

Curriculum Vitae

Name Giordano
Surname: Mion
Date and place of birth: 23/10/1974, Latina - Italy
Citizenship: Italian and British
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Fields of Interest

International Trade, Applied Micro-Econometrics, Regional and Urban Economics

Current Position

Professor, Department of Economics, ESSEC Business School

Previous Positions

Professor, Department of Economics, Sussex Business School, University of Sussex, 2015-2022
Professor in International Trade, Surrey Business School, University of Surrey, 2013-2015
Lecturer in Economic Geography, Department of Geography and Environment, LSE, 2009-2013
National Bank of Belgium research associate, 2008-2010
FNRS Post-Doctoral Fellow at CORE-UCL, 2005-2008
Post Doctoral Fellow at the University of Bologna, 2004-2005

Affiliations

The Productivity Institute (TPI), UK; Centre for Economic policy Research (CEPR), UK; Centre for Economic Performance at the LSE (CEP), UK; Center for Economic Studies and the Ifo Institute (CESifo), Germany; National Institute of Economic and Social Research (NIESR), UK; Centre for Research on Globalisation and Economic Policy (GEP) at the University of Nottingham, UK; THEMA, CYU University, France.

Editorial Activity

Member of the editorial board of Journal of Economic Geography and Regional Science and Urban Economics

Graduate Studies

September 2001: CORE-UCL (Université Catholique de Louvain), Belgium

Master of Arts in Economics

December 2004: CORE-UCL (Université Catholique de Louvain), Belgium

Ph.D. in Economics. Thesis supervisor: Jacques Thisse. Title “Essays in Spatial Economics”

Spoken Languages:

Italian (mother tongue) English (fluent), French (fluent)

Visiting of some length:

2024: North Carolina State University, USA, March.
2006: Paris School of Economics, France, from June to July.
2006: University of Toronto, Canada, from September to December.
2008: National Bank of Portugal, Portugal, July.
2008: Nihon University, Japan, August.
2009: National Bank of Portugal, Portugal, June.
2010: UQAM, Canada, September.

Refereeing Activity:

American Economic Review, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, Annales d'Economie et de Statistique, B.E. Journal of Economic Analysis & Policy, Canadian Journal of Economics, Economic Journal, Economic Letters, Economica, Economie Internationale, European Journal of Political Economy, Journal of Applied Econometrics, Journal of Common Market Studies, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Geography, Journal of Economics, Journal of International Economics, Journal of Political Economy, Journal of Regional Science, Journal of Urban Economics, Recherches Economiques de Louvain, Regional Science and Urban Economics, Regional Studies, Review of Economics and Statistics, Review of Economic Studies, Review of Urban and Regional Development Studies, Scandinavian Journal of Economics, Quantitative Economics, Quarterly Journal of Economics, The Journal of Law, Economics, & Organization, The Manchester School, Urban Studies.

Prizes:

Call for papers on the Portuguese Economy, Productivity, 2021

Call for papers on the Portuguese Economy, Competitiveness and Internationalization, 2018

Prêmio Haralambos Simeonidis 2016 for the article “Institutions and Export Dynamics”

Robert Mundell prize for the best article in the Canadian Journal of Economics by a young economist in 2009

Highly cited author award from Elsevier for one of the 10 most cited papers in the Journal of Urban Economics during 2004-2008.

RePEc top 5% author include

- Number of Citations, Weighted by Simple Impact Factor, Discounted by Citation Age
- Number of Citations, Weighted by Recursive Impact Factor, Discounted by Citation Age
- Number of Citations, Weighted by Number of Authors and Recursive Impact Factors, Discounted by Citation Age
- h-index
- Number of Abstract Views in RePEc Services over the past 12 months
- Number of Downloads through RePEc Services over the past 12 months

Published Papers:

On the productivity advantage of cities

(joint with Nick Jacob).

Journal of Economic Geography, 2024, Vol. 24, Issue 5, pp. 679–705.

The Value of Managers' Export Experience: Lessons from the Angolan Civil War

(joint with Luca David Opromolla and Alessandro Sforza). Previously circulated as “**The Diffusion of Knowledge via Managers' Mobility**”, CEPR DP 11706.

The Review of Economics and Statistics, 2025, Vol. 107, Issue 2, pp. 580–587.

Unraveling Firms: Demand, Productivity and Markups Heterogeneity

(joint with Emanuele Forlani, Ralf Martin, and Mirabelle Muuls).

The Economic Journal, 2023, Vol. 133, Issue 654, pp. 2251–2302.

The UK's Great Demand and Supply Recession

(with Nick Jacob).

The Oxford Bulletin of Economics and Statistics, 2023, Vol. 85, Issue 5, pp. 993-1022.

