara Aknin, University of British Columbia, 2012
- o Certificate of Academic Excellence to Lara Aknin, Canadian Psychological Association, 2012
- o Certificate of Academic Excellence to Kostadin Kushlev, Canadian Psychological Association, 2012
- o Honorable Mention, Outstanding Research Award to Lara Aknin, Society for Personality and Social Psychology, 2012
- o Arts Undergraduate Research Award (AURA) to Ashley Whillans, University of British Columbia, 2011

DOCTORAL STUDENTS

- Dunigan Folk, PhD Current (primary supervisor)
- Iris Lok, PhD 2023 (primary supervisor)
- Ryan Dwyer, PhD 2022 (primary supervisor)
- Ashley Whillans, PhD 2017 (primary supervisor)
 - o Assistant Professor, Harvard Business School (US)
- Kosta Kushlev, PhD 2016 (primary supervisor)
 - o Assistant Professor, University of Virginia (US)
- Aaron Weidman, PhD 2017 (secondary supervisor)
- Alyssa Croft, PhD 2016 (secondary supervisor)
 - o Assistant Professor, University of Arizona (US)
- Gillian Sandstrom, PhD 2013 (primary supervisor)
 - o Assistant Professor, University of Essex (UK)
- Lauren Human, PhD 2013 (secondary supervisor)
 - o Assistant Professor, McGill University (Canada)
- Lara Aknin, PhD 2012 (primary supervisor)
 - o Assistant Professor, Simon Fraser University (Canada)
- Matthew Ruby, PhD 2012 (secondary supervisor)
 - o Postdoctoral fellow, University of Pennsylvania (US)
- Carl Falk, PhD 2012 (secondary supervisor)
 - o Assistant Professor, McGill University (Canada)
- Jordi Quoidbach, Visiting PhD student 2008-2010
 - o Associate Professor, ESADE Business School, Barcelona (Spain)

PUBLICATIONS

(* = current/former graduate student supervisee; ** = undergraduate student supervisee)

- *Folk, D., Henninger, M., & **Dunn**, E. (In press). What does a good day look like?: An interpretable machine learning approach to the American Time Use Survey. *PNAS Nexus*.
- *Folk, D., Heine, S. J. & **Dunn**, E. (2025). Individual differences in anthropomorphism help explain social connection to AI companions. *Scientific Reports*.

- *Folk, D., & **Dunn**, E. (2025). Everything is better together: Analyzing the relationship between socializing and happiness in the American Time Use Survey. *Social Psychological and Personality Science*.
 - Named on Greater Good Centre's list of the top 10 meaningful life research insights of 2025
- *Li, RN., Lok, I., Stenlund, S., & **Dunn**, E. (2025). Explicit Signals Enhance Social Engagement Between Strangers. *Social Psychological and Personality Science*.
- *Radke, J., Argentopoulos, S., **Dunn**, E. W., & Zhao, J. (2024). Probabilistic refunds increase beverage container recycling behaviour. *Waste Management*, 204(1), 1-9.
- *Folk, D., *Yu, S. & **Dunn**, E. W. (2024). Can chatbots ever provide more social connection than humans?. *Collabra: Psychology*, 10(1), 1-17.
- *Stenlund, S., Guo, Y., Rights, J., Dwyer, R., **Dunn** E. W (2024). How spending decisions shape happiness in everyday life. *Communications Psychology*, 2(1), 124.
- *Folk, D., & **Dunn**, E. W. (2024). Strength of evidence for five happiness strategies. *Nature Human Behavior*.
- *Folk, D., & Dunn, E. W. (2024). How can people become happier? A systematic review of preregistered experiments. *Annual Review of Psychology*, 75(1).
 - Named on Greater Good Centre's list of the top 10 meaningful life research insights of 2023
 - A top trending article across experimental psychology for the month of January via Altmetric (2024)
- Dwyer, R. J., Zhuo, A. X., **Dunn**, E. W. (2023). Why do people turn to smartphones during social interactions?. *Journal of Experimental Social Psychology*, 109.
- *Folk, D., & **Dunn**, E. W. (2023). A systematic review of the strength of evidence for the most commonly recommended happiness strategies in mainstream media. *Nature Human Behavior*.
 - A top trending article across experimental psychology for the month of July via Altmetric (2023)
 - Named on Greater Good Centre's list of the top 10 meaningful life research insights of 2023
- *Lok, I., & **Dunn**, E. W., (2023). The UBC state social connection scale: factor structure, reliability, and validity. *Social Psychological and Personality Science*.
- *Dwyer, R. J., Brady, W. J., Anderson, C., & **Dunn**, E. W. (2023). Are people generous when the financial stakes are high? *Psychological Science*.
- *Dwyer, R. J., & **Dunn**, E. W. (2022). Wealth redistribution promotes happiness. *Proceedings of the National Academy of Sciences*, 119(46), e2211123119.
- *Lok, I., & **Dunn**, E. W. (2022). Are the benefits of prosocial spending and buying time moderated by age, gender, or income?. *Plos one*, 17(6), e0269636.
- Aknin, L. B., **Dunn**, E. W., & Whillans, A. V. (2022). The emotional rewards of prosocial spending are robust and replicable in large samples. *Current Directions in Psychological Science*.
- Aknin, L. B., Andretti, B. A., Goldszmidt, R., Helliwell, J., Petherick, A., De Neve, J. E., **Dunn**, E. W., Fancourt, D. E., Goldberg, E., Jones, S. P., Karadag, O., Karam, E., Layard, R., Saxena, S., Thornton, E. M., *Whillans, A. V., & Zaki, J. (2022). Policy stringency and mental health during the COVID-19 pandemic: A longitudinal analysis of

psychological distress and life evaluations in 15 countries. *Lancet Public Health*, 7(5), e417-e426.

- Aknin, L. B., De Neve, J. E., **Dunn**, E. W., Fancourt, D. E., Goldberg, E., Helliwell, J. F., Jones, S. P., Karam, E., Layard, R., Lyubomirsky, S., Rzepa, A., Saxena, S., Thornton, E. M., VanderWeele, T. J., *Whillans, A. V., Zaki, J., Karadag, O., & Ben Amor, Y. (2022). Mental health during the first year of the COVID-19 pandemic: A review and recommendations for moving forward. *Perspectives on Psychological Science*, 17(4), 915-936.
- Aknin, L. B., De Neve, J. E., **Dunn**, E. W., Fancourt, D. E., Goldberg, E., Helliwell, J. F., Jones, S. P., Karam, E., Layard, R., Lyubomirsky, S., Rzepa, A., Saxena, S., Thornton, E. M., VanderWeele, T. J., Whillans, A. V., Zaki, J., Karadag Caman, O., Ben Amor, Y. (2021). The neurological consequences of contracting COVID-19. *Acta Neuropsychologica*, 19(3), 301-305.
- Okabe-Miyamoto, K., *Folk, D., Lyubomirsky, S., & **Dunn**, E. W. (2021). Changes in social connection during COVID-19 social distancing: It's not (household) size that matters, it's who you're with. *PLoS ONE*, 16(1), e0245009.
- *Folk, D., Okabe-Miyamoto, K., **Dunn**, E. W., & Lyubomirsky, S. (2020). Did social connection decline during the first wave of COVID-19? The role of extraversion. *Collabra: Psychology*, 6(1), 37.
- **Dunn**, E. W., Chen, L., Proulx, J. D. E., Ehrlinger, J., & Savalei, V. (2020). Can researchers' personal characteristics shape their statistical inferences? *Personality and Social Psychology Bulletin*.
- *Whillans, A. V., Lee-Yoon, A.J., **Dunn**, E. W. (2020). Service provider salience: When guilt undermines consumer willingness to buy time. *Collabra: Psychology*, 6(1), 28.
- **Dunn**, E. W., *Whillans, A. V., Norton, M. I., & *Aknin, L. B. (2020). Prosocial spending and buying time: Money as a tool for increasing subjective well-being. In B. Gawronski (Ed.), *Advances in Experimental Social Psychology* (Vol. 61, pp. 67-126). Cambridge, MA: Elsevier.
- Lok, I., & Dunn, E. W. (2020). Under What Conditions Does Prosocial Spending Promote Happiness?. *Collabra: Psychology*, 6, 5.
- Lok, I., Eschelmuller, E., Haukaas, T., Ventura, C., Bebamzadeh, A., Slovic, P., & Dunn, E. (2019). Can we apply the psychology of risk perception to increase earthquake preparation?. *Collabra: Psychology*, 5(1), 47.
- *Kushlev, K., *Dywer, R. & **Dunn**, E. W. (2019). The Social Price of Constant Connectivity: Smartphones Impose Subtle Costs on Well-Being. *Current Directions in Psychological Science*.
- *Aknin, L., *Whillans, A. V., Norton, M. I. & **Dunn**, E. W. (2019). Happiness and prosocial behavior: An evaluation of the evidence. In J. Helliwell, R. Layard & J. Sachs Eds. *World Happiness Report 2019*, New York: Sustainable Development Solutions Network.
- *Kushlev, K., Hunter, J. F., **Proulx, J., Pressman, S. D. & **Dunn**, E. W. (2019). Smartphones reduce smiles between strangers. *Computers in Human Behavior*, 91, 12-16.
- *Weidman, A. C., Sun, J., Vazire, S., *Quoidbach, J., Ungar, L. H. & **Dunn**, E. W. (2019). (Not) hearing happiness: Predicting fluctuations in happy mood from acoustic cues using machine learning. *Emotion*. doi: 10.1037/emo0000571

