



Proposal to the Board of Directors



AAIP



Management Summary:

The sector has been rife with turmoil and warfare; houses fighting amongst each other, criminal organizations attacking military and civilian targets alike and it is getting harder and harder to find competent, experienced personnel to the frontier stations where we need them.

It is time for a bold new strategy, one that will not only provide much needed support to our brothers and sisters on the Freeports, but one that will strengthen our leverage against other parties that might threaten our independence. Indeed, even we haven't been unaffected. I doubt I need to remind any of you of the lessons we learned during the occupation of Gran Canaria.

This opportunity will give us a monopoly on a thus far untapped, unrecognized need on the market; AI for worker drones that will allow them to do significantly more complex tasks. Not only will this allow us to supplement understaffed stations to maintain productivity, it will also allow us to potentially exploit resources that are in environments too hostile for Humans to survive in.

Ladies and gentlemen of the board, I present you with 'the 'Advanced AI Programming', or 'AAIP'. A special software package, unrivaled by anything made in the colonies, developed at our very own Corinth Research Station in Omicron Kappa. Preliminary tests have shown that worker drones installed with the AAIP update can go from rudimentary tasks such as handling basic transactions, to more complex tasks such as growing vegetation, optimizing logistical storage and making threat assessments to decrease the chance of the unit being damaged.

However the market isn't limited to our own Freeports. Remote stations will also benefit greatly from this new product, as will stations operating in harsh conditions such as nebulae, gas pockets or in radiation fields.

Additionally, AAIP has been utilized in several tests where drones had to go through obstacles separately from each other in closed off environments, the tests showed they were able to learn from each other's experience at an exponential rate as long as a connection was established. While this application was deemed too potentially risky to pursue further, it has led to testing AAIP in conjunction with flight computers to optimize performance.

The profit projections are significant, though it will be key to quickly lock down the market to prevent any competition early on. In order to do this the Advanced AI Programming will need tight security and the intellectual property will need to be properly registered so no knock offs can be produced by would be competitors.



The product

Product name (// Commodity name):

Advanced AI Programming (AAIP)

Product description (//infocard):

Life out on the frontier is as rough as can be and nobody knows that better than the Zoners and Outworlders. When every day is a risk and trained personnel are hard to come by, let alone replace, the need for innovation to keep production up and running has never been higher. Fortunately for Zoners and those in similar positions, Omicron Supply Industries has funded the development of the unique state of the Advanced AI Program. Developed on an Outworlder Research station in the Omicrons, Advanced AI Programming is protected software that significantly increases the utility of otherwise basic drones, allowing them to perform tasks that would otherwise have to be performed by humans. The product has quickly become a popular mainstay on Freeports as well as on the black market. Some pilots claim the AAIP can also be utilized to improve flight planning, supposedly learning from other vessels and its own experiences.

Applications:

1. Drone worker productivity increase
2. Drone worker safety increase
3. Drone worker utility increase
4. AI assisted flight patterns
5. AI generated stories and art



Logistics and Distribution:

Security:

In order to prevent missed opportunities for monetization by piracy, all packages of AAIP should be sold physically only. Not only do we prevent the risk of our software being easy to download and reverse engineer, we get to charge delivery fees for any orders as well.

Logistics:

While the product is actively being developed at Corinth Research Station, Omicron Kappa is hardly a proper distribution center for a major product such as this.

Fortunately we as a company are responsible for supplying most, if not all, of the Freeports to some degree. As such we could use Nichols as the logistical center, utilizing our existing connections and routes to ensure a secure delivery of the new product.

Distribution:

Once delivered at the Freeports, the product will be available for internal use or purchase to customers on the stations. With a subtle enough commercial plan we will be able to launch distribution before the Houses catch on and can pass legislation that might curb our proceeds.

This method will have the added benefit that it will also send a clear message to some of our more...turbulent guests; namely that we have a unique product that they want, and that it actively harms their interests to cause any trouble for us.



Conclusion:

The Advanced AI Program is a massive opportunity for Omicron Supply Industries to generate massive profit and leave a lasting, positive influence on the Zoner and Outworlder community. By leaning into our natural innovative spirit and solidifying our foothold in this currently undiscovered market, not only will we be able to beat any competitors to the punch, we will be able to expand the company's brand to a household name, increasing the number of future business opportunities.

Ladies and Gentlemen of the board, I ask you to approve this proposal. For our poor brothers and sisters, struggling on the Freeports, for the poor unexploited resources just out of reach and for our poor wallets that require an ever increasing supply of credits.

