07.12.2022. Webinar of A. Sukhodoyev

https://youtu.be/IcSrw70BQZI (with time codes)

We are taking fairly steady steps towards the global venture capital industry market.

The string transport project that we are funding is the main mono-project of our SWC social-financing platform. Financing and development sub-stage 14.3 is now underway. I am in the Arab Emirates at the moment and I haven't told a single person about investing in uST because that is not the purpose of my staing here. The aim is to build up those processes that were difficult to do remotely. And, of course, to find specialists with international experience in those professional areas that will help us reinforce SWC's strengths quantally. And, of course, we need to convey the information crrectly about the work we do.

Some may say that 7 months is too long to move on to the next sub-stage. But let's remember, what was going on in the world as a whole? We got over a pandemic, very serious geopolitical shifts, but we overcame that and successfully continued to develop.

Do you see what is going on in China? What was described in the dystopias is already happening there. The people are locked in, monitored by drones. Quite possible that CBDCs will soon be introduced around the world, this is already happening in many countries at the national level, these are digital monetary units issued by the central bank. And, of course, we need to prepare for these shifts as strategists and people who are developing the platform in over 182 countries worldwide. And we are absolutely ready for them.

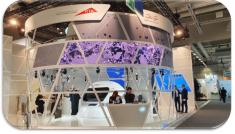
Let me remind you that the SWC Champions Challenge super-final is now underway. We launched this promotion to make life more colorfull and entertaining for the best of our people.



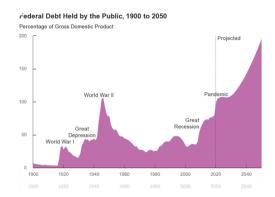
But each Champions Challenge is accompanied with in-depth working out of skills, technics and, as a consequence, improved results. If a Champions Challenge takes place in a country where we can turn around, so to say, we turn around and prepare conferences and meetings. For example, as was the case in the Dominican Republic. You have seen, I have been present on five TV shows. I couldn't imagine that we would be on a state-run TV channel in prime time, even though the morning one. On one of the TV programs, the golden winners of the tour were also present. On live TV, people called and asked questions. The audience we have reached is 2 million according to official figures, and more than 10 million in Latin America and other Spanish-speaking countries according to unofficial figures.

So if you want to take part in such a super action inside SWC, if you want to increase your level of development, it is certainly worth fighting for.

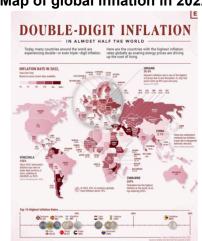




At InnoTrans-2022 the technology was presented by RTA without specific involvement of representatives of the Republic of Belarus. That is, the RTA were so enthusiastic that they took the initiative to exhibit on their own at InnoTrans-2022, despite such a difficult geopolitical situation.



The world situation has not changed, the US national debt is still over 31 trillion and will continue to grow, and most of it is unsecured. No matter what, I currently see no way of avoiding that future generations will not have to secure this debt.

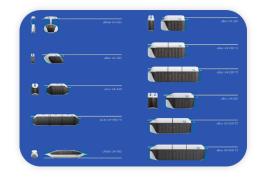


Map of global inflation in 2022

This is the first time inflation has reached such proportions. Records are broken by Zimbabwe (+269%), Lebanon, Venezuela, Syria and Sudan.

China (2.1%), India (6.8%), USA (7.7%) are better than Poland (17.6%) and Romania (15.3%).

The data increasingly point to a recession in 2023. This is happening for a reason. The laws of market move suggest that this should happen, if we analyze the charts. And this is usually formed by certain events and is likely to be worked through.



It's not for me to say, not on this webinar, but I see the alternative not in biotech, not in medicine, I see the alternative only in transport, infrastructure, logistics and construction new type of cities, smart cities. Where the potential capitalisation is in the billions of dollars, better, of course, hundreds of billions or more. What infrastructure can boast such potential capitalization?

Remember how the economy was restoring after World War II — building railways, laying pipelines, building skyscrapers in new type cities. The story will repeat.

