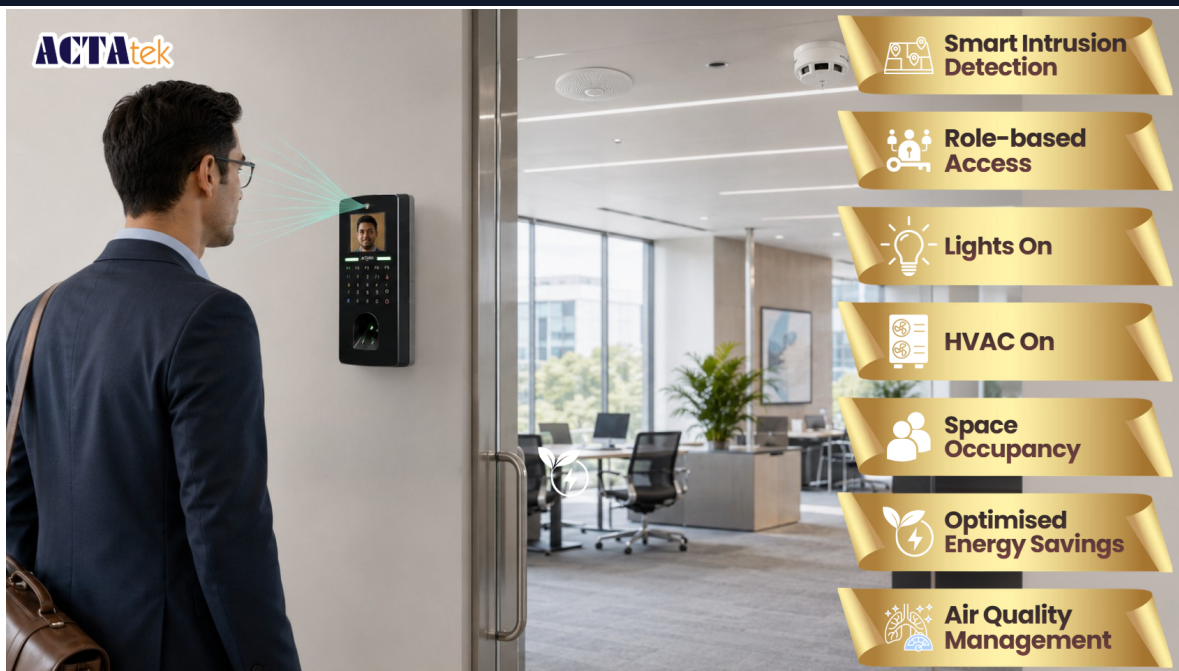


## ACTATEK EDGE AI FOR OFFICERS / OFFICES

*Make offices safer, healthier, and cheaper to run by responding to real occupancy. Slashing energy bills by 25%+ — a system that pays for itself!*

**Audience Focus:** Office buildings, officer facilities, headquarters, and shared workplace estates.



## CURRENT MARKET SIGNAL

Hybrid offices need right-sized energy use, secure visitor/staff access, healthy air, workplace wellness, and better space data.

## BUYER CHALLENGES & PAINS

- Hybrid work makes fixed lighting, HVAC, and cleaning schedules wasteful.
- Offices need secure access for staff, visitors, cleaners, contractors, and restricted rooms.
- Multiple apps for doors, attendance, meeting rooms, air quality, and HVAC create admin overhead.
- Constant cybersecurity threats

## EXPECTED BUSINESS OUTCOMES

- Lower energy use in meeting rooms, open-plan zones, kitchens, and floors that are not occupied.
- Improve comfort and healthy air with automated ventilation and environmental sensing.
- Keep access and automation running locally during internet outages.
- Enhanced cybersecurity protection

## TAILORED SOLUTION FIT

- ACTatek uses real-time people data plus sensors to pre-condition rooms and shut down empty zones.
- Flexible credentials support employees, visitors, temporary workers, and multi-factor secure areas.
- Cloud or on-premise management supports single offices and multi-site workplace portfolios.
- Integrates physical and cybersecurity to plug security loopholes

## CORE PLATFORM CAPABILITIES

- Offline edge intelligence keeps credentials, schedules, logs, and automations active when internet service is unavailable.
- Unified control joins access, workforce tracking, HVAC, lighting, sensors, alarms, alerts, and video-aware visibility.
- Real-time occupancy plus sensor data supports 25%+ energy-saving potential by acting before spaces overheat or sit empty.
- Blocks local login attempts if not onsite as determined by physical access control

## AI DATA ANALYTICS / APPLICATIONS

- Workforce Deployment: Optimize hybrid desk allocation and hot-desk schedules using biometric access patterns.
- Facilities Optimization: Turn off HVAC and lights automatically when meeting rooms and offices sit empty.
- Predictive Maintenance: Log corporate energy savings and occupancy patterns to meet ESG compliance audits.

## LAUNCH PATHWAY & STRATEGIC OFFER

**Launch Angle:** Offer an office pilot for meeting rooms, flexible floors, visitor access, air-quality sensing, and NetZero reporting stories.

**Recommended Offer:** Use ACTatek to turn hybrid occupancy into measurable energy, comfort, and security gains.

**Contact Channel Support** | Email: [info@actatek.com](mailto:info@actatek.com) | Web: [www.actatek.com](http://www.actatek.com)

## Research & References:

IFMA FM Trends: <https://podcast.ifma.org/episodes/6-emerging-trends-in-facility-management-in-2025>

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