

Gold Members Community Call



Date: 25-05-2020

Time: 12:00-13:00 (CET)

Edition: #2

Important! Given how strategic this call is, FIWARE Gold members are very much encouraged to please use this form to let us know who the C-level key contacts are within the organization. Please note that upcoming invites will be sent to those who have filled in the form.

Agenda

1. FIWARE Foundation Announces Red Hat as its newest Platinum Member
2. FIWARE Foundation signs onto the Shared Mobility Principles for Livable Cities & collaborate with the New Urban Mobility alliance
3. Fighting COVID-19: An overview of Opportunities
4. Gold Members' Contributions To Impact Stories And Use Cases
5. Sneak Preview - Impact Story for AgriFood: **Guest Speaker**
6. FIWARE Technical Roadmap: An Update
7. Open Calls - Best Practices: **Guest Speaker**
8. FIWARE Marketing Initiatives: What's Driving Us in 2020
9. FIWARE Marketplace: newest entries and upcoming activities
10. Events 2020: An Overview of Upcoming Live and Virtual events
11. The new Webinar Calendar for 2020
12. FIWARE Reminder - Climate Change Booklet
13. FIWARE Accelerator Programme
14. New Funding, Opportunities and Hackathons
15. Hot Off The Press: FIWARE and its members feature on international publications
16. Smart World by FIWARE: Storytelling and Stop Motion Video off we go
17. Our Community is Growing (and counting)
18. FIWARE IHubs - Growth Update

List of Participants

Name	Company
Phuong Quy Le	FIWARE Foundation

Paolo Nesi	Snap4City
Alberto Abella	FIWARE Foundation
Rubén Molina Moreno	HOPU
Stefano De Panfilis	FIWARE Foundation
Angeles Tejado	FIWARE Foundation
Carlos Corrales	Secmotic
Nicola Mitolo	Snap4City
Ulrich Ahle	FIWARE Foundation
Val De Oliveira	FIWARE Foundation
Kazuki Urabe	TIS
Mathias Petri	StoneOne
Alain Galdemas	Eridanis
Andrea Cruciani	TeamDev and Agricolus
Diego López-de-Ipiña	University of Deusto
Tonia Sapia	FIWARE Foundation
Cristina Brandtstetter	FIWARE Foundation
	CBB software GmbH
Sebastiano Meneghello	Bettair Cities
Lucas Scheiber	ms.GIS
Juanjo Hierro	FIWARE Foundation
Bernhard Schmid	Wirtschaftsagentur Wien
Franck Le Gall	Easy Global Market
Pierre Golz	City of Herne
Guiomar Tuñón	NaevaTech
Nobuyuki Matsui	TIS
Xaver Pfaffenbichler	City of Vienna
Aline Leiner	ms.GIS
Rui Venancio	Everis
Charlotte Kotterman	FIWARE Foundation

Meeting Minutes

Welcome by FIWARE Foundation CEO Ulrich Ahle

1 Ulrich opened with an explanation of what topics the call would address and introduced FIWARE's newest Platinum Member **Red Hat**. He also stressed how FIWARE Foundation shares common goals and principles with NUMO (a MoU on data models are currently being drafted to be signed by both organizations) and how signing onto the Shared Mobility Principles for Livable Cities is a natural step.

Fighting COVID-19: An overview of Opportunities

How can Open Source solutions fight Covid-19? Ulrich introduced EngDE4Bios and asked members to share related solutions/projects so that it can be included in the upcoming FIWARE4Health booklet. WeGo's upcoming webinar was also introduced.

Gold Members Contributions To Impact Stories And Use Cases

Ulrich encourages members to get involved in Impact Stories and Use cases so that we can accelerate the market adoption of FIWARE. Once ready, the catalogue of end users will be available to all and help members to promote their solutions.

Sneak Preview - Impact Story for AgriFood: Guest Speaker

Andrea Cruciani first introduces TeamDev and Agriculous. Andrea then introduces the solution Agriculous in detail and how it is helping to deliver cost-efficient solutions towards precise farming. The solution has 3 main goals:

- 1) Reducing environmental impact.
- 2) Minimizing production costs for farmers.
- 3) Improving the quality of food.

Andrea stresses the importance of the FIWARE Ecosystem and encourages members to get in contact for potential partnerships.