But which technology today could be the basis? We believe, this is uST. Although we receive many offers of funding from some medium and small start-ups, we, as SWC, have been supporting uST since 2015, putting as much effort into its development as possible and focusing specifically on it.

It is possible that the time will come in the future - if the opportunity, free time and agreements with Anatoli Eduardovich allow us - when we will start to carry out rigorous analysis, due diligence and select those start-ups and projects that operate within our values and our ideology.

And what is the **ideology of SWC**? It is the enhancement of a person's standard of living through increased comfort and safety through technologies of various orientation. That is, those technologies that deliver maximum value and therefore are potentially highly capitalized, generate high income and can recoup the investment. But right now we are focusing only on stage 15. But we are happy to collect such suggestions, and that's good news to see that there are quite a lot of them.

We are an open ecosystem. We are really ready to scale up.



Not every social and finance platform can boast of this slide, as it is a symbiosis of educational, social and fintech direction. A very serious system of statistics, analytics, algorithmics and community.

Community is not some database of a certain number of people with names, surnames and numbers. No. We work with our community and you notice that.

We are broadcasting education that is accessible to everyone, it is aimed at making one's social status grow within our community, and this is not just a marketing name, these are actual levels, one might even say estates and castes in SWC.

That is, it is up to each person to choose who it is going to be in SWC community. A person starts off as an ordinary partner, then becomes a co-owner of the technology by signing a document that he exchanges its funds for pledged shares, which are converted into real company assets in the future, once the company goes public.

And then, if desired, it begins to build its community step by step. Two people, four, a hundred, a thousand. I know how to do it, because I have built a community four times from scratch.

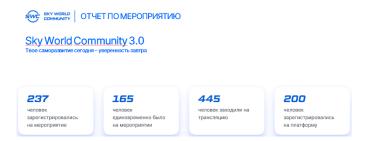
By the way, news about our **in-house sales department**. The sales managers hooked me up the other day, I have been talking to a number of partners, and the amount we will close this deal on will be about \$10,000 to \$30,000. And there will be a lot of such deals. Right now, not

every country is doing this kind of volume with us per month. And the in-house sales department has achieved these results.

And although the internal sales department itself is not designed for an affiliate programme, it will, through an adaptation and training platform, show how to build a community and how to develop in depth and breadth.

According to my plans, the partner community and the internal sales team shall first reach a 50/50 ratio. And then the interesting game begins. Both the internal sales team and the partners will mutually improve each other.

On 26 November, the NeKonfa conference was held to celebrate the opening of the first stream for the Russian-speaking adaptation and training platform: 237 people registered for the event and 165 people attended at one time. And the event lasted almost half a day. 445 people entered the broadcast, of whom 200 registered on the adaptation and training platform.



That is, the first stream of the adaptation and training platform was sold out. It's just like the big stars' concerts, all sold out. We provide this free of charge for now with the aim of making you, as partners, cooler and achieving results faster. I think we will be able to reach 500 people in the next stream, as there will already be more mentors.

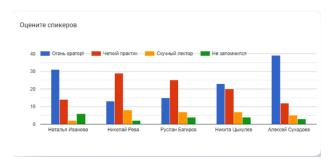
And those who wish to go through the training without mentors can come in, register and do the training themselves.

It was an interactive event, and it was of the highest calibre, with cut-ins, computer-generated graphics and a lot of fun to watch. Topics covered included High Cheque Sales, Personal Brand in Social Media, Public Speaking, Networking, Community Building, Identity Unpacking and many more. This is all already available on the adaptation and training platform.

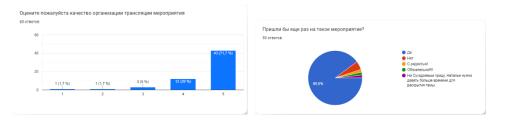
Our sales department heads also shared their knowledge. That is, those who work directly "in the field" and who produce such potential deals of 10-20 thousand dollars. It is not 100-200 dollars. They have very different plans and indicators. So, naturally, they are working hard.