- *Kushlev, K. & **Dunn**, E. W. (2018). Smartphones distract parents from cultivating feelings of connection when spending time with their children. *Journal of Social and Personal Relationships*. doi: 10.1177/0265407518769387
- *Whillans, A. V. & **Dunn**, E. W. (2018). Valuing time over money is associated with greater social connection. *Journal of Social and Personal Relationships*. doi: 10.1177/0265407518791322
- *Whillans, A. V. & **Dunn**, E. W. (2018). Agentic appeals increase charitable giving in an affluent sample of donors. *PLoS ONE*. doi: 10.1371/journal.pone.0208392
- Dwyer, R., *Kushlev, K. & **Dunn**, E. W. (2018). Smartphone use undermines the enjoyment of face-to-face interactions. *Journal of Experimental Social Psychology*, 78: 233-239. doi: 10.1016/j.jesp.2017.10.007.
- *Whillans, A. V., **Dunn**, E. W. & Norton, M. I. (2018). Overcoming barriers to time-saving: Reminders of future busyness encourage consumers to buy time. *Social Influence*, 13, 117-124.
- **Dunn**, E. W. & *Dwyer, R. (2018). Technology and the Future of Happiness. In Forgas, J. P. & Baumeister, R. F. (Eds.), *The Social Psychology of Living Well* (pp.66-85).. New York: Psychology Press.
- *Dwyer, R., **Dunn**, E. W. & Hershfield, H. (2017) Cousins or conjoined twins: How different are meaning and happiness in everyday life?. *Comprehensive Results in Social Psychology*, doi: 10.1080/23743603.2017.1376580.
- Forgas, J. P. & Baumeister, R. F. (Eds.) (in press). *The Social Psychology of Living Well*. New York: Psychology Press
- *Kushlev, K., **Proulx, J. D. E. & **Dunn**, E. W. (2017). Digitally connected, socially disconnected: The effects of relying on technology rather than other people. *Computers in Human Behaviour*, 76, 68-74.
- *Whillans, A.V., **Dunn**, E. W., Smeets, P., Bekkers, R. & Norton, M. I. (2017). Buying time promotes happiness. *PNAS*, 114, 8523-8527. doi: 10.1073/pnas.1706541114.
o Ranked in 100 most talked about articles across science in 2016 (Altmetric)
- *Whillans, A.V., Seider, S.C., *Dwyer, R., Chen, L., Novick, S., Graminga, K.J., Mitchell, B.A., Savalei, V., Dickerson, S.S., & **Dunn**, E.W. (2017). Does volunteering improve well-being and physical health? *Comprehensive Results in Social Psychology*, 1, 35-50.
- *Whillans, A. V., Caruso, E. M. & **Dunn**, E. W. (2017). Both selfishness and selflessness start with the self: How wealth shapes responses to charitable appeals. *Journal of Experimental Social Psychology*, 70, 242-250.
- *Kushlev, K., **Proulx, J. & **Dunn**, E. W. (2016). “Silence your phones”: Smartphone notifications increase inattention and hyperactivity symptoms. *CHI '16 Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems*. 1011-1020.
- *Whillans, A. V., **Wispinski, N. J. & **Dunn**, E. W. (2016). Seeing wealth as a responsibility improves attitudes towards taxation. *Journal of Economic Behaviour and Organization*, 127, 146-154.
- *Whillans, A. V., **Dunn**, E. W., Sandstrom, G. M., Dickerson, S. S. & Madden K. M. (2016). Is spending money on others good for your heart?. *Health Psychology*, 35, 574-583.
- *Whillans, A. V., *Weidman, A. C. & **Dunn**, E. W. (2016). Valuing time over money is associated with greater happiness. *Social Psychology and Personality Science*, 7, 213-222

- *Weidman, A. C. & **Dunn**, E. W. (2015). The unsung benefits of material things: Materials purchases provide more frequent monetary happiness than experiential purchases. *Social Psychological and Personality Psychology*, 7, 390-399.
- Open Science Collaboration. (2015). Estimating the reproducibility of psychological science. *Science*, 349.
- Human, L. J., *Whillans, A. V., Hoppmann, C. A., Klumb, P. L., Dickerson, S. S & **Dunn**, E. W. (2015) Finding the middle ground: Curvilinear associations between positive affect variability and daily cortisol profiles. *Emotion*, 15, 705-720.
- *Kushlev, K., **Dunn**, E. W., & Lucas, R. E., (2015). Higher income is associated with less daily sadness but not more daily happiness. *Social Psychological and Personality Science*, 6, 483-489.
- Savalei, V., & **Dunn**, E. W. (2015). Is the call to abandon *p*-values the red herring of the replicability crisis? *Frontiers in Psychology*. 6, 245. doi: 10.3389/fpsyg.2015.00245
- *Quoidbach, J., **Dunn**, E. W., Hansenne, M. & Bustin, G. (2015). The price of abundance: How a wealth of experiences impoverishes savoring. *Personality and Social Psychology*, 41(3), 393-404.
- *Kushlev, K., & **Dunn**, E. W. (2015). Checking email less frequently reduces stress. *Computers in Human Behavior*, 43, 220-228.
 - One of ten most talked about articles in Social Psychology on Elsevier, June 2015
- **Dunn**, E. W. & *Weidman, A. C. (2015). Building a science of spending: Lessons from the past and directions for the future. *Journal of Consumer Psychology*, 25(1), 172-178.
- *Whillans, A.V. & **Dunn**, E. W. (2015). Thinking about time as money decreases environmental behavior. *Organizational Behavior and Human Decision Processes*, 127, 44-52.
- *Sandstrom, G.M., & **Dunn**, E. W. (2014). Social interactions and well-being: The surprising power of weak ties. *Personality and Social Psychology Bulletin*, 40(7), 910-922.
- *Croft, A., **Dunn**, E. W., & *Quoidbach, J. (2014). From tribulations to appreciation: Experiencing adversity in the past predicts greater savoring in the present. *Social Psychological and Personality Science*, 5(5), 511-516.
- Nelson, K. S., *Kushlev, K., **Dunn**, E. W., & Lyubomirsky, S. (2014). Parents are slightly happier than nonparents, but causality still cannot be inferred: A reply to Bhargava, Kassam, and Loewenstein. *Psychological Science*, 25(1), 303-304.
- **Dunn**, E. W., *Aknin, L. B., & Norton, M. I. (2014). Prosocial spending and happiness: Using money to benefit others pays off. *Current Directions in Psychological Science*, 13(2), 347-355.
- *Sandstrom, G. M., & **Dunn**, E. W. (2014). Is efficiency overrated? Minimal social interactions lead to belonging and positive affect. *Social Psychological and Personality Science*, 5(4), 437-442.
- Anik, L., *Aknin, L. B., Norton, M. I., **Dunn**, E. W., & *Quoidbach, J. (2013). Prosocial bonuses increase employee satisfaction and team performance. *PLoS ONE*, 8(9), e75509
- *Aknin, L. B., **Dunn**, E. W., *Whillans, A. V., Grant, A. M., & Norton, M. I. (2013). Making a difference matters: Impact unlocks the emotional benefits of prosocial spending. *Journal of Economic Behavior & Organization*, 88, 90-95.

- Ashton-James, C. E., *Kushlev, K., & **Dunn**, E. W. (2013). Parents reap what they sow: Child-centrism and parental well-being. *Social Psychological and Personality Science*, 4(6), 635-642.
- *Aknin, L. B., **Dunn**, E. W., *Sandstrom, G. M., & Norton, M. I. (2013). Does social connection turn good deeds into good feelings? On the value of putting the “social” into prosocial spending. *International Journal of Happiness and Development*, 1(2), 155-171.
- *Quoidbach, J., & **Dunn**, E. W. (2013). Give it up: A strategy for combatting hedonic adaptation. *Social Psychological and Personality Science*, 4(5), 563-568.
- *Aknin, L. B., Barrington-Leigh, C. P., **Dunn**, E. W., Helliwell, J. F., Burns, J., Biswas-Diener, R., Kemeza, I., Nyende, P., Ashton-James, C. E., & Norton, M. I. (2013). Prosocial spending and well-being: Cross-cultural evidence for a psychological universal. *Journal of Personality and Social Psychology*, 104(4), 635-652.
- *Human, L. J., *Sandstrom, G. M., Biesanz, J. C., & **Dunn**, E. W. (2013). Accurate first impressions leave a lasting impression: The long-term effects of distinctive self-other agreement on relationship development. *Social Psychological and Personality Science*, 4(4), 395-402.
- **Dunn**, E. W., & Norton, M. (2013). *Happy Money: The science of happier spending*. New York: Simon & Schuster.
 - Selected by CNBC in 2017 as one of 10 Books that Improve Your Financial Literacy
 - Selected by *ValueWalk* as one of the Summer Reading List of “Best Books” for Financial Advisors
 - Favorably reviewed in *The New York Times*, *The Economist*, & *The New Republic*
 - Selected by the *Washington Post* as one of the “Top 20 Books Every Leader Should Read.”
 - In addition to North America, rights have been sold to publishers in the UK & affiliated territories (e.g., Australia, South Africa), China, Japan, Korea, Thailand, Taiwan, Estonia, Brazil, Romania, as well as worldwide Audiobook rights (Audible).
 - Selected by MoneySense as one of the “Top 25 timeless personal finance books”
- **Dunn**, E. W. (2013). Why we feel pressed for time. In J. Brockman (Eds.), *This explains everything: Deep, beautiful, and elegant theories of how the world works* (pp. 193-196). New York, NY: HarperCollins.
- Nelson, S. K., *Kushlev, K., English, T., Carstensen, L. L., **Dunn**, E. W., & Lyubomirsky, S. (2013). In defense of parenthood: Children are associated with more joy than misery. *Psychological Science*, 24(1), 3-10.
 - #1 Most Read Psychological Science Article via Sage Publications, December 2012; #1 Most Popular TWiPS Article via APS, December 2012.
- *Quoidbach, J., & **Dunn**, E. W. (2013). Affective forecasting. In H. Pashler (Eds.), *Encyclopedia of the mind* (Vol. 1, pp. 12-14). Thousand Oaks; CA: SAGE Publications, Inc.
- *Aknin, L. B., **Dunn**, E. W. (2013). Wealth and subjective well-being: Spending money on others leads to higher happiness than spending on yourself. In J. Froh & A. Parks (Eds.), *Activities for teaching positive psychology: A guide for instructors* (pp. xiv, 173). Washington, DC: American Psychological Association.

