## Subject Line: Discover Joy In the art of combat

Are you feeling trapped in boredom, doing the same fitness exercises over and over again?

Do you sense that you are unsatisfied with your daily activities in your free time?

Every day after work, I started feeling bored with the repetitive cycle of sitting at the PC, watching movies until nightfall, and the accompanying feeling of guilt over wasting my time.

One day on my way to my job I had seen a flyer showing Fighter executing a spinning kick on his opponent ignited my desire to become a martial artist.

After implementing the techniques from the flyer, I felt like a total badass! For the first time in a long while, I felt like I had broken free from the boredom of regular fitness routines

I feel amazingly flexible, just like a Hollywood star and most Importantly, in martial arts, I have found renewed motivation and happiness.

Don't allow your mindset to hinder you from breaking free from boredom and experiencing true happiness.

Discover the happiness that martial arts can bring to your life!

- Name, age and face: Rachel, 29 years old, with short blonde hair and blue eyes.
- Background and mini life history: Rachel is a fitness enthusiast who has been actively involved in various physical activities such as yoga, running, and weightlifting for the past 10 years. She values health and wellness, and is always looking for new challenges to improve her physical and

- mental abilities. Rachel also works as a freelance graphic designer, which allows her to have a flexible schedule to pursue her passions.
- 3. Day-in-the-life: Rachel starts her day with a morning yoga practice, followed by a healthy breakfast. She then spends most of her day working on design projects from her home office. In the evenings, she likes to attend fitness classes or go for a run in the park.
- Values: Rachel values health and wellness, community, and personal growth. She despises judgmental and aggressive behavior, especially in fitness settings.
- 5. Outside forces: Rachel feels influenced by her social circle, who are also passionate about health and wellness. She also feels that the fitness industry can be overwhelming and intimidating at times, which can discourage beginners or people who are out of shape.

## What's frustrating for them

They may have tried several gyms but have been disappointed by the facilities, instructors, or training methods.

Based on the reviews, the Avatar may use words such as "intimidating," "pressure," "unsupportive," "limited," "out of shape," "disappointed," "frustrated," "stressed," "inconvenient," "disorganized," "unwelcoming," "misled," "ripped off," "scared," and "intimidated" to describe their pains and frustrations.

- Finding a fitness program that meets their needs and fitness level without feeling pressured to buy or wear specific clothing.
- Having a supportive and knowledgeable instructor who can break down techniques and provide individualized attention.
- Joining a community of like-minded individuals who share similar values such as respect, integrity, and honor.
- 4. Feeling safe and comfortable in the training facility.
- 5. Having a positive impact on their physical and mental health.

## What enjoyable experience can they get?

Learning new techniques in martial arts

- 1. Feeling stronger and more confident in their physical abilities
- 2. Meeting like-minded people who share their values
- 3. Feeling a sense of community and belonging

- 4. Having fun while exercising and pushing themselves to new limits
- 5. Reaching personal goals and milestones in their training
- 6. Feeling a sense of accomplishment and pride in their progress.

Confident Strong Skilled Fit Empowered Accomplished Proud Capable Respected Resilient Motivated Inspired Supported Included Engaged Passionate Fulfilled

Lack of clarity
Fear and self-doubt
Lack of support
Procrastination and lack of action
limited beliefs and mindset