SWC is your self-development today and confidence tomorrow. Look, we carry out the NPS at the 10-point scale. We will now have all events digitilized.



And you can see who people liked from the speakers. We will clearly analyze who you like and who you don't like on the platform. What suits you, what doesn't. The adaptation and training platform will be continuously developed and improved.



I think it's the coolest event we've ever had. Would you come to this event? I recommend you to watch the record. Although it was a closed event, we are doing an open record. Let even competitors watch, let them think about building an in-house educational infrastructure.

We are also preparing: English, French, Spanish, Vietnamese and Kyrgyz versions, which will be adapted.

The Public Speaking and the Art of Self-Presentation training has already been launched. The aim of the training is to increase the number of mentors in this field in English and Russian at the same time. I give eye-teeth for seeing more speakers appear in our midst. A hundred, preferably, and we'll cover the whole world. Believe me, instructions will be given and we will do it much faster than now.

SWC events. Powerful, rapid development in the Dominican Republic and Latin America. We don't go to anyone, now we are invited and asked. This is our position at the moment. More than 500 people heard the presentation, and they are not from poor social classes.



There were showbiz stars and TV presenters who are already supporting us. One of our partners had made a photo with the winner of the Miss Dominican Republic (or Miss Latin America) beauty contest, just as Adrian Cormozzi once stood with his partner too. Then he came to shoot a commercial for Unibike. And Slovakia made record numbers at the time. I don't exclude that Latin America, Dominican Republic, could also make records.



I presented a new 7-10 minute pitch format for partners with the companies you see on the screen.



And it was such an unusual yacht format. It was the first time I presented a pitch in slippers, and it was an interesting event. We have taken certain minor hiccups into account, so that we can present our line even better at such events in the future, being prepared for anything.



Who else spoke:

- National Commandant of the Nigerian Peace Corps;
- Ambassador Dickson Akoh;
- Sky World Community curators in Africa;
- Partners from various states, including Prince Aminu Adams and Pasim Jessy Julius.

It is also support and already a commonwealth, a partnership with very serious guys in Africa and in Nigeria. The events have already fully paid for themselves, many times over, because certain investments have been made.

Traffic resumes in the Baltics, Jurmala. We have very interesting strategies prepared for you, we have thought through the technology of conveying the information — this is the revival of faith, you will see how it will be.

We are not MLM. We are a social and financial platform that operates on the basis of a model of support from a large international community, which we accordingly know how to engage, glue together, unite and around the technology we are currently funding.

The wedding of a couple from Vietnam, which they celebrated in Maryina Gorka.

Let's wish them hapiness!



New model of uST 5th generation passenger rolling stock.





This model emerged in response to market demand. And now you see the technologically simple, modern, flowless uBus Carat, with a capacity of 16 people. Many of the projects currently under study potentially consider this model.

Anatoli Eduardovich developed everything, passed it on to the designers, and everything was carried out from draft to actual series production. And the model is now ready to be scaled up on commercial projects.



All uBus models are automatically controlled and driven by an electric traction drive.

uBus U4-210 can carry 14 people, uBus U4-220 can carry 100 people or more thanks to additional transport modules (cars). The uSky transport system can carry up to 50,000 passengers per hour. Also, cabins of all uBus models are lit and equipped with microclimate, audio and video information systems.

These are new models, they weren't available before. It's not just toys, experiments, it's a focus on a specific commercial market and developments for that market. That is, it would suit Asia, Africa, and the Arab countries. Because I notice how here in the UAE the traffic of cars, buses, the flow of people on the subway has increased. I have taken all of that and experienced it myself. During rush hour it's not particularly comfortable to travel by public transport, but there's no choice, otherwise you'll just be stuck in traffic jams.

UST INC. TECHNOLOGY HAS BEEN CERTIFIED IN THE UAE



uST declares, acts and implements its promises. The certification has been passed for the transport infrastructure complex that has already been built, i.e. 500 m. A transport infrastructure complex, 2,400 metres track 4, is also being prepared for launch. And I look forward to seeing container transportation demonstrated as well. This is what the entire freight transport infrastructure market expects. And I have no doubt that all safety, quality and environmental management certificates will be obtained by uST.