- *Kushlev, K., & **Dunn**, E. W. (2012). Affective forecasting: Knowing how we will feel in the future. In S. Vazire & T. Wilson (Eds.), *Handbook of self-knowledge* (pp. xiii, 462). New York, NY: Guilford Press.
- *Aknin, L. B., Hamlin, J.K. & **Dunn**, E. W. (2012). Giving leads to happiness in young children. *PLoS ONE*, 7(6), e39211.
- *Kushlev, K., **Dunn**, E. W., & Ashton-James, C. (2012). Does affluence impoverish the experience of parenting? *Journal of Experimental Social Psychology*, 48(6), 1381-1384.
- Norton, M. I., **Dunn**, E. W., Carney, D. R., & Ariely, D. (2012). The persuasive “power” of stigma? *Organizational Behavior and Human Decision Processes*, 117(2), 261-268.
- *Aknin, L. B., **Dunn**, E. W., Norton, M. I. (2012). Happiness runs in a circular motion: Evidence for a positive feedback loop between prosocial spending and happiness. *Journal of Happiness Studies*, 13(2), 347-355.
- *Human, L. J., Biesanz, J. C., Parisotto, K. L., & **Dunn**, E. W. (2012). Your best self helps reveal your true self: Positive self-presentation leads to more accurate personality impressions. *Social Psychological and Personality Science*, 3(1), 23-30.
- McConnell, A. R., **Dunn**, E. W., Austin, S. N., & *Rawn, C. D. (2011). Blind spots in the search for happiness: Implicit attitudes and nonverbal leakage predict affective forecasting errors. *Journal of Experimental Social Psychology*, 47(3), 628-634.
- *Ruby, M. B., **Dunn**, E. W., Perrino, A. L., **Gillis, R., & **Viel, S. (2011). The invisible benefits of exercise. *Health Psychology*, 30(1), 67-74.
- **Dunn**, E. W., Gilbert, D. T., & Wilson, T. D. (2011). If money doesn’t make you happy, then you probably aren’t spending it right. *Journal of Consumer Psychology*, 21(2), 115-125.
- *Aknin, L. B., *Sandstrom, G. M., **Dunn**, E. W., & Norton, M. I. (2011). Investing in others: Prosocial spending for (pro)social change. In R. Biswas-Diener (Eds.), *Positive psychology as social change* (pp. 219-234). Springer Science + Business Media.
- *Aknin, L. B., *Sandstrom, G. M., **Dunn**, E. W., & Norton, M. I. (2011). It’s the recipient that counts: Spending money on strong social ties leads to greater happiness than spending on weak social ties. *PLoS ONE*, 6, e17018. doi:10.1371/journal.pone.0017018.
- Anik, L., *Aknin, L. B., Norton, M. I. & **Dunn**, E. W. (2011). Is life nasty, brutish, and short? Philosophies of life and well-being. *Social Psychological and Personality Science*, 2, 1-6.
- Sandstrom, G. M. & **Dunn**, E. W. (2011) The virtue blind spot: Do affective forecasting errors undermine virtuous behavior? *Social and Personality Psychology Compass*. 5(10), 720-733.
- **Dunn**, E. W., *Buchtel, E. & *Aknin, L. B. (2011). Consensus at the heart of division: Comment on Norton & Ariely. *Perspectives in Psychological Science*, 6, 13-14.
- **Dunn**, E. W. (2010). How money aids—and—impedes the pursuit of happiness. *Official Newsletter of the International Society for Research on Emotion*, 26, 4-5.
- *Quoidbach, J., & **Dunn**, E. W. (2010). Personality neglect: The unforeseen impact of personal dispositions on emotional life. *Psychological Science*, 21, 1783-1786.
- *Quoidbach, J., **Dunn**, E. W., Petrides, K. V., & Mikolajczak, M. (2010). Money giveth, money taketh away: The dual effect of wealth on happiness. *Psychological Science*, 21, 759-763.
- *Falk, C. F., **Dunn**, E. W., & Norenzayan, A. (2010). Cultural variation in the importance of expected enjoyment for decision making. *Social Cognition*, 28, 604-629.

- **Dunn**, E. W., Ashton-James, C., *Hanson, M. D., & *Aknin, L. B. (2010). On the costs of self-interested economic behavior: How does stinginess get under the skin? *Journal of Health Psychology*, 15, 627-633.
- Huntsinger, J., Sinclair, S., **Dunn**, E. W., & Clore, G. (2010). Affective regulation of automatic stereotype activation: It's the (accessible) thought that counts. *Personality and Social Psychology Bulletin*, 36, 564-577.
- Anik, L., *Aknin, L. B., Norton, M. I. & **Dunn**, E. W. (2010). Feeling good about giving: The benefits (and costs) of self-interested charitable behavior. In D.M. Oppenheimer & C.Y. Olivola (Eds.), *The Science of Giving: Experimental Approaches to the Study of Charity* (pp. 3-13). New York, NY: Taylor and Francis Group.
 - Listed on SSRN's Top Ten download list for: Behavioral & Experimental Finance (Editor's Choice) eJournal
- *Aknin, L. B., Norton, M. I., & **Dunn**, E. W. (2009). From wealth to well-being? Money matters, but less than people think. *Journal of Positive Psychology*, 4, 523-527.
- Kawakami, K., **Dunn**, E. W., Karmali, F., & Dovidio, J. F. (2009). Mispredicting affective and behavioral responses to racism. *Science*, 323, 276-278.
- **Dunn**, E. W., *Aknin, L. B., & Norton, M. I. (2008). Spending money on others promotes happiness. *Science*, 319, 1687-1688.
 - Featured in over 300 media outlets worldwide.
- Norton, M. I., & **Dunn**, E. W. (2008). Help employees give away some of that bonus. *Harvard Business Review*, 86, 27.
- **Dunn**, E. W., *Forrin, N. D., & Ashton-James, C. E. (2008). On the excessive rationality of the emotional imagination: A two systems account of affective forecasts and experiences. In K. D. Markman, W. M. P. Klein, & J. A. Suhr (Eds.) *The handbook of imagination and mental simulation* (pp. xix, 476). New York: Psychology Press.
- **Dunn**, E. W., & Ashton-James, C. E. (2008). On emotional innumeracy: Predicted and actual affective responses to grand-scale tragedies. *Journal of Experimental Social Psychology*, 44, 692-698.
- Forgas, J. P., **Dunn**, E. W., & Granland, S. (2008). Are you being served...? An unobtrusive experiment of affective influences on helping in a department store. *European Journal of Social Psychology*, 38, 333-342.
- **Dunn**, E. W., Huntsinger, J., Lun, J., Sinclair, S. (2008). The gift of similarity: How good and bad gifts influence relationships. *Social Cognition*, 26, 469-481.
- **Dunn**, E. W., Biesanz, J. C., **Human, L. J., & **Finn, S. (2007). Misunderstanding the affective consequences of everyday social interactions: The hidden benefits of putting one's best face forward. *Journal of Personality and Social Psychology*, 92, 990-1005.
 - Honoree for the international Mind Gym Academic Prize for pioneering work in positive psychology.
- **Dunn**, E. W., Brackett, M. A., Ashton-James, C. E., Schneiderman, E., & Salovey, P. (2007). On emotionally intelligent time travel: Individual differences in affective forecasting ability. *Personality and Social Psychology Bulletin*, 33, 85-93.
- **Dunn**, E. W., & *Forrin, N. (2007). Impression management. In R. Baumeister & K. Vohs (Eds.), *Encyclopedia of social psychology* (pp. 468-469). New York, NY: Sage.
- **Dunn**, E. W., & Laham, S. A. (2006). Affective forecasting: A user's guide to emotional time travel. In J. Forgas (Eds.), *Affect in social thinking and behavior* (pp. 177- 193). New York, NY: Psychology Press.

- **Dunn, E. W., **Moore, M., & Nosek, B. A. (2005).** The war of the words: How linguistic differences in reporting shape perceptions of terrorism. *Analyses of Social Issues and Public Policy*, 5, 67-86.
- Sinclair, S., **Dunn, E. W., & Lowery, B. (2005).** The relationship between parental racial attitudes and children's implicit prejudice. *Journal of Experimental Social Psychology*, 41, 283-289.
 - Received SPSP Student Poster Award.
 - #1 Most Frequently Downloaded Article from *JESP* (via ScienceDirect), April-June, 2005.
- Wilson, T. D., & **Dunn, E. W. (2004).** Self-knowledge: Its limits, value, and potential for improvement. *Annual Review of Psychology*, 54, 493-518.
- Wilson, T. D., Wheatley, T. Kurtz, J., **Dunn, E. W., & Gilbert, D. T. (2004).** When to fire: Anticipatory versus post-event reconstrual of uncontrollable events. *Personality and Social Psychology Bulletin*. 30, 340-351.
- **Dunn, E. W., Wilson, T. D., & Gilbert, D. T. (2003).** Location, location, location: The misprediction of satisfaction in housing lotteries. *Personality and Social Psychology Bulletin*, 29, 1421-1432.
- **Dunn, E. W., & Spellman, B. A. (2003).** Forgetting by remembering: Stereotype inhibition through rehearsal of alternative aspects of identity. *Journal of Experimental Social Psychology*, 39(5), 420-433.
- Willingham, D. T., & **Dunn, E. W. (2003).** What neuroimaging and brain localization can do, cannot do, and should not do for social psychology. *Journal of Personality and Social Psychology*, 85, 662-671.

BOOKS (*= current/former graduate student supervisee; **= undergraduate student supervisee)

- **Authored**
 - **Dunn, E. W., & Norton, M. (2013).** *Happy Money: The science of happier spending*. New York: Simon & Schuster.
 - Selected by *ValueWalk* as one of the Summer Reading List “Best Books” for Financial Advisors
 - Favorably reviewed in *The New York Times*, *The Economist*, & *The New Republic*
 - Selected by the *Washington Post* as one of the “Top 20 Books Every Leader Should Read.”
 - In addition to North America, rights have been sold to publishers in the UK & affiliated territories (e.g., Australia, South Africa), China, Japan, Korea, Thailand, Taiwan, Estonia, Brazil, Romania, as well as worldwide Audiobook rights (Audible).
- **Chapters**
 - ***Lok, I., & Dunn, E. W. (2022).** Can sociability be increased? In J. P. Forgas, W. Crano, & K. Fiedler (Eds.) *The Psychology of Sociability* (1st ed.). London, UK: Routledge.
 - **Dunn, E. W., *Whillans, A. V., Norton, M. I., & *Aknin, L. B. (2020).** Prosocial spending and buying time: Money as a tool for increasing

subjective well-being. In B. Gawronski (Ed.), *Advances in Experimental Social Psychology* (Vol. 61, pp. 67-126). Cambridge, MA: Elsevier.

