

# TRAVIS M. JOHNSON

Brooklyn, New York 11206 • (347) 616-9030 • travisjohnson5261@gmail.com • linkedin.com/in/travisjohnson97/

## PROFESSIONAL EXPERIENCE

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### NEW YORK DECKS

*Supply Chain and Logistics Specialist*

New York, NY  
Sept 2023 – Dec 2023

- Streamlined distribution and storage processes for construction materials, reduced overall logistics costs by 8% and increased on-time deliveries by 10% by implementing efficient resource allocation strategies.
- Coordinated and optimized the storage of construction materials across multiple job sites, achieving a 10% boost in supply chain efficiency and reducing lead time by 15%.
- Minimized handling time by 20% through effective inventory organization and management using Fishbowl database software, improved team productivity and operational flow with effective inventory organization.

### GLOBAL ADVISORY

*Real Estate Advisory Associate*

New York, NY  
June 2023 – Sept 2023

- Delivered commercial real estate advisory services to clients, analyzing prospective properties and successfully closing 3 high-value transactions, contributing to a 15% increase in firm revenue.
- Assisted the development and management of rent schedules for multiple properties across New York City, optimizing rental income streams and elevating overall rental revenue by 5%.
- Engaged directly with clients to present market analyses and investment recommendations, fostering client relationships and helping to align investment strategies with market conditions and growth objectives.

### BROOKLYN NAVY YARD DEVELOPMENT CORPORATION

*Assistant Project Manager*

New York, NY  
June 2022 – June 2023

- Developed and managed a rent schedule for a multi-unit mixed-use building with over 100 tenants, optimizing rental income and contributing to a 10% increase in revenue through strengthened payment tracking and ensured timely rent adjustments.
- Implemented project management tools (e.g., Asana, Trello) to track project progress, deadlines, and resource allocation, improving team coordination and meeting key project milestones on time.
- Analyzed RFP responses from over 100 vendors, preparing comprehensive comparative reports that informed strategic vendor selection, leading to enhanced project efficiency and refined cost management for future developments.
- Collaborated with construction teams, architects, and external stakeholders to monitor project timelines, ensured milestone completion and communicated project status updates to senior management.

### MEC CAFÉ

*Business Analyst*

New York, NY  
Oct 2018 – Mar 2020

- Audited and analyzed over 5,000 monthly transactions totaling more than \$23,000 to identify efficiency gaps in everyday operations.
- Conducted thorough research on food trends and proposed innovative ideas, enhancing profits by 39%.

## EDUCATION

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### BROOKLYN COLLEGE, CITY UNIVERSITY OF NEW YORK

*Bachelor of Business Administration*

New York, NY  
June 2024

*Major: Real Estate & Business Law*

*Relevant Coursework: Personal Finance, Business Management & Policy, International Business, Real Estate Management, Negotiation & Conflict Resolution, Business Law II.*

## LEADERSHIP & ACTIVITIES

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### KAPPA SIGMA

*Founding Father / Treasurer / Advisor*

New York, NY  
Sept 2021 – Present

- Orchestrated and led fundraising initiatives that procured over \$10,000 in financial resources.
- Regularly reported fraternity on expenses and fundraising profits to ensure transparency and collaboration within the organization.

## CERTIFICATIONS, TECHNICAL SKILLS & INTERESTS

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- Technical Skills:** Argus, Yardi, Fishbowl, Microsoft Word /PowerPoint/Project/Excel (Vlookup, Xlookup, Pivot Tables)
- Certifications:** Google's Foundations of Project Management (2024), Eastdil Secured Real Estate Finance Training Program (2024), Bloomberg Market Concepts (2023), Goldman Sachs Insight Fellow (2024), America Needs You Fellow (2019)
- Skills:** Forecasting, KPI, Smartsheet, Strategic Planning, Transformation, Agility, Adobe, Agresso, Gantt Charts, Organizational