FIWARE Technical Roadmap: An Update

Junjo Hierro (FIWARE CTO) gives an overview of some recent technical activities. The next release is planned for September (to be announced during the Summit). It comes with a full fletch including Orion-LD (which will merge with Orion), Scorpio and Stellio (new Incubated FIWARE GE).

Smart Data Models: Initiative launched with TM Forum - initially for smart cities - and is now covering a wider range of domains. Smart Water, Smart Destinations, Smart Industry are some examples. Juanjo also stressed that the Steering Committee meetings are open to all and new members can join, based on election, which is upcoming.

Open Calls - Best Practices: Guest Speaker (EDI)

Tonia Sapia introduced the guest speaker (from EDI) and explained why this Open Call is so important. Diego López de Ipiña (Associate Professor, University of Deusto and

EDI Project Coordinator) introduces the programme in brief. To learn more about the EDI accelerator programme and how to apply, click **here** and visit the **website**.

Marketing an overview and upcoming events-related news

Cristina Brandtstetter (FIWARE CMO) discussed the limitations placed upon the Marketing Team due to the coronavirus. An update on some events was presented as well as up-to-date material to be downloaded on the FIWARE website - which will soon be revamped - including the Climate booklet; TOKEN Brochure; IHubs slideset, Press Kit and so on. Cristina encouraged members to get involved in such strategic topics.

FIWARE Marketplace

Angeles tEJADO introduced the latest entries in the Marketplace and planned activities (including a survey).

Events 2020: An Overview of Upcoming Live and Virtual events

Given the travel restrictions, we've had to adapt. In terms of the Summit, we will run it in September. Good signs have been given by Malaga's Tourism Bureau. If travel restrictions are still in place, the upcoming Summit will be run virtually, so, please save the date!

The new Webinar Calendar for 2020

Webinars (including business-orientated) have been added and many more are yet to come. Stay tuned.

FIWARE Reminder - Climate Change Booklet

Last call to get in. This is the latest change to be part of it. Exciting new forewords, new solutions and new voices of the market. Members were encouraged to send solutions. Contact charlotte.kotterman@fiware.org or guy.le@fiware.org. Next version is only coming out in the fall.

FIWARE Accelerator Programme

Tonia gave a brief overview of the newest programme. The brand new FIWARE Accelerator Programme helps high-potential enterprises and startups to develop and bring onto the market new smart solutions. Organizations will gain visibility and business opportunities for their ambitious and marketable solutions "Powered by FIWARE". Business networking opportunities, funding opportunities, market visibility and much more. Website will be live at the end of May.

New Funding, Opportunities and Hackathons

Stefano De Panfilis (FIWARE COO) presented the CEF New Open Call on Open Data and how the context broker helps cities to become smarter: Brussels, Vienna and Berlin will already be involved in the initiative.

Hot Off The Press: FIWARE and its members feature on international publications

Val De Oliveira (FIWARE's Press and PR) briefly introduced some news articles featuring FIWARE and its members in international publications. If you have newsworthy updates about a project/solution, reach out. We have active contacts with the international press. [Get in touch](#) with us so we can collaborate on helping you to gain more visibility.

Smart World by FIWARE: Storytelling and Stop Motion Video: off we go

Since we cannot take the live model to all events (especially now with Covid-19) the videos allow a great understanding of this great Lego-based model and allow you to tell your own story and how FIWARE interconnects different domains and how it helps cities to become digitally smarter.

Our Community is Growing (and counting)

Stefano (FIWARE COO) has given an update on the membership numbers. Currently, FIWARE has over 340 members, including individual members from Ecuador and Australia (for the first time);

FIWARE IHubs growth: creating new iHubs are a priority for FIWARE. Talks are in place for new locations in Texas, Egypt, Morocco, Senegal and India.

Q&A: Ask the BoO

No questions were raised.

Today's Call Key Takeaways

Cristina wrapped up the main takeaways from the call. Ulrich then thanked everybody and closed the call.

Important! Given how strategic this call is, FIWARE Gold members are very much encouraged to please use this form to let us know who the C-level key contacts are within the organization. Please note that upcoming invites will be sent to those who have filled in the form.

The Gold Members Community Call will happen every two months and last for 1 hour. So, don't miss out. The next call has been set up for **July 27, 12pm (CEST)**. The invitation will be sent out in the due course! Stay tuned.