Productivity and Organization in Portuguese Firms

(joint with Lorenzo Caliendo, Luca David Opromolla, and Esteban Rossi-Hansberg).

Journal of Political Economy, 2020, Vol. 128, Issue 11, pp. 4211-4257.

Quantifying the gap between equilibrium and optimum under monopolistic competition

(joint with with Kristian Behrens, Yasusada Murata and Jens Sudekum).

Quarterly Journal of Economics, 2020, Vol. 135, Issue 4, pp. 2299–2360.

The Interconnections Between Services and Goods Trade at the Firm-Level

(joint with Andrea Ariu, Holger Breinlich and Gregory Corcos).

Journal of International Economics, 2019, Vol. 116, pp. 173-188

Spatial Frictions

(joint with Kristian Behrens, Yasusada Murata and Jens Sudekum).

Journal of Urban Economics, 2017, Vol. 97(1), pp. 40-70.

Service Trade and Occupational Tasks: An Empirical Investigation

(joint with with Andrea Ariu)

The World Economy, 2017, Vol. 40(9), pp. 1866-1889.

Institutions and Export Dynamics

(joint with Luis Araujo and Emanuel Ornelas)

Journal of International Economics, 2016, Vol. 98(1), pp. 2–20.

Trade, wages and productivity

(joint with Kristian Behrens, Yasusada Murata and Jens Sudekum).

International Economic Review, 2014, Vol. 55(4), pp. 1305-1348.

Managers' Mobility, Trade Performance and Wages

(joint with Luca David Opromolla)

Journal of International Economics, 2014, Vol. 94(1), pp. 85-101.

Import competition from and outsourcing to China: a curse or blessing for firms?

(joint with Linke Zhu)

Journal of International Economics, 2013, Vol. 89(1), pp. 202-215.

The Determinants of Intra-Firm Trade: Evidence from French Firms

(joint with Gregory Corcos, Delphine Irac and Thierry Verdier)
The Review of Economics and Statistics, 2013, Vol. 95(3), pp 825-838

Trade crisis? What trade crisis?

(joint with Kristian Behrens and Gregory Corcos)
The Review of Economics and Statistics, 2013, Vol. 95(2) Pages 702-709

Productivity and Firm Selection: Quantifying the new Gains from Trade

(joint with Gregory Corcos, Massimo Del Gatto and Gianmarco Ottaviano)
The Economic Journal, 2012, Vol. 122(561), pp. 754-798

The Resistible Decline of European Science

(joint with Luc Bauwens and Jacques Thisse)
Recherches Economiques de Louvain, 2011, Vol 77(4), pp 5-31

The Spatial Sorting and Matching of Skills and Firms

(joint with Paolo Naticchioni)
Canadian Journal of Economics, 2009, Vol 42(1), pp 28-55

Concentration, Agglomeration and the Size of Plants

(joint with Miren Lafourcade)
Regional Science and Urban Economics, 2007, Vol. 37(1), pp 46-68

Advertising and endogenous exit in a differentiated duopoly

(joint with Andrea Mantovani)
Recherches Economiques de Louvain, 2006, Vol. 72(1), pag. 19-48

Spatial Externalities and Empirical Analysis: The case of Italy

Journal of Urban Economics, 2004, Vol. 56(1), pag. 97-118

Chapters in Books:

Input–Output Linkages, Proximity to Final Demand and the Location of Manufacturing Industries

‘Geography, Institutions and Regional Economic Performance’ edited by Riccardo Crescenzi and Marco Percoco. Springer (2012)

Economic Integration and Industry Reallocations: Some Theory with Number

(joint with Kristian Behrens and Gianmarco Ottaviano)
‘International Handbook on the Economics of Integration’ edited by Miroslav Jovanovic. Edward Elgar Publishing Ltd (2010)

Revise and Resubmit

Dream Jobs in a Globalized Economy: Wage Dynamics and International Experience.

with Luca David Opromolla and Gianmarco Ottaviano. Previously circulated as “**Dream Jobs**”. CEPR DP 15027. *Revise and Resubmit at Management Science*.

Regional productivity differences in the UK and France: from the micro to the macro

with Bridget Kauma. *Reject and Resubmit at the Oxford Bulletin of Economics and Statistics*.

Working papers

Trade, Skills and Productivity

with Joana Silva. CEPR DP 19145.

Work in Progress

On the Lumpiness of Space

with Kristian Behrens

UK Trade and Productivity Across Space

with Dongzhe Zhang

From climate shocks to firm productivity, demand and markups in a (de-)globalised world.

with Gert Bijnens, Mirabelle Muûls and Mathieu Parenti

Advisory and consulting activities

ESCoE project 2.8: “The Impact of Offshore Profit Shifting on the Measurement of the GDP: the case of the UK” (2021).

