MBA - 1.5 YEARS APTITUDE TEST – SAMPLE PAPER

Time Allowed: 90 Minutes
Total Questions: 100
Total Marks: 100

Instructions:

- Attempt **ALL** questions.
- Each question carries **equal marks**.
- Choose the **most appropriate option**.
- **Calculators are NOT allowed**.

SECTION A: ENGLISH COMPREHENSION (Q1–Q5)

Read the passage and answer the questions below.

Passage:
Organizational performance is often assessed through financial indicators; however, such measures provide only a partial understanding of effectiveness. Intangible factors such as leadership credibility, employee engagement, and organizational culture significantly influence long-term outcomes. When these factors are neglected, short-term financial success may mask underlying structural weaknesses.

Modern organizations therefore increasingly emphasize balanced evaluation frameworks that integrate financial and non-financial indicators. This approach enables management to identify risks early, strengthen internal capabilities, and support sustainable performance rather than temporary success.

Q1. The passage argues that financial indicators alone:

A) Are unreliable
B) Fully explain performance
C) Provide an incomplete assessment
D) Should be eliminated

Q2. Which factor is identified as an intangible influence on performance?

A) Revenue growth

B) Market share
C) Employee engagement
D) Cost reduction

Q3. Short-term financial success may:

A) Guarantee sustainability
B) Hide deeper organizational problems
C) Eliminate risks
D) Improve culture automatically

Q4. A balanced evaluation framework aims to:

A) Replace financial measures
B) Focus only on culture
C) Integrate multiple performance indicators
D) Reduce managerial responsibility

Q5. The overall message of the passage emphasizes:

A) Profit maximization
B) Temporary growth
C) Sustainable organizational performance
D) Cost leadership

SECTION B: VOCABULARY & ANALYTICAL SKILLS (Q6–Q10)

Q6. Pragmatic

A) Idealistic
B) Practical
C) Emotional
D) Unrealistic

Q7. Scrutinize

A) Ignore
B) Examine carefully
C) Approve quickly
D) Simplify

Q8. Viable

A) Impossible
B) Weak
C) Feasible
D) Temporary

Q9. Mitigate

A) Increase
B) Ignore
C) Control
D) Reduce

Q10. Ambiguous

A) Clear
B) Definite
C) Confusing
D) Certain

SECTION C: MANAGEMENT & GENERAL KNOWLEDGE (Q11–Q15)

Q11. Management theorist who introduced Scientific Management:

A) Henry Fayol
B) Max Weber
C) Frederick Taylor
D) Peter Drucker

Q12. GDP stands for:

A) Gross Domestic Product
B) General Development Plan
C) Global Demand Policy
D) Gross Demand Percentage

Q13. The headquarters of the United Nations is located in:

A) Geneva
B) Paris
C) New York
D) London

Q14. Pakistan became a member of the United Nations in:

A) 1947
B) 1948
C) 1950
D) 195

Q15. Corporate Social Responsibility (CSR) focuses on:

A) Profit maximization only
B) Legal compliance only