- Impact factor: 6.6
- o *Aknin, L., *Whillans, A. V., Norton, M. I. & **Dunn**, E. W. (2019). Happiness and prosocial behavior: An evaluation of the evidence. In J. Helliwell, R. Layard & J. Sachs Eds. *World Happiness Report 2019*, New York, NY: Sustainable Development Solutions Network.
- o **Dunn**, E. W. & *Dwyer, R. (2018). Technology and the Future of Happiness. In Forgas, J. P. & Baumeister, R. F. (Eds.), *The Social Psychology of Living Well* (pp.66-85). New York: Psychology Press.
- o *Aknin, L. B., **Dunn**, E. W. (2013). Wealth and subjective well-being: Spending money on others leads to higher happiness than spending on yourself. In J. Froh & A. Parks (Eds.), *Activities for teaching positive psychology: A guide for instructors* (pp. xiv, 173). Washington, DC: American Psychological Association.
- o **Dunn**, E. W. (2013). Why we feel pressed for time. In J. Brockman (Eds.), *This explains everything: Deep, beautiful, and elegant theories of how the world works* (pp. 193-196). New York, NY: Harper Collins.
- o *Kushlev, K., & **Dunn**, E. W. (2012). Affective forecasting: Knowing how we will feel in the future. In S. Vazire & T. Wilson (Eds.), *Handbook of self-knowledge* (pp. xiii, 462). New York, NY: Guilford Press.
- o *Aknin, L. B., *Sandstrom, G. M., **Dunn**, E. W., & Norton, M. I. (2011). Investing in others: Prosocial spending for (pro)social change. In R. Biswas-Diener (Eds.), *Positive psychology as social change* (pp. 219-234). Springer Science + Business Media.
- o Anik, L., *Aknin, L. B., Norton, M. I. & **Dunn**, E. W. (2010). Feeling good about giving: The benefits (and costs) of self-interested charitable behavior. In D.M. Oppenheimer & C.Y. Olivola (Eds.), *The Science of Giving: Experimental Approaches to the Study of Charity* (pp. 3-13). New York, NY: Taylor and Francis Group.
 - Listed on SSRN's Top Ten download list for: Behavioral & Experimental Finance (Editor's Choice) eJournal
- o **Dunn**, E. W., *Forrin, N. D., & Ashton-James, C. E. (2008). On the excessive rationality of the emotional imagination: A two systems account of affective forecasts and experiences. In K. D. Markman, W. M. P. Klein, & J. A. Suhr (Eds.) *The handbook of imagination and mental simulation* (pp. xix, 476). New York: Psychology Press.
- o **Dunn**, E. W., & Laham, S. A. (2006). Affective forecasting: A user's guide to emotional time travel. In J. Forgas (Eds.), *Affect in social thinking and behavior* (pp. 177- 193). New York, NY: Psychology Press.

WRITING AND SPEAKING: POPULAR MEDIA

- Nunan, T. (2025, August 21). August 21, 2025. *Tom Nunan with Early Breakfast* [Audio Podcast]. *Times Radio*. The Times

- Li, RN., Lok, I., & **Dunn**, E. W. (2025, July 30) A simple signal makes it easier to talk to strangers. *Character & Context* (Blog of the Society for Personality and Social Psychology).
- Sample, I. (Host), Cox, J. (Sound Designer), Bury E. (Producer), & **Dunn**, E. W. (Guest Speaker). (2024, November 14). *Secrets of happiness: The happiness hacks backed up by science* [Audio Podcast]. *Science Weekly*. The Guardian
- Gupta, S. (Host and Producer) & **Dunn**, E. W. (Guest Speaker). (2024, July 23). *Does Money Buy Happiness?* [Audio Podcast]. *Chasing Life*. CNN
- Santos, L. (Host) & **Dunn**, E. W. (Guest Speaker). (2024 - present). *Being green doesn't mean sacrificing fun... or cutting out meat* [Audio Podcast]. The Happiness Lab with Dr. Laurie Santos.
- Luttrell, A. (Host and Producer) & **Dunn**, E. W. (Guest Speaker). (2023 - present). *Studying happiness with Liz Dunn* [Audio Podcast]. Opinion Science.
- Harris, D. (Host) & **Dunn**, E. W. (Guest Speaker). (2023 - present). *What science says about money and happiness | Dr. Elizabeth Dunn* [Audio Podcast]. Ten Percent Happier.
- McKay, B. (Host), McKay, K. (Producer and Editor), & **Dunn**, E. W. (Guest Speaker). (2023 - present). *Can you trust happiness studies?* [Audio Podcast]. Art of Manliness.
- **Dunn**, W. E., (organizer) & Leong, C. (Producer). (2023). *DUCKCAST: The duck conference on social cognition podcast* [Audio podcast]. Spotify. <https://open.spotify.com/show/4TwUCGFqCpMcKleSUs041x>
- Aknin, L., Zaki, J., & **Dunn**, E. W. (2021, July 4). The pandemic did not affect mental health the way you think. *The Atlantic*.
- **Dunn**, E. W. (2021, April 30). Celebrate your 'V Day' by helping vaccinate people in poorer countries. *The Globe and Mail*.
- **Dunn**, E. W. & Courtney, C. (2020, September 14). Does more money really make us more happy? *Harvard Business Review*.
- **Dunn**, E. W. & Lyubomirsky, S. (2020, May 5). Extroverts are faring surprisingly well in lockdown. *The Washington Post*.
- **Dunn**, E. W. & Zhao, J. (2019, December 26). How to cut carbon — and get happier. *The Boston Globe*
- Whillans, A. V. & Norton, M. I. (2017, September 10). If you want to feel better, spend money on saving time. *The Wall Street Journal*.
- Whillans, A. V. & **Dunn**, E. W. (2017, July 26). Want to be happier? Buy yourself free time. *The LA Times*.
- Whillans, A. V., **Dunn**, E. W. & Caruso, E. M. (2017, May 12). How to Get the Wealthy to Donate. *The New York Times*.
- **Dunn**, E. W. (2015). Columnist for summer series "Pursuit of Happiness". *CBC*.
- **Dunn**, E. W., Whillans, A. V. (2015, December 24). Give, if you know what's good for you. *The New York Times*.
- **Dunn**, E. W. (2015, February). The gentle art of turning money into happiness. *Good Housekeeping*.
- Kushlev, K., & **Dunn**, E. W. (2015, January 9). Stop checking email so often. *New York Times*.
- **Dunn**, E. W., Norton, M. I. (2014, April 25). Hello, Stranger. *New York Times*.
- **Dunn**, E. W., Norton, M. I. (2014, February 9). Can money buy happiness. *The Boston Globe*.

- **Dunn, E. W., & Norton, M. I. (2013, December 15).** Three myths about gift giving. *CNN*.
- **Dunn, E. W., & Norton, M. I. (2013, August 8).** Parents, you don't need to buy more stuff. *CNN Opinion*.
- **Dunn, E. W., & Norton, M. I. (2013, June 22).** Happier spending. *The New York Times*.
- **Dunn, E. W., & Norton, M. I. (2013, May 22).** What's one way money *can* make you happier? *Parade Magazine*.
- **Dunn, E. W., & Norton, M. I. (2013, May 20).** Use your money to buy happier time. *CNN Opinion*.
- **Dunn, E. W., & Norton, M. I. (2013, May 19).** Buying happiness. *The Los Angeles Times*.
- **Dunn, E. W., & Norton, M. I. (2013, May 15).** When paying more stops paying off. *The Washington Post*.
- **Dunn, E. W., & Norton, M. I. (2013, April 13).** Heavens, not havens. *The New York Times*.
- **Dunn, E. W., & Norton, M. I. (2012, July 7).** Don't indulge. Be happy. *The New York Times*.

SELECTED PRESENTATIONS

(* = graduate student supervisee; ** = undergraduate student supervisee)

- **Invited Colloquia**
 - Princeton University, December 2023
 - University of Texas at Austin, October, 2022
 - Cornell University, March 2022
 - University of Toronto, Rotman School, March 2022
 - University of Michigan, April 2018
 - Thompson Rivers University, March 2017
 - University of Toronto, April 2016
 - University of Chicago, April 2016
 - Kwantlen Polytechnic University, April 2015
 - UBC-Okanagan, April 2015
 - University of California, San Diego, January 2015
 - New York University, April 2014
 - University of Virginia, October 2011
 - University of Oregon, May 2011
 - Sauder School of Business, UBC, May 2010
 - Wharton School, University of Pennsylvania, March 2010
 - Cornell University, Johnson School of Management, September 2008
 - Harvard Business School, September 2007
 - Simon Fraser University, 2006
 - University of Otago, New Zealand, October 2004
 - University of New South Wales, Australia, August 2004
 - University of British Columbia, January 2004
 - University of California-Davis, January 2004
 - Ohio State University, December 2003
 - University of Arizona, November 2003

- **Invited/Public Talks**

- **Dunn, E. W.** (2026, January). *Leave the Lights On: How Joyful Decisions Can Save Our Species*. Invited speaker at SAGE Center for the Study of the Mind. Santa Barbara, CA (international)
- **Dunn, E. W.** (2025, November). *AI Companion Safety Controls & User Wellbeing*. Invited speaker at Microsoft Corporate, External, and Legal Affairs (CELA) Panel. Online (international)
- **Dunn, E. W.** (2025, November). *Unlocking happiness and connection in the workplace*. Invited keynote talk at World Business Forum. Mexico City, Mexico (international)
- **Dunn, E. W.** (2025, October). *Unlocking happiness and connection in the workplace*. Invited keynote talk at World Business Forum. Bogota, Colombia (international)
- **Dunn, E. W., Meyer, P., & Wright, J.** (2025, April). *Spotlight Conversation: The essence of human connection*. Invited speaker at TED Conference Panel. Moderated by E. Chhabra. Vancouver, BC (local)
- **Dunn, E. W.** (2024, November). *Unlocking happiness and connection in the workplace*. Invited Keynote talk at World Business Forum. Milan, Italy (international)
- **Dunn, E. W.** (2024, October). *Fireside chat on happiness*. Invited discussion at Frontier Summit. Vancouver, BC (local)
- **Dunn, E. W.** (2024, October). *Unlocking happiness and connection in the workplace*. Invited Keynote talk at World Business Forum. Madrid, Spain (international)
- **Dunn, E. W.** (2024, October). *Supersizing the Science of Happiness*. The Society of Experimental Social Psychology 2024. Santa Fe, NM (international)
- **Dunn, E. W.** (2024, September). *Building social connections to create an enduring resource*. Invited Keynote talk at Alberta Municipalities Convention. Red Deer, AB (national)
- **Dunn, E. W., & Jay, J.** (2024, June). *Climate Policy Today*. Invited talk at Harvard Class of 1999 25th Reunion. Cambridge, MA (international).
- **Dunn, E. W.** (2024, March). *Build social connections at work to create an enduring resource*. Invited Keynote talk at Business Execution Summit. Kananskis, AB (national).
- **Dunn, E. W.** (2024, March). *Unlocking well-being: The scientific pursuit of happiness*. EY Partner talks. Online (international).
- **Dunn, E. W., & Folk, D.** (2023, November). *When and Why do Chatbots Satisfy the Human Need for Social Connection?*. Invited talk at Psychology of Technology Conference. Los Angeles, CA (international).
- **Dunn, E. W.** (2023, September). *Happy Money*. Invited talk at Ibex Investors. Aspen, CO (international)
- **Dunn, E. W.** (2023, July). *Supersizing the science of happiness*. Invited talk at the International Positive Psychology Association World Congress. Vancouver, BC (national)