They do what a successful start-up shall do, which also makes it much more financially sustainable. The share capital has increased up to 47 million dirhams, that is, to \$12.8 million. This confirms that uSky Transport is a stable company, not only in Sharjah, but in all the United Arab Emirates. This is a crucial step towards further success of uSky transport around the world, as previously was laid out in the strategy.

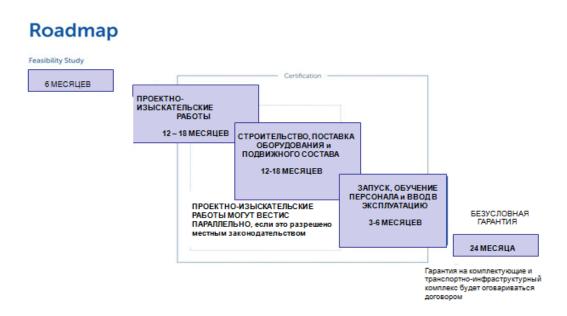
You are also aware that the string transport developer:

- is listed on the register of good faith organizations.
- is recognized as a scientific organization.

This is all a customary reality.

It shall be understood that any start-up that develops within a completely new field and innovation for which even the standards have not even been invented yet (and are now being formed) is obliged to go through such a tough path of very serious validation and certification.

ROADMAP OF THE UST TARGETED PROJECT



Based on the roadmap of Targeted Project (TP), we see that even if the first commercial projects are signed and prepayments (for design and survey work) are made before the end of this year, it is worth understanding the stages and framework for the development of any infrastructure project. That is:

6 months — preparation. Feasibility study.

12-18 months — design and survey work.

12-18 months — construction, delivery of all necessary equipment.

3-6 months — commissioning, start-up, and training of staff to support this transport and infrastructure complex.

That is, it's such a cycle. This is to the question "When can we expect the first returns?". This is an approximate timeframe for when the project will be built after it is signed.

Looking forward to the end of this calendar year to see and hear what has been declared including by Nadezhda Gennadyevna Kosareva. That by the end of this year, if there are no serious geopolitical shifts, specific commercial projects will already have been signed and pre-paid. Of course, dozens of projects are already underway, and Oleg Zaretsky is constantly travelling and negotiating to build and increase the project pool.

Delegations to uST in Sharjah.

More than 200 delegations have already visited the Science and Innovation Centre in Sharjah. And they will continue, because there are not many centres of innovation like those in the Arab Emirates. Many delegations from Asia. India and Indonesia are coming back, despite all the

obstacles in the past. And that shows that the technology is in demand. Just like such industries as digital television, internet, bitcoin, etc. have been in demand.

Don't think everything will be bad with bitcoin, it's cycles. We will also face the cycles when the company goes public. You don't think big financial syndicates will be trying to cause it to fall?

In fact, the good news is that no one can buy up shares and skid them on the market now, as it is happening to other companies. For example, binance on the cryptocurrency exchange got simply gigantic liquidity, 20 times more than other exchanges. Naturally, this suggests that there are very serious players in this world behind binance.

There are serious players in the transport world too. And in financial world there are serious forces as well, which are now shaping the reality of the modern world, including geopolitics. And it is better to secure them before entering the public arena, when assets will no longer be protected. They can be bought up, they can be manipulated. These deals are made on the top floors of skyscrapers in big cities by negotiation among 10-20 participants at most. They get together, buy an asset, negotiate, when the market shall be collapsed, accordingly, everyone sees that the asset goes up in value, then they make the market to collapse.

And we have seen this with Virgin Galactic. Kind of formed a hype that one was going on a space tourism trip, but we saw what happened afterwards and what happened to those woeful investors who invested on the rise. Naturally, any trend will not avoid such a situation.

The uSky test and certification centre was visited by Mr Erez Ilan. Logistics consultant at the Israeli company Korentec Technologies.



