Staging Area: <a href="https://www.star-mud.com/ux/index.html">https://www.star-mud.com/ux/index.html</a>

# Vision & Strategy

## UX Vision for SmokoNow.com

To create a joy filled and stress free shopping experience. Playful and charming experiences through character based products that can connect with users on an emotional level.

Three C's - Charm, convenience and community

#### The Vision

#### joyful, stress free shopping experience

reflects the brand's whimsical and soothing product style (think cute lamps, cozy gifts, blind boxes).

#### playful, character based products

aligns directly with the product lines... character lamps, plush toys, novelty gifts, etc.

#### connect with users on an emotional level

supports my personas (*Grace the Gifter* and *Casey the Collectable*) who are emotionally driven and find meaning or joy in the products

### Delight with charm, convenience and community

UX improvements like smoother cart flow, loyalty programs and better mobile design. Connecting vision to the possible strategy to come.

#### **Notes**

#### **Emotion & Delight:**

Joyful, resonant, surprises and charm

#### Lifestyle & Community:

lasting relationships, community, expressing personality

#### Site Experience:

mobile friendly experience, easily communicated shopping experience (keep the vibes in checkout), return for the fun/surprise value

# **UX Strategy for SmokoNow.com**

# **Objective**

To align Smoko's quirky product line and lifestyle branding with a smoother, more rewarding digital experience... one that supports discovery, gifting, and community engagement.

# **Strategic Areas of Focus**

# 1. Simplify the Mobile Shopping Experience

- Streamline the product page and checkout flow for mobile-first users like Grace the Gifter.
- Reduce steps to checkout and improve tap targets, page load speed, and gift options (like wrapping or messaging).

# 2. Enhance Emotional Connection Through Design

- Use expressive micro-interactions, playful UI elements, and familiar brand characters to spark joy throughout the shopping experience.
- Feature themed collections and seasonal releases prominently to create excitement and anticipation.

## 3. Support Collectors & Community

- Develop features for Casey the Collectable like wishlists, "notify me" options, loyalty rewards and early access for product drops.
- A "collection tracker" or gallery integration to let users show off what they
  own.

### 4. Boost Loyalty and Return Visits

- Introduce gamified rewards, exclusive discounts for members and limited edition perks for returning users.
- Encourage email list sign-ups with engaging calls to action and previews of upcoming products or promotions.

## 5. Clarify Product Information & Compatibility

- For users like Colin in College, clearly show power source types, charging options, dimensions and other practical details... especially for electronics.
- Add comparison features or highlight "dorm-friendly" products.