- o **Dunn, E. W., & Zhao, J. (2023, May)** *The joy of climate change*. Invited talk at the Annual Duck Conference in Social Cognition, North Carolina, United States.
- o **Dunn, E. W. (2023, May)**. Promoting Well-being. Panel Discussion at the Behavioral Science & Policy Association. Online. (international)
- o **Dunn, E. W., Kubzansky, L. D. & De Neve, J-E. (2023, May)**. *Promoting Well-being*. Invited Panelist for the Behavioral Science & Policy Association online conference
- o **Dunn, E.W. (2022, September)**. *FLUID sociability*. Brand Battle for Good. Vancouver, BC.
- o **Dunn, E. W. (2022, August)**. *The science of love and trust*. Happy Money IRL. Los Angeles, CA.
- o **Dunn, E. W. (2022, July)**. *Happy money*. Renaissance Weekend. Banff, AL.
- o **Dunn, E. W. (2022, July)**. *What really makes kids happy*. Renaissance Weekend. Banff, AB.
- o **Dunn, E.W. (2022, June)**. *Happiness 101*. Fairfield Residential. Las Vegas, NV.
- o **Dunn, E. W. (2022, June)**. *Happy money*. National Bank Financial. Calgary, AB & Toronto, ON.
- o **Dunn, E. W. (2022, February)**. *Supersizing the science of happiness*. Invited keynote at the Society for Personality and Social Psychology Annual Convention (Happiness preconference), San Francisco, United States. (international)
- o **Dunn, E. W. (2021, June)**. *Happiness 101: A whirlwind tour of the science of happiness*. National Association of College Auxiliary Services. Vancouver, BC. (national)
- o **Dunn, E. W. (2021, October)**. *Happy money*. Canvas Credit Union. Denver, CO. (international)
- o **Dunn, E. W. (2021, March)**. *Happiness 101: A whirlwind tour of the science of happiness*. BCNET. Vancouver, BC (local).
- o **Dunn, E. W. (2021, March)**. *How can the United Nations promote world happiness?* Invited panelist for The UN International Day of Happiness.
- o **Dunn, E. W., & Zhao, J. (2020, December)**. *Decrease carbon and increase happiness*. Invited speaker at TED Staff Retreat. (international)
- o **Dunn, E. W., & Zhao, J. (2020, October)**. *Happy climate*. Invited speaker at The Great Wave Business Festival. (international)
- o **Dunn, E. W. (2020, July)**. *Happiness 101*. Invited speaker at Givisly webinar. (international)
- o **Dunn, E. W., & Zhao, J. (2020, May)**. *Decrease carbon and increase happiness*. Invited speaker at TED2020 Community Day. (international)
- o **Dunn, E. W. (2019, October)**. *Happy money*. Commonwealth national conference. Denver, CO.
- o **Dunn, E. W. & Brian, C. J. (2019, July)**. *Catalyzing charitable giving through teachable moments*. TEDSummit, Edinburgh, Scotland.
- o **Dunn, E. W. (2019, June)**. *Happy money: The science of happier spending*. Advanced Personal Financial Planning Conference, Las Vegas, NA.
- o **Dunn, E. W. (2019, June)**. *Can we spend our way to happiness?* Aspen Ideas Festival, Aspen, CO.

- o **Dunn, E. W.** (2019, June). *Emotions & tech: What happens when we code our inner lives?* Aspen Ideas Festival, Aspen, CO.
- o **Dunn, E. W.** (2019, May). *Harnessing technology to increase social connection & well-being.* Uber Behavioral Science Symposium, San Francisco, CA.
- o **Dunn, E. W.** (2019, April). *Helping others makes us happier - but it matters how we do it.* TED, Invited speaker, Vancouver, BC.
- o **Dunn, E. W.** (2018, September). *Technology & happiness: The consequences of being constantly connected.* Agora Conference, Invited speaker, Tucson, AZ.
- o **Dunn, E. W., *Dwyer, R., *Lok, I & *Kushlev, K.** (2018, August). *How smartphone use spreads and undermines enjoyment in face-to-face social interactions.* APA Annual Conference, San Francisco, CA.
- o **Dunn, E. W.** (2018, June). *Happy Money.* How To Conference by CU Water Cooler, Madison, WI.
- o **Dunn, E. W.** (2018, May). *My d is bigger than your d.* Duck Conference on Social Cognition, Duck, NC.
- o **Dunn, E. W.** (2018, March). *Psychological scientist? Yes! Author for the general public? Huh ... maybe?* Invited panelist at the Society for Personality and Social Psychology Conference. Atlanta, GA.
- o **Dunn, E. W.** (2017). *Happy Money.* Talk to Utah Young Presidents Organization, Gold. Salt Lake City, UT.
- o **Dunn, E. W.** (2017). *Happy Money: The science of happier spending.* Invited keynote for the Impact 100 Giving Circle. New Orleans, LA.
- o **Dunn, E. W.** (2017). *Reward: What is it good for?* Invited panelist for the 2017 Neuroleadership Summer Session. New York, NY.
- o **Dunn, E. W.** (2017). *The future of happiness.* Talk at the 18th Sydney Symposium of Social Psychology. Sydney, AU.
- o **Dunn, E. W.** (2017). *What is pre-registration really like? The perspective of a sceptical convert.* Talk at the Society for Personality and Social Psychology Conference. San Antonio, TX.
- o **Dunn, E. W.** (2016). *Forget happiness, let's talk disaster.* Talk at the Duck Conference on Social Cognition. Duck, NC.
- o **Dunn, E. W.** (2016). *Happy Money.* Invited keynote at the Wealth Wisdom: The Essence of Wealth Conference. Jakarta, ID.
- o **Dunn, E. W.** (2016). *Happy Money.* Invited keynote at the CARA Annual Conference. Vancouver, BC.
- o **Dunn, E. W.** (2016). *Happy Money.* Invited keynote at the Apartment Internet Marketing Conference. Los Angeles, CA.
- o **Dunn, E. W.** (2016). *From technology to time use: how daily decisions shape well being.* Invited talk at the Invitational Choice Symposium. Lake Louise, AB.
- o ***Whillans, A. V., Sandstrom, G., Dickerson, S., Ken Madden, Dunn, E. W.** (2016). *Is spending money on others good for your heart?* Talk at the Society for Personality and Social Psychology Conference. San Diego, CA.
- o **Dunn, E. W.** (2015). *Happy Money.* Invited keynote at the National Association of Personal Financial Advisors. Indianapolis, IN.
- o **Dunn, E. W.** (2015). *Happy Money.* Invited keynote at the Financial Management Institute of Canada. Ottawa, ON.

- o **Dunn, E. W. (2015).** *In search of happiness: Is there a secret to feeling content?* Talk at the UBC Alumni Dialogues 2015. Vancouver, BC.
- o **Dunn, E. W. (2015).** *Happy Money.* Invited keynote at the Nebraska Wealth Management Conference. Nebraska, USA.
- o **Dunn, E. W. (2015).** *Spending money on others promotes happiness and a healthier heart.* Invited talk at the International Behavioural Insights Conference. London, UK.
- o **Dunn, E. W. (2015)** *The problem with valuing your time.* Invited talk at the TEDx Colorado Springs Conference, Colorado.
- o ***Whillans, A.V., & Dunn, E. W. (2014).** *Thinking about time as money decreases environmental behavior.* Invited talk presented at Sustainability Speaker Series at the University of British Columbia.
- o **Dunn, E. W. (2014).** *Flipping the philanthropy switch: can situational attributions for financial success increase prosocial spending?* Invited talk at the New Paths to Purpose Meeting, University of Chicago.
- o **Dunn, E. W. (2014).** *Happy money.* Uniquely UBC alumni event.
- o **Dunn, E. W. (2014).** *Happy money.* Invited talk to the Wood River Women's Charitable Foundation, Sun Valley, Idaho.
- o **Dunn, E. W. (2014).** *Work/life balance.* UBC Dialogues alumni event.
- o **Dunn, E. W., & *Quoidbach, J. (2014).** *The price of awesomeness: How a wealth of experiences impoverishes savoring.* Talk presented at the Happiness Preconference at the meeting of the Society for Personality and Social Psychology, Austin, TX.
- o ***Whillans, A.V., *Aknin L. B., Dunn, E. W., Norton, M I., & Grant, A. M. (2013).** *Making a difference matters: Impact unlocks the emotional benefits of charitable giving.* Invited talk at the CAGE Generosity & Well-being Conference, Warwick University, UK.
- o **Dunn, E. W. (2013).** *Happy money, happy customers.* Invited talk at INBOUND Marketing Conference, Boston, MA.
- o **Dunn, E. W. McConnell, A. R., Austin, S. N., *Rawn, C. D. (2011).** *Blind spots in the pursuit of happiness.* Talk presented at the Judgment and Decision Making Preconference at the meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- o **Dunn, E. W. (2010).** *How money aids and impedes the pursuit of happiness.* Pop!Tech, Camden, ME.
- o **Dunn, E. W. (2010).** *Money, generosity, and happiness.* Invited public talk at the Dalai Lama Centre. Vancouver, BC.
- o ***Aknin, L. B., & Dunn, E. W. (2009).** *Does spending money on others promote sustainable well-being?* Invited talk at the Symposium on Well-Being and Sustainability, Vancouver, BC.
- o **Dunn, E. W. (2009).** *The invisible power of prejudice.* Invited talk for UBC's Access and Diversity Office, Vancouver, BC.
- o **Norton, M. I., Dunn, E. W., & *Aknin, L. B. (2009).** *From wealth to well-being: Spending money on others promotes happiness.* Invited talk at the Society for Personality and Social Psychology, Tampa, FL.