Among the delegations it is worth noting a **visit to an Israeli company** that works in the field of digitization of business processes for both whole economic domains and organizations. They appreciated what they saw at the world scientific innovation centre, uSky, in Sharjah. It is quite possible that there will be cooperation on improving the automated management system, maybe on some aspects of digitalization of internal business processes. Naturally, it is up to Anatoli Eduardovich Unitsky and the top management to decide.

The students and teachers arrived from **Mumbai**, **India**. And perhaps these guys are the ones who will shape the industry as the experts.

In **El Salvador**, there are plans to integrate UST Inc. technology as part of presidential programme Presidential Commissioner for Strategic Projects Cristian Flores announced the government's plans to use the technology.

The city representatives are interested in the efficiency of the uST complexes and their easy integration into the already developed environment with a large number of sights. Passenger terminals are combined with anchor supports, and stations can be used for commercial real estate. This approach reduces the payback period of the complexes.

At this stage, the Sonsonate government and the representatives of Unitsky String Technologies Inc. are discussing a number of projects to develop the city's transport infrastructure. There has already been set up a working group to elaborate potential routes, and the agreements on cooperation are also being prepared.

The construction of the string-rail flyover is less expensive than many transport alternatives. For example, the uST technology requires minimal construction land allocation and low volume of excavation work, i.e. thanks to the location of the track on the second level saves space. On top of that, the transport and infrastructure complexes from UST Inc. are long-lasting. The lifespan of the string-rail flyover is 50 years before overhaul, the rolling stock is 25 years.

uST signed **the cooperation agreement with a university in Belarus**. That is, BSU graduates can take employment. The parties have agreed on joint research and development work and training of engineering staff. In other words, uST is not likely to suffer from staff shortages, as there is a great interest in staffing from both the foreign, Russian and Belarusian sides.

Earlier, Nadezhda Gennadyevna Kosareva (CEO of String Technologies CJSC) announced that the company is now only expected to participate in strategic forums and exhibitions. One such strategic forum took place in **Indonesia** and Oleg Zaretsky took part in it.



There is a full recording of this forum, which can be viewed on the official channel of the Ministry of Transport in Indonesia. There, a memorandum of understanding was signed with Intelligent Transport System Indonesia. In the future, this may accelerate the development of the project in Asia.

THE CONSTRUCTION OF THE CONTAINER TERMINAL AND CONTAINER DEPOT ON TRACK 2 CONTINUES AT THE TESTING CENTRE IN SHARJAH.

This is what the anchor support of test track 2 at the uST Inc. Testing Centre in Sharjah looks like today.



The passenger module is complete and it is designed to demonstrate a travel speed of 150 km/hour over a length of 2,400 metres.

THE CONSTRUCTION OF TRACK 4 CONTINUES.

The container terminal and depot have been fully constructed. In the future, the container depot will be able to receive both passenger vehicles and electric trucks. In the future, one complex could have a capacity of up to 50,000 passengers per hour or up to 100 million tons of cargo per year.



After commissioning, on the heavy track 4, there will be carried out the tests of the new passenger model with a capacity of 25 passengers.

The final work is already underway, in particular the filling of the steel rail with a special compound. As you remember a specific type of concrete has been developed, which has to have specific technical characteristics, a certain viscosity, setting capacity and provide the necessary performance.

The whole thing is already a "fair copy"! The "draft" was at Maryina Gorka, where everything was worked out to the finest detail, and here you can't make a mistake. Anatoli Eduardovich is therefore personally in the Arab Emirates all this time, monitoring the process.

In parallel, uSky Transport begins certification of a fourth 2.4km test track.



It is designed to operate heavy-duty and passenger rolling stock (weighing up to 60 tons, including sea containers) at speeds up to 150 km/h.

uSky Transport founder and general designer Anatoli Unitsky has signed an **Inspection Agreement** with TÜV SW Standardisation Certifications.

