



List of Tools and Systems for The Align Group

Tools

- Tracking Number Spreadsheet
- Daily Goal Planning (Online and Doc)
- Monthly Goal Planning (Online and Doc)
- Yearly Goal Planning (Online and Doc)
- Buyer's Guide Digital and Print
- Seller's Guide Digital and Print
- Seller's Listing Presentation
- Buyer Document Checklist (Highnote and Webform templates in place)
- Seller Document Checklist (Highnote and Webform templates in place)
- Member access to all past recordings and training.
- Property Portfolio for investors
- Social Media Consulting
- Follow Up Boss CRM with Dialer (subject to qualification)
- Best Lead Gen system (subject to qualification & fees)
- Digital OPEN HOUSE sign-in Sheet (direct to CRM) under The Align group Website resources.
- Your own Lead Capture Landing page for buyers and sellers.(included in Lead gen system where qualification applies)
- Daily Morning Role Play (Mondays, Thursdays and Fridays) expected attendance if less than 5 deals annually.
- Live Prospecting Calls with other agents, Mons, Tuesdays and Wednesdays (attendance is expected for agents with less than 5 transactions annually)
- Client Events and Team events
- Many exclusive educational seminars opportunity.
- Weekly Team meetings Monday industry update, Coaching and accountability Team Meeting
- Tuesdays Q&A Clinic to answer all questions, challenges and masterminding
- Thursdays Team meeting mentorship and coaching
- Weekly Newsletter
- Access to Highnote app
- Access to Free LMCM Community in Skool

- Access to FREE LMCM coaching modules in Skool

Rooms:

- Accountability Chatroom (Your one and only place to be focusing on your goals)
- Presale Chatroom
- Door knocking Chatroom
- Commercial expert guidance
- Ishot Chatroom (For Booking Photos and Floor Plans)

Other resources:

- Virtual Staging (Bella)(subject to fees)
- Lawyer Title Review (Terra Firma) (subject to fees)
- Ai Strata review (Real Report, also offer a QR code for lead gen in Open houses)(subject to fees)
- Manual Strata Report (Condo Clear services)(subject to fees)
- Property Manager Rental and Lease advice (Ericko Toni)