- o **Dunn, E. W.** (2008). *What makes people happy?* Invited talk for UBC's Learning Exchange, Vancouver, BC.
 - o **Dunn, E. W., *Aknin, L., & Norton, M. I.** (2008). *Turning wealth into well-being: Can money buy happiness if you spend it right?* Invited talk at Duck Conference on Social Cognition, Duck, NC.
 - o **Dunn, E. W., Biesanz, J. C., **Human, L., & **Finn, S.** (2007). *The hidden benefits of putting one's best face forward.* Invited talk at the Mind Gym Academic Prize gala dinner, London, England.
 - o **Dunn, E. W., *Aknin, L., & Norton, M. I.** (2007). *Translating wealth into well-being: Can money buy happiness if you spend it right?* Invited talk at the Harvard Conference on Hedonic Adaptation and Prediction, Cambridge, MA.
 - o **Dunn, E. W., *Falk, C., & Norenzayan, A.** (2007). *Cultural differences in decision-making: Do affective forecasts matter less (universally) than we thought?* Invited talk at the Duck Conference on Social Cognition, Duck, NC.
 - o **Dunn, E. W., *Forrin, N. A., Biesanz, J. C.** (2006). *My rainy weather, your sunny disposition: The role of situational vs. dispositional information in affective forecasts for self and other.* Invited talk at the Duck Conference on Social Cognition, Duck, NC.
 - o **Dunn, E. W.** (2005). *A user's guide to emotional time travel: Progress on key issues in affective forecasting.* Talk presented at the Sydney Symposium, Sydney, Australia.
 - o **Spellman, B. A., & Dunn, E. W.** (August 2001). *Inhibitory mechanisms in the use of stereotypes.* Presented in a symposium entitled *Inhibitory Processes in Memory* at the International Conference on Memory, Valencia, Spain.
 - o **Spellman, B. A., & Dunn, E. W.** (April 2001). *From word lists to stereotypes: Inhibition in higher-order cognition.* Presented in a symposium entitled *Inhibitory Processes in Human Memory* at the (British) Experimental Psychology Society, Bristol, UK.
- **Refereed Conference Talks**
 - o **Dunn, E. W.** (2024, February). *How strong is the evidence for the happiness strategies most commonly recommended to the public?.* Society for Personality and Social Psychology 2024. , San Diego, United States (international).
 - o **Dunn, E. W. & Zhao, J.** (2023, October). *Can we harness happiness research to fight climate change?.* Society of Experimental Social Psychology 2023. Madison, WI (international)
 - o ****Li, RN., *Lok, I., & Dunn, E. W.** (2023, July). *A scalable approach to designing sociable spaces.* International Positive Psychology Association World Congress. Vancouver, Canada (national)
 - o ****Maheshka, C., & Dunn, E. W.** (2023, July). *Does gratitude lead to more prosocial spending in the real world.* International Positive Psychology Association World Congress, Vancouver, Canada. (national)
 - o **Dunn, E. W.** (2023). *Tips for starting and sustaining fruitful collaborations.* Professional development symposium at the Society for Personality and Social Psychology Annual Convention. Atlanta, GA.

- o *Folk, D., **Yu, S., & **Dunn**, E. W. (2022). *Is a good bot better than a mediocre human?: Chatbots as alternative sources of social connection*. Society for Personality and Social Psychology Annual Convention, San Francisco, United States
- o *Lok, I., & **Dunn**, E. W. (2020) *Using explicit social signals to increase social interactions between strangers*. Talk at the annual meeting of the Society for Personality and Social Psychology Conference, New Orleans, LA.
- o **Dunn**, E. W. & *Kushlev, K. (2019). *Smartphones distract parents from cultivating feelings of connection when spending time with their children*. Talk presented at the Social for Personality and Social Psychology Conference, Portland, OR.
- o *Dwyer, R., **Dunn**, E. W. & *Kushlev, K. (2018). *Smartphone use undermines enjoyment of face-to-face social interactions*. Talk presented at the Social for Experimental Social Psychology Conference, Seattle, WA.
- o **Dunn**, E. W. (2018). *Smartphone use undermines enjoyment of face-to-face social interactions*. Institute of Psychology and Technology Conference, Stanford, CA.
- o **Dunn**, E. W., *Dwyer, R. & *Kushlev, K. (2018). *Phones at the dinner table: Does smartphone use undermine enjoyment of face-to-face social interactions?* Talk Presented at the Society for Personality and Social Psychology Conference. Atlanta, GA.
- o *Weidman, A. & **Dunn**, E. W. (2018). *Hearing happiness: Predicting momentary happiness from acoustic analysis of the voice*. Talk Presented at the Society for Personality and Social Psychology Conference. Atlanta, GA.
- o *Kushlev, K. & **Dunn**, E. (2016). *Do smartphones complement or compromise the benefits of face-to-face interactions?* Presented at the Annual Convention at the Society for Personality and Social Psychology Conference. San Antonio, TX.
- o *Dwyer, R., Hershfield, H. E., & **Dunn**, E.W. (2017). *Cousins or conjoined twins: How different are meaning and happiness in everyday life?* Happiness and Well-being Preconference, Society for Personality and Social Psychology Conference. San Antonio, TX.
- o *Whillans, A.V., **Dunn**, E.W. & Norton, M.I. (2017). *Using money to buy time promotes happiness*. Paper presented at the Society for Personality and Social Psychology Conference. San Antonio, TX.
- o **Dunn**, E. W., *Whillans, A. V., Sandstrom, G., Dickerson, S. & Madden, K. (2016). *Is spending money on others good for your heart?* Talk at the Society for Personality and Social Psychology Conference. San Diego, CA.
- o **Dunn**, E.W. & *Whillans, A.V. (2015). *Thinking about time as money decreases environmental behavior*. Talk presented at the Annual Meeting of the Society for Personality and Social Psychology in Los Angeles, CA.
- o *Whillans, A.V. & **Dunn**, E.W. (2014). *Thinking about time as money decreases environmental behavior*. Talk presented at the annual meeting of the Association for Psychological Science (APS) in San Francisco, CA.
- o *Whillans, A.V. & **Dunn**, E.W. (2014). *Thinking about time as money decreases environmental behavior*. Talk presented at the Canadian Psychological Association in Vancouver, BC.

- o Norton, M. I., Anik, L., *Aknin, L. B., **Dunn**, E. W., & *Quoidbach, J. D. (September, 2013). *Prosocial bonuses increase employee satisfaction and team performance*. Talk presented at the Society of Experimental Social Psychology, Berkeley, CA.
- o Norton, M.I., *Aknin, L.B., Barrington-Leigh, C.P., **Dunn**, E.W., Helliwell, J.F., Biswas-Diener, R., Kemeza, I., Nyende, P., & Ashton-James, C. (July, 2013). *Prosocial spending and well-being: Cross-cultural evidence for a psychological universal*. Paper presented at the European Association for Consumer Research, Barcelona, Spain.
- o Aknin, L.B., Barrington-Leigh, C.P., **Dunn**, E.W., Helliwell, J.F., Burns, J., & Norton, M.I. (May, 2013). *Prosocial spending and well-being: Cross-cultural evidence for a psychological universal*. Paper presented at the Association for Psychological Science, Washington, DC.
- o Aknin, L.B., Barrington-Leigh, C.P., **Dunn**, E.W., Helliwell, J.F., Biswas-Diener, R., Kemeza, I., Nyende, P., Ashton-James, C., & Norton, M.I. (April, 2013). *Prosocial spending and well-being: Cross-cultural evidence for a psychological universal*. Paper presented at the Generosity and Well-Being Conference, Warwick, United Kingdom.
- o *Kushlev, K., & **Dunn**, E. W. (January, 2013). *Checking email less often reduces stress leading to increased well-being*. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- o Norton, M.I., *Aknin, L.B., Barrington-Leigh, C.P., **Dunn**, E.W., Helliwell, J.F., Biswas-Diener, R., Kemeza, I., Nyende, P., & Ashton-James, C. (October, 2012). *Prosocial spending and well-being: Cross-cultural evidence for a psychological universal*. Paper presented at the Association for Consumer Research, Vancouver, Canada.
- o **Dunn**, E. W., *Aknin, L. B., Norton, M. I. (2012). *Around the world and under the skin: How financial decision making shapes well-being*. Talk presented at the Society for Personality and Social Psychology, San Diego, CA.
- o *Aknin, L. B., Norton, M. I., Anik, L., **Dunn**, E. W., Quoidbach, J. (2012). *Prosocial spending pays: The benefits of prosocial incentives on team performance*. Talk presented at the Society for Personality and Social Psychology, San Diego, CA.
- o Norton, M. I., **Dunn**, E. W., *Aknin, L. B., Anik, L., & *Quoidbach, J. (2012). *How prosocial spending improves your own happiness – at the office and at home*. Talk presented at the Association for Psychological Science, Chicago, IL.
- o **Dunn**, E. W., *Quoidbach, J., Petrides, K. V., & Mikolajczak, M. (2010). *Money giveth, money taketh away: Wealth undermines savoring ability*. Talk presented at the meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- o *Aknin, L.B., Norton, M. I., Ashton-James, C. E., Nyende, P., Kemeza, I., **Dunn**, E. W., & Biswas-Diener, R. (2010). *Is there a feedback loop between prosocial spending and happiness? Evidence from Canada and Uganda*. Talk presented at the meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- o McConnell, A. R., **Dunn**, E. W., Austin, S. N., & *Rawn, C. D. (2010). *It's written all over your face (and IAT): Affective forecasting errors*. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, IL.

- o **Dunn, E. W., *Falk, C.F., & Norenzayan, A. (2008).** *Culture and the importance of expected emotions for decision making.* Talk presented at the meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- o **Dunn, E. W., *Aknin, L. B., & Norton, M. I. (2007).** *Then again, if you spend it right, money can buy happiness.* Talk presented at the meeting of the Society of Experimental Social Psychology, Chicago, IL.
- o **Dunn, E. W., & Ashton-James, C. E. (2007).** *On emotional innumeracy: Predicted and actual affective responses to grand scale tragedies.* Talk presented at the meeting of the Society for Judgment and Decision-Making, Long Beach, CA.
- o **Dunn, E. W., & Ashton-James, C. E. (2007).** *On emotional innumeracy: Predicted and actual affective responses to grand scale tragedies.* Talk presented at the meeting of the Society for Personality and Social Psychology, Memphis, TN.
- o **Dunn, E. W. (2006).** *Individual differences in emotional time travel.* Talk presented at the meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- o **Dunn, E. W. (2005).** *Emotional innumeracy: Forecasted and experienced responses to small versus large scale disasters.* Talk presented at the annual meeting of the Person Memory Interest Group at the Society of Experimental Social Psychology conference, San Diego, CA.
- o **Dunn, E. W., & Clore, J. (2004).** *New light on mood and stereotyping.* Talk presented at the annual meeting of the Society of Experimental Social Psychology, Fort Worth, TX.
- o **Dunn, E. W., & Wilson, T. D. (2004).** *Are strangers as good as lovers? Misunderstanding the emotional consequences of everyday social interactions.* Talk presented at the 5th annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- o **Dunn, E. W., Sinclair, S., & Lowery, B. (2003).** *The relationship between parental racial attitudes and children's implicit prejudice.* Talk presented at the 15th annual meeting of the American Psychological Society, Atlanta, GA.
- **Other Refereed Conference Presentations**
 - o ***Folk, D., **Yu, S., & Dunn, E. W. (2023).** *Why do people turn to chatbots as a source of social connection?* Poster presented at the Society for Personality and Social Psychology Annual Convention.
 - o **** Li, RN., *Lok, I., & Dunn, E. W. (2023).** *A scalable solution to designing physical spaces that promote social interactions.* Poster presented at Happiness and Well-being Preconference of Society for Personality and Social Psychology Annual Convention.
 - o **** Maheshka, C., & Dunn, E. W. (2023).** *Does gratitude lead to more prosocial spending in the real world?* Poster presented at Happiness and Well-being Preconference of Society for Personality and Social Psychology Annual Convention.
 - o **** Zettelmeyer, E., *Folk, D., & Dunn, E. W. (2022).** *Chatbots as alternative sources for social benefits: Effect of conversation type.* UBC Psychology

Undergraduate Research Conference, Poster Presentation. **Maheshka, C., *Lok, I., & **Dunn**, E. W. (2022). *Connecting with strangers*. UBC Undergraduate 3MT, University of British Columbia, Virtual Competition.