The certification work will be carried out in two stages. In Stage 1, the certification body will check the intermediate supports that have already been built. In Stage 2, the third-party will verify and issue a certificate for the entire fourth test track, including

- anchor station 4.1 cargo & passenger stations;
- ancor station 4.2 cargo & passenger teminals;
- intermediate supports;
- semi-rigid track structure.

All this is to ensure that all questions are answered.

Open sources tell us that **Indonesia** is interested in string transport too. They plan to use **uST complexes to connect the islands** as one of the key areas, as this is a priority for them.

In fact, dozens and dozens of projects are already being prepared in various regions of the world. In other words, the area we are funding is showing its results. So we have an obligation to scale up, to improve, to learn.

We have a duty to convey an information about the Project in a worthy manner without jeopardising our reputation. Once SWC participants have been trained, we will have new public speakers and you will become stress-resistant in answering questions and objections such as:

- Nothing is done;
- It will not be implemented;
- You've just been collecting money for so many years...

You will understand how to react in such situations psychologically, in terms of negotiation, in terms of set down, if necessary. Because we are obliged to work at the highest level.

Media news. There was an interview with Anatoli Eduardovich on one of Sharjah's main TV channels, in which he described what is happening at the Scientific Innovation Centre. Journalists and the head of Sharjah Park at the American University, Al Mahmoudi, who fully supports the technology, were present.

Many good start-ups are developing now, but no one takes the risk of investing in such possibly promising but high-risk areas. Because there is no financing mechanism.

And we, as SWC, have already come up with a strategy for a new finansing mechanism. Therefore, with the approval of uST and Anatoli Eduardovich Unitsky, we will be able to finance pre-project and project studies. At the moment, however, our community will definitely continue to focus specifically on mono-technology until a specific result is achieved, until the 15 financing stages are completed and the already large strategic investors have been attracted.

QUESTIONS.

How's it going with Australia? Among the dozens of projects currently under development, it is possible Australia could already be in line. Now the question could be asked in a different way: How is Australia's uST doing? And will uST have time in the near future to review the projects with Australia and other countries waiting for something? I am sure you understand it's a market. And once the value of the company and services grows, so can the demand and value of those services.

What is known about the EcoFest? EcoFest will take place next year. The exact dates will be announced in advance so that everyone can prepare.

The closest event is the Golden Winners Tour, which will be held in the Arab Emirates, among other countries. There will be a limited activity and shooting program, as the uSky centre is a certification centre, so it is a closed facility.

How's it going in Russia, has anyone paid attention to Unitsky's speech? There is no information in the forums and newspapers. I am interested in attracting partners in Russia. In Russia it's going good, but they won't write in the newspapers, because newspapers write with an agreed advertisement budget. And SWC's strategy, as well as uST's, I think, is to get the media to write about us with optimum cost, or preferably no cost at all. There is no need to write about us now for the budget.

As far as I know, negotiations are actively going on, and in many areas. Because you know the European cable railway manufacturer has withdrawn from the market because of the geopolitical shifts in the world. Cooperation with them is now impossible. Well, in the logic of electric transport, in any case, development is also planned in Russia, hence the consideration of string transport in an active phase.

Where can I watch your 7-10 minute pitch? We will provide a marketing video presentation of the pitch once it has been finalized and agreed with the PR department of String Technologies CJSC. It is very important to observe the line now - what we are talking about uST specifically in conjunction with SWC.

By what means did the share capital increase? Usually the share capital is increased by some assets or by a contribution of share capital. It was a logical step. With a small share capital it doesn't look serious.

We're waiting for the buy-back. Will be or not? It depends on the prepayments for projects. We are also waiting and reminding String Technologies CJSC about it.

By the way, we have a renewing team. We have a new head of Translation Department. The personal account is now being translated into Kyrgyz. We have a new video production team, a youtube channel team, a chatbot for technical support will begin to work soon, a chatbot for the community will be translated into other languages, and we have many, many updates.

SWC in 2023 intend to grow quantum with your support.

Thank you for your attention, the date of the next webinar will be announced on social media.

We are creating the future and funding it!