

Sam Slezek

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EDUCATION

Duke University

Bachelor of Science in Computer Science and Economics, GPA 3.9/4.0 (Magna Cum Laude)

Durham, NC

May 2016

WORK EXPERIENCE

Arctic Health

CEO & Co-Founder

New York, NY

Jul 2025 – Present

- Arctic Health provides credentialing and contracting consulting and services to United States healthcare organizations. We consult on credentialing and contracting needs, execute faster and cheaper than in-house teams, and build custom integrations to fit partners' needs. We unite 15+ years of credentialing leadership experience with Silicon Valley expertise.
- Served 20+ clinics with their credentialing needs to date, have set up over 100 new group contracts with insurance payers, and have handled end-to-end enrollment and expirable maintenance for hundreds of providers.

Customer Case Study: Mindspan / Perry Health

- Audited existing payer relationships across 20+ payers and networks for nationwide telehealth clinic.
- Work directly with over 100 providers across 7 entities to onboard, offboard, maintain all expirables, and manage credentialing, re-credentialing licensing, and NP collaboration.
- Develop growth strategy in close collaboration with CEO, Director of RCM, and VP Partnerships.

Scale AI

Strategic Product Manager

New York, NY

Mar 2025 – Jul 2025

- Launched Human Frontier Collective (HFC), an internal startup building the platform for cutting-edge frontier data, growing to over \$1m in weekly revenue in under three months.
- Architected, designed, and coded delivery system to maximize output and quality of problems, including initial build of model debate (based on paper: <https://arxiv.org/abs/2402.06782>) to validate single solve accuracy with >90% precision.

Instacart

Associate Product Manager → Senior Product Manager II

San Francisco, CA & Remote

Mar 2020 – Feb 2023

Business Operations Senior Associate

June 2019 – Mar 2020

- Led end-to-end launch of Scan & Pay pilot at Foodcellar Market in Queens, NY.
 - Led 15-person team from vision phase to pilot launch of the first Instacart-built in-store checkout product.
 - Managed all elements of launch including hardware selection and procurement, retailer relationship, software product management, marketing, and in-store staffing, testing, and setup.
 - Grew usage from single-digit orders/day to consistent run-rate of over 200 orders/week in two months.
- Founded subscription product team and re-defined subscription growth strategy.
 - Founded the subscription product team and grew subscription usage from ~40% of orders to ~60% of orders.
 - Collaborated with engineering to re-define codebase, enabling transition from static placements to a full machine-learning infrastructure in which all elements were optimized to maximize ROI-efficient growth
 - Created partnership growth strategy and launched partnerships with Chase, Grubhub, Mastercard, and Delta.
- Improved decision-making and experimental analysis as first customer-facing business operations hire.
 - Developed first unified ROI metric and measurement strategy, aligning with data science counterparts across growth, marketing, pricing, incentives, and machine learning to ensure consistent operation and thresholds.

Amasia

Venture Capital Associate

San Francisco, CA

May 2017 – May 2019

- Revolutionized firm deal flow process as firm's first full-time associate, developing and scaling outbound sourcing strategy and sourcing four firm investments: Focusmate, Beeswax, Enwoven, and Clarity.
- Executed diligence on six investments, performing industry research, building custom financial models, and writing investment memorandums while partnering closely with company CEOs and CFOs to understand dynamics and drivers.
- Provided portfolio company support in strategy and operations, including re-building two portfolio operating models.

Morgan Stanley

Global Capital Markets Analyst – FIG Fixed Income

New York, NY

June 2016 – May 2017

- Built Excel models analyzing future cash flows and equity across a range of debt and hybrid instruments and scenarios.
- Utilized technical background to improve processes, including cleaning and aggregating data resources with Python.

Skills: Excel; credentialing with Medicare and state Medicaid; platforms including Availity, PECOS, and CAQH; PSV according to NCQA standards; HIPAA compliance; COI management; NP collaborations; License and DEA monitoring