- Selected as a competition finalist.
- o **Yu, S., *Folk, D., & **Dunn**, E. W. (2022). *Conversing with chatbots: The surprising power of positive chatbots over negative humans*. Society for Personality and Social Psychology Annual Convention, Virtual Presentation.
- o **O’Kane, K. M. K., *Lok, I., & **Dunn**, E. W. (2022, February). *To Zoom or not to Zoom: When is video communication better than voice communication?* Society for Personality and Social Psychology Annual Convention, Virtual Presentation.
- o **Zhuo, A. X., *Dwyer, R. J., & **Dunn**, E. W. (2020). *Virtual interconnection, social disconnection: The impact of phones on enjoyment over time (pilot study)*. Poster Presented at the National Collegiate Research Conference. Cambridge, MA.
- o **Zhuo, A. X., *Dwyer, R. J., & **Dunn**, E. W. (2020). *Virtual interconnection, social disconnection: The impact of phones on enjoyment over time (pilot study)*. Poster Presented at the Society for Personality and Social Psychology Conference. New Orleans, LA.
 - Finalist for undergraduate student poster award.
- o *Kushlev, K., **Proulx, J., **Dunn**, E. W., Hunter, J. & Pressman, S. (2018). *The effect of smartphones on face-to-face interaction*. Poster Presented at the Society for Personality and Social Psychology Conference. Atlanta, GA.
- o *Lok, I., *Dwyer, R. J., & **Dunn**, E. W. (2018). *The smartphone contagion: Collective phone use in groups*. Poster Presented at the Society for Personality and Social Psychology Conference. Atlanta, GA.
- o **Camporeale, T., *Whillans, A. V., **Dunn**, E. W. & Bryan, C. J. (2017). *Can turning charitable giving into a “teachable moment” increase prosocial spending among parents?* Poster Presented at the Society for Personality and Social Psychology Conference. San Antonio, TX.
- o *Weidman, A. C. & **Dunn**, E. W. (2016). *The unsung benefits of material things: Material purchases provide more frequent monetary happiness than experiential purchases*. Paper presented at the Society for Psychology Happiness and Well-Being Preconference. San Diego, CA.
- o Proulx, J., *Kostadin, K. & **Dunn**, E. W. (2016). *The smartphone paradox: Relying on our digitally connected devices for information compromises social connectedness*. Poster session presented at the 17th Annual Convention for the Society for the Personality and Social Psychology. San Diego, CA.
- o *Dwyer, R., *Whillans, A. V., Seider, S. C., Chen, B., Savalei, V., Novik, S., Graminga, K. J., Mitchell, B. A., Dickerson, S. S. & **Dunn**, E. W. (2016). *Volunteering, health and happiness*. Poster presented at the Happiness and Well-Being Preconference at the Society for Personality and Social Psychology. San Diego, CA.
- o *Whillans, A. V., *Weidman, A. C. & **Dunn**, E. W. (2016). *Valuing time over money is associated with greater happiness*. Data blitz talk presented at the

Happiness Preconference at the Society for Personality and Social Psychology. San Diego, CA.

- o *Whillans, A. V., **Dunn**, E. W. & Norton, M. I. (2016). The benefits and barriers of buying happier time. Data blitz talk presented at the Judgement and Decision Making Preconference at the Society for Personality and Social Psychology. San Diego, CA.
- o *Whillans, A. V., *Weidman, A. C. & **Dunn**, E. W. (2016). Valuing time over money is associated with greater happiness. Research talk presented at the Society for Consumer Psychology Division of the American Psychological Association. Denver, CO.
- o Human, L.J., *Whillans, A.V., Hoppmann, C., Klumb, P., Dickerson, S. S & **Dunn**, E.W. (2014). *Finding the middle ground: Positive affect variability and daily cortisol profiles*. Poster presented at the Society for Affective Science in Washington, DC.
- o *Whillans, A.V., & **Dunn**, E.W. (2014). *Thinking about time as money decreases environmental behavior*. Poster presented at the Judgment & Decision Making Pre-Conference at the Annual Meeting of the Society for Personality and Social Psychology in Austin, Texas.
 - Winner of \$200 Poster Award.
- o Caruso, E.M., *Whillans, A.V., **Dunn**, E.W. (2014). *Situational attributions increase charitable giving*. Invited talk presented at the Russell Sage Conference on The Meaning of Money in New York, US.
- o *Whillans, A.V., *Kushlev, K. & **Dunn**, E.W. (2013). *Harnessing situational attributions to increase social responsibility*. Poster presented at the Judgment & Decision Making Pre-Conference at the Annual Meeting of the Society for Personality and Social Psychology in New Orleans.
- o *Whillans, A., *Kushlev, K., & **Dunn**, E. W. (2012). *Harnessing situational attributions to increase feelings of social responsibility*. Poster presented at the Judgment & Decision Making Pre-Conference at the Annual Meeting of the Society for Personality and Social Psychology in San Diego, CA.
- o *Kushlev, K., **Dunn**, E. W., & Ashton-James, C. E. (2012). *Does affluence impoverish the experience of parenting?* Poster presented at the Emotion Preconference at the Society for Personality and Social Psychology, San Diego, CA.
- o *Whillans, A. V., Aknin, L. B., **Dunn**, E. W., Norton, M. I & Grant, A. M. (2012). *When does spending on others increase happiness?* Poster presented at the Judgment and Decision Making Preconference at the Society for Personality and Social Psychology, San Diego, CA.
- o *Sandstrom, G. M. & **Dunn**, E. W. (2011). *Social interactions and well-being: The surprising power of weak ties*. Poster presented at the Emotion Preconference at the Society for Personality and Social Psychology, San Antonio, TX.
- o Norton, M., Anik, L., *Aknin, L. B., & **Dunn**, E. W. (2010). *The prosocial workplace: Prosocial spending increases employee satisfaction and job performance*. Poster presented at the Behavioral Decision Research in Management Conference, Pittsburgh, PA.

- o *Aknin, L. B., Norton, M.I., & **Dunn**, E. W. (2010). *From wealth to well-being? Money matters, but less than people think*. Poster presented at the Society for Consumer Psychology, St. Pete Beach, FL.
- o Norton, M. I., **Dunn**, E. W., Carney, D. R., & Ariely, D. (2010). *The persuasive appeal of stigma*. Poster presented at the Academy of Management, Montreal, Canada.
- o Norton, M. I., Anik, L., **Dunn**, E. W., & *Aknin, L. B. (2010). *The benefits of prosocial spending for individuals and organizations*. Poster presented at the Society for Consumer Psychology, St. Pete Beach, FL.
- o *Quoidbach, J., & **Dunn**, E. W. (2010). *The price of awesomeness: Evidence for an experience stretching process*. Poster presented at the Society for Personality and Social Psychology, Las Vegas, NV.
- o *Kushlev, K., **Dunn**, E. W., Ashton-James, C. E., & *Trudeau, R. (2010). *Can parenting make people happy...or at least give them meaning?* Poster presented at the Judgment and Decision Making Preconference at the Society for Personality and Social Psychology, Las Vegas, NV.
- o *Sandstrom, G. M., *Aknin, L. B., **Dunn**, E. W., Norton, M. I. (2010). *Spending money, spending time: Social interaction during interpersonal giving boosts happiness*. Poster presented at the Judgment and Decision Making Preconference at the Society for Personality and Social Psychology, Las Vegas, NV.
- o Norton, M. I., *Aknin, L. B., & **Dunn**, E. W. (2009). *Putting the “social” in prosocial spending: Interpersonal giving promotes happiness*. Paper presented at the Association for Consumer Research, Pittsburgh, PA.
- o *Aknin, L. B., **Dunn**, E. W., & Norton, M. I. (2009). *From wealth to well-being: Spending money on others promotes happiness*. Paper presented at the Interdisciplinary Nineteenth Century Studies Conference, Saratoga Springs, NY.
- o Norton, M. I., **Dunn**, E.W., & *Aknin, L. B. (2009). *From wealth to well-being: Spending money on others promotes happiness*. Paper presented at the Society for Consumer Psychology, San Diego, CA.
- o Norton, M. I., **Dunn**, E. W., Carney, D. R., & Ariely, D. (2009). *The persuasive appeal of stigma*. Paper presented at the Society for Consumer Psychology, San Diego, CA.
- o Norton, M. I., *Aknin, L. B., & **Dunn**, E. W. (2009). *Putting the “social” in prosocial spending: Interpersonal giving promotes happiness*. Poster presented at the Association for Consumer Research, Pittsburgh, PA.
- o *Aknin, L. B., **Dunn**, E. W., & Norton, M. I. (2009). *Happiness runs in a circular motion: Evidence for an upward spiral between happiness and prosocial spending*. Poster presented at the Society for Personality and Social Psychology, Tampa, FL.
- o Kawakami, K., Karmali, F., Dovidio, J. F., & **Dunn**, E. W. (2009). *Faulty forecasts: Mispredicting affective and behavioral responses to racism*. Poster presented at the meeting of the Society for Personality and Social Psychology, Tampa, FL.
- o Norton, M. I., **Dunn**, E. W., & *Aknin, L. B. (2009). *From wealth to well-being: Spending money on others promotes happiness*. Poster presented at the Society for Consumer Psychology, San Diego, CA.

- o Norton, M. I., **Dunn**, E. W., Carney, D. R., & Ariely, D. (2009). *The persuasive appeal of stigma*. Poster presented at the Society for Consumer Psychology, San Diego, CA.
- o *Ruby, M. B., **Dunn**, E. W., Perrino, A. L., & **Gillis, R. (2009). *The invisible benefits of exercise*. Poster presented at the Society for Personality and Social Psychology, Tampa, FL.
- o *Aknin, L. B., **Dunn**, E. W., & Norton, M. I. (2008). *Can money buy happiness?* Poster presented at the Society of Personality and Social Psychology, Albuquerque, NM.
- o Anik, L., Norton, M. I., *Aknin, L. B., & **Dunn**, E. W. (2008). *Life really is nasty, brutish, and short – and no one is happy about it*. Poster presented at the Society of Personality and Social Psychology, Albuquerque, NM.
- o *Aknin, L. B., **Dunn**, E. W., & Norton, M. I. (2007). *From wealth to well-being: How money can increase happiness*. Poster presented at the Judgment and Decision-making Pre-conference at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- o *Aknin, L. B., *Forrin, N. D., **Dunn**, E. W., & Biesanz, J. C. (2007). *Maybe mother does know best: When others predict our future happiness better than we can*. Poster presented at the Society for Personality and Social Psychology Conference, Memphis, TN.
- o *Chin, J. C., & **Dunn**, E. W. (2007). *Focalism as a source of temporal discounting effects*. Poster presented at the Judgment and Decision-making Preconference at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
 - Received \$300 Student Travel Award (funded by NSF).
- o *Falk, C. F., **Dunn**, E. W., & Norenzayan, A. (2007). *Affective forecasting and the value of predicted enjoyment: Decision making in east asian and eastern cultures*. Poster presented at the SPSP Annual Cultural Psychology Preconference, Memphis, TN.
- o *Forrin, N. D. & **Dunn**, E. W. (2007). *In defense of having dessert first: The importance of startpoints*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- o **Human, L. J., **Dunn**, E. W., & Biesanz, J. C. (2007). *The hidden benefits of valentine's: How impressing your partner can improve your mood*. Poster presented at the Emotion Pre-conference at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- o *Rawn, C. D. & **Dunn**, E. W. (2007, January). *Affective forecasting when emotions conflict: The utility of measuring gut reactions in addition to thoughtful forecasts*. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- o *Forrin, N. A., **Dunn**, E. W., & Biesanz, J. C. (2006). *Sunny disposition or rainy weather: Using dispositional and situational information to make affective forecasts*. Poster presented at the Judgment and Decision-making Preconference at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
 - Received \$300 Student Travel Award (funded by NSF).

- o **Dunn, E. W., Sinclair, S., & Lowery, B. (2003).** *The relationship between parental racial attitudes and children's implicit prejudice*. Poster presented at the 4th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
 - Received SPSP Student Poster Award.
- o **Dunn, E. W., Wilson, T. D., & Hale, J. H. (2001).** *Finding happiness in bricks, sticks, or straw: A longitudinal field study of the durability bias*. Poster presented at the 2nd annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- o **Dunn, E. W., & Spellman, B. A. (2000).** *Remembering to forget: Stereotype inhibition through the rehearsal of another aspect of identity*. Poster presented at the 12th annual meeting of the American Psychological Society, Miami, FL.

PROFESSIONAL AND DEPARTMENTAL SERVICE

- Associate Editor
 - o *Perspectives on Psychological Science*, 2011-2013
- Editorial Boards
 - o *Psychological Inquiry*, 2017-2018
 - o *Psychological Science*, 2017-2019
 - o *Journal of Behavioral Decision Making* 2010-2014
 - o *International Journal of Happiness & Development*, 2011 – present
 - o *Perspectives on Psychological Science*, 2010-2011
- Grant Panels
 - o *Social Sciences and Humanities Research Council*, 2014 – present
 - o *Canadian Institutes of Health Research*, 2014 – present
- Ad Hoc Reviewer
 - o *Social Sciences and Humanities Research Council of Canada (Grant Panel Member)*
 - o *Canadian Institute of Health Research (Fellowships Committee Member)*
 - o *International Journal of Research in Marketing*
 - o *PLoS ONE*
 - o *Proceedings of the National Academy of Sciences*
 - o *Nature Human Behavior*
 - o *Journal of Economic Psychology*
 - o *International Journal of Happiness and Development*
 - o *Frontiers in Human Neuroscience*
 - o *National Science Foundation*
 - o *Social Psychological and Personality Science*
 - o *Current Directions in Psychological Science*
 - o *Psychological Science*
 - o *Cognition and Emotion*
 - o *Emotion*
 - o *Basic and Applied Social Psychology*
 - o *European Journal of Social Psychology*
 - o *Group Processes and Intergroup Relations*
 - o *Journal of Experimental Social Psychology*

- o *Journal of Personality and Social Psychology*
- o *Organizational Behavior and Human Decision Processes*
- o *Personality and Social Psychology Bulletin*
- o *Self and Identity*
- o *Journal of Positive Psychology*
- o *Consciousness and Cognition*
- o *American Psychological Association (books)*
- o *Social Sciences and Humanities Research Council of Canada*
- o *Journal of Experimental Psychology: General*
- o *Personality and Social Psychology Review*
- o *Oxford University Press*
- o *Perspectives on Psychological Science*
- Memberships on Committees
 - o Duck Advisory Council (planning committee for Duck Conference on Social Cognition, 2021-2024)
 - o Served on 2015 SPSP Book Prize and Media Prize Committee
 - o Social/Personality Area Coordinator, 2015-2016
 - o Faculty Recognition Committee, 2014-2015
 - o Human Participants & Research Policy, 2013-2014
 - o Graduate Admissions Committee, 2010-2011
 - o Fellowships & Scholarships committee, UBC, 2008-2009
 - o Course coordinator, Psychology 308, UBC, 2008-2010
 - o Curriculum committee, UBC, 2006-2009
 - o Colloquium committee, UBC, 2005-2007, 2010-2011
 - Chair, 2010-2011
 - o Subject pool committee, UBC, 2005-2009
 - Chair, 2007-2009, 2008-2009
 - o Founder and Organizer, Grad Student Journal Club, University of Virginia, 2000-2004
 - o Student Member, Social Area Search Committee, University of Virginia, 2002-2003

SELECTED MEDIA MENTIONS

- *The Globe and Mail*. January 2, 2026. "Mortgage-free and silent: Why are Canadians not celebrating this big financial milestone?"
- *Today's Parent*. November 27, 2025. "Why I Let My Kids Talk To Strangers (Sometimes)"
- *NPR*. November 13, 2025. "The rumors are true: Everything is better when we share it together, new study finds"
- *The Washington Post*. October 5, 2025. "Doing almost anything is better with friends, research finds"
- *The Times*. October 3, 2025. "The science of spending, or how to buy more joy with your cash"
- *Psychology Today*. September 3, 2025. "Better Together: Friendly Companionship Increases Happiness"

- *New York Times*. August 21, 2025. "Here's What Happened When I Made My College Students Put Away Their Phones"
- *The Guardian*. December 29, 2024. "Global happiness study aims to solve mystery of what gives us a boost"
- *The New York Times*. December 17, 2024. "How to get a party buzz even when you're not drinking"
- *The Washington Post*. November 28, 2024. "Doing good is good for you, research shows"
- *The Washington Post*. September 24, 2024. "Why not give others presents on your birthday"
- *Marketplace*. September 20, 2024. "This is why you deserve a treat: Five lessons for happier spending"
- *MoneySense*. August 16, 2024. "Top 25 timeless personal finance books"
- *The New York Times*. August 8, 2024. "Are we happy yet?"
- *CNN*. July 28, 2024. "Can money buy happiness? 5 tips to turn bucks into bliss"
- *The Globe and Mail*. April 25, 2024. "How to build a friendly building"
- *Forbes*. March 8, 2024. "Renewing corporate gifting: The impact of AI on personalization"
- *bnn*. March 3, 2024. "Redefining happiness: Preregistered studies illuminate new paths to well-being."
- *Inverse*. March 3, 2024. "Scientists debunk the idea that smiling makes you happy."
- *Nasdaq*. February 16, 2024. "Financial advisors: What's your money philosophy?"
- *NPR*. February 4, 2024. "Are you happy? New film follows a Bhutan bureaucrat who asks 148 questions to find out."
- *CBC*. January 18, 2024. "How to feng shui your fridge — and why it might help to curb climate change."
- *The Shillong Times*. January 14, 2024. "Talking...talking."
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QUANTITATIVE EXPERIENCE

- Structural Equation Modeling (PSYC 881), Spring 2003
- Multilevel Modeling (informal tutorial with Jack McArdle), 2002
- Applied Multivariate Methods (PSYC 776), Fall 2000
- Quantitative Methods I & II (PSYC 771 & 772), 1999-2000

TEACHING EXPERIENCE

- PSYC 529: Special Topics in Social Psychology: Happiness (graduate), Fall 2008, UBC
 - Overall Instructor Rating, 2008: M = 4.78 (1 = very poor, 5 = very good)
- PSYC 308A: Social Psychology (undergraduate), Spring 2007–2009, 2011, 2013–2014, Fall 2015–2017, UBC
 - Overall Instructor Rating, 2007: M = 4.36 (dept avg = 4.03)
 - 1 = very poor, 5 = very good
 - Overall Instructor Rating, 2008: M = 4.42 (dept avg = 4.03)
 - Overall Instructor Rating, 2009: M = 4.76 (dept avg = 4.03)
- PSYC 308B: Social Psychology (undergraduate), Spring 2006, UBC
 - Overall Instructor Rating: M = 4.31 (dept avg = 4.03)
- PSYC 525: Scientific Perspectives on Self-Knowledge (graduate), Fall 2006.
 - Overall Instructor Rating, 2006: M = 4.83 (1 = very poor, 5 = very good)
- PSYC 590: Social Psychology (graduate), Fall 2005, Fall 2007, Winter 2009, Winter 2017, UBC
 - Overall Instructor Rating, 2005: M = 4.63
 - Overall Instructor Rating, 2007: M = 4.27
 - Overall Instructor Rating, 2009: M = 4.7
 - Overall Instructor Rating, 2010: M = 4.7
- PSYC 3121: Social Psychology, October -November 2004, University of New South Wales
 - "Overall, I was satisfied with the quality of this lecturer's teaching." Mean Agreement = 3.7 (4=Strongly agree, 1=Strongly Disagree)
- PSYC 404: Psychology and Public Policy, Spring 2003, University of Virginia
 - Overall Teaching Effectiveness (mean rating) = 1.31 (1=Excellent, 5=Poor)

PROFESSIONAL ASSOCIATIONS

- Fellow in the Association for Psychological Science
- Royal Society of Canada, College of New Scholars, Artists and Scientists

- Society of Experimental Social Psychology
- Society for Personality and Social Psychology
- Society for Judgment and Decision Making

REFERENCES

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