Bertelsmann Stiftung: “Estimating economic benefits of the Single Market for European countries and regions” (2019).

Bertelsmann Stiftung: “Estimating the impact of Brexit on European countries and regions” (2019)

"Estimating the costs and gains of TTIP and BREXIT for EU regions" (2018), European Union Seventh Framework Programme for Research, Technological Development and Demonstration under grant agreement no. 613504 (PRONTO Project).

"Estimating the costs and gains of TTIP and BREXIT for EU countries" (2018), European Union Seventh Framework Programme for Research, Technological Development and Demonstration under grant agreement no. 613504 (PRONTO Project).

Office for National Statistics (ONS): “Constructing estimates for exports, imports and the value-added from exports of the car industry and other manufacturing industries in the UK” (2018).

European Central Bank (ECB): “The Drivers of Revenue Productivity: A new Decomposition Analysis with firm-level data” (2016).

International Trade Centre (ITC): A non-technical version of the report “EXPORT PROMOTION: WHAT WORKS?” (2015).

United Kingdom Trade and Investment (UKTI): “The impact of UK Trade and Investment export services on the value of goods exported by businesses using the services” (2015).

United Kingdom Trade and Investment (UKTI): “INVESTIGATION INTO EXTENSIVE AND INTENSIVE MARGINS OF GROWTH IN THE VALUE OF UK EXPORTS AND THE ROLE OF SME EXPORTERS” (2014).

United Kingdom Trade and Investment (UKTI): “Gaining further understanding of the factors which influence export engagement among UK SMEs” (2013).

Department for Business, Innovation, and Skills (BIS): “How can the UK focus on steps in the value chain that really add value?” (2012)

United Kingdom Trade and Investment (UKTI): “Intellectual property, overseas sales, and the impact of UKTI assistance in entering new overseas markets” (2012).

United Kingdom Trade and Investment (UKTI): “Secondary Analysis Of Data From UKTI Performance And Impact Monitoring Survey (PIMS)” (2011).

Spatial Economics Research Centre (SERC): "Strengthening Economic Linkages between Leeds and Manchester: Feasibility and Implications" (2009).

Grants

Centre for Inclusive Trade Policy, associate, 2022-2027.

The Productivity Institute, fellowship, 2021-2024.

The British Academy small research grants, 2021.

FP7 project “Productivity, Non-Tariff Measures and Openness”, SSH.2013.4.3-3, 2014-2018.

Project (PTDC/EGE-ECO/122115/2010). FCT (Fundação para a Ciência e a Tecnologia), Portugal, 2012-2015.

PhD Students

Main advisor: Bridget Kauma, University of Sussex, PhD October 2022

Nick Jacob, University of Sussex, PhD September 2020

Andrea Ariu, Université Catholique de Louvain, PhD April 2014

ChinChih Chen, LSE, PhD March 2014

Co-advisor: Kai Wang, University of Sussex, PhD October 2021

Ana Maria Diaz, Université Catholique de Louvain, PhD in 2010

Emanuele Forlani, Université Catholique de Louvain, PhD in 2011

Jean-Francois Maystadt, Université Catholique de Louvain, PhD in 2009

Recent Presentations at Conferences and Seminars:

Italian Trade Study Group conference: Pisa (Italy), May 2024
CITP Academic Conference: Nottingham (UK), April 2024
Devils and Wolves Seminar, NCSU: Riley (USA), March 2024
Empirical Management Conference: Stanford (USA), December 2023
Globalization and Workforce Composition workshop: Paris (France), September 2023
CITP Academic Conference: Brighton (UK), April 2023
The Productivity Institute's Brown Bag seminar: London (UK), December 2022
4th GEP/CEPR Summer Trade Workshop - University of Nottingham: Nottingham (UK), June 2022
CESifo Area Conference on Global Economy: Munich (Germany), May 2022
Trade seminar, Paris School of Economics: Paris (France), April 2022
Thema Seminar, ESSEC Business School: Paris (France), December 2021
The Productivity Institute brown bag seminar: London (UK), October 2021
ESCoE Seminar, NIESR: London (UK), January 2021.
Thema Seminar, ESSEC Business School: Paris (France), December 2020
Economics Seminar, European Commission (JRC Seville): Seville (Spain), November 2019
Economics Seminar, European Commission (DG GROWTH): Brussels (Belgium), July 2019
Economics Seminar, Lund University: Lund (Sweden), May 2019
Economics Seminar, Aston University: Birmingham (UK), April 2019
Economics Seminar, University of Kent: Canterbury (UK), January 2019
Center for Market Studies and Spatial Economics at HSE: St Petersburg (Russia), December 2018
CAGE International Trade Research Day, University of Warwick, Coventry (UK), May 2018
Development Seminar, The World Bank: Washington (US), May 2018
UK Trade Statistics Event, ONS, London (UK), April 2018
Economics Seminar, University of Southampton: Southampton (UK), April 2018
Royal Economic Society Conference: Falmer (UK), March 2108
13th Joint ECB/CEPR Labour Market Workshop, ECB: Frankfurt am Main (Germany), December 2017
Economics Seminar, Imperial College: London (UK), November 2017
Economics Seminar, Bank of England: London (UK), November 2017
The 6th Incentives, Management and Organisation Workshop: Copenhagen (Denmark), September 2017
EEA-ESEM conference: Lisbon (Portugal), August 2017
Economics Seminar, Graduate Institute of Geneva: Geneva (Switzerland), February 2017
Economics Seminar, Department of Economics, University of Bologna: Bologna (Italy), December 2016
Fifth CEPR Workshop on Incentives, Management and Organisation (IMO): Munich (Germany), September 2016
Conference on Labor Markets: Growth, productivity and Inequality: Madrid (Spain), June 2016
DICE research seminar: Düsseldorf (Germany), May 2017
Royal Economic Society Conference: Falmer (UK), March 2106
CESifo Area Conference on Applied Microeconomics: Munich (Germany), March 2106
Internal seminar, Department of Economics, University of Sussex: Falmer (UK), November 2105
Economics seminar, Department of Applied Economics, UAB: Barcelona (Spain), October 2105
CES seminar, CESifo: Munich (Germany), October 2105
(Ce)² Workshop: Warsaw (Poland), July 2015
CompNet Network Final Conference at the ECB: Frankfurt (Germany), June 2015
Applied Micro group, School of Economics at University of Surrey: Guildford (UK), April 2015
Center for Market Studies and Spatial Economics at HSE: St Petersburg (Russia), December 2014
Competition and Market Authority: London (UK), October 2014
4th UW-UIBE International Trade Workshop: Beijing (CN), May 2014
GEP Seminar, University of Nottingham: Nottingham (UK), February 2014
UKTI Conference on Export Promotion: London (UK), January 2014
Economics Workshop, University of Rome "La Sapienza": Rome (IT), January 2014

International Trade Workshop at University of Essex: Colchester (UK), December 2013
UKTI Conference on Export Growth: London (UK), June 2013
Workshop "International Trade and Development": Rotterdam (NL), May 2013
Paris Trade Seminar, Sciences-po: Paris (FR), June 2012
IEB Conference: Barcelona (ES), June 2012
RES Conference: Cambridge (UK), March 2012
SERC seminar, LSE-CEP: London (UK), February 2012.
TASKS2 Conference: Bonn (DE), January 2012
ERSA Conference-UEA Meeting: Barcelona (ES), September 2011
Conference on Globalization and Labor Market Outcomes: Geneva (CH), June 2011
Economic Seminar of the Central European University: Budapest (HU), June 2011
Banco de Portugal Conference on Labor Markets: Porto (PT), June 2011
CEP conference: Brighton (UK), May 2011.
CEPII-PSE Conference on Quality and Trade: Paris (FR), April 2011.
CEP international trade seminar: London (UK), November 2010
University of Nottingham international trade seminar: Nottingham (UK), November 2010
EIIT Conference: Chicago (US), October 2010
CURE Conference: Princeton (US), October 2010
NBB bi-annual conference: Brussels (Belgium), October 2010
ETSG conference: Lausanne (Switzerland), September 2010
UQAM international trade seminar: Montreal (Canada), September 2010
Workshop "Trade Policy Analysis" (CEPII-PSE): Paris (France), July 2010
ERWIT-CEPR conference: Rome (Italy), June 2010
Conference in honor of Jacques Thisse: Louvain-la-Neuve (Belgium), May 2010
CEP international trade seminar: London (UK), May 2010
SERC seminar, LSE-CEP: London (UK), March 2010.
Economic Seminar, University of Swansea: Swansea (UK), February 2010
Economic seminar, University of Strathclyde: Glasgow (UK), September 2009
Conference on Heterogeneous Firms in International Trade: Venice (Italy), July (2009)
CEP Conference: Brighton (UK), May 2009
Economic Seminar, University of Bourgogne; Dijon (France), April 2009
Economic Geography Conference, University of Passau: Passau (Germany), December 2008
International Workshop in Economic Geography, Universidad Autonoma: Barcelona (Spain), June 2008
ERWIT-CEPR conference, University of St Gallen: Appenzell (Switzerland), June 2008
Economics Seminar, NHH: Bergen (Norway), May 2008
CARIS Conference, University of Sussex: Brighton (UK), May 2008
FIRB project conference, University of Milan: Milan (Italy), February 2008
Seminaire CREUSET, Université Jean Monnet: St-Etienne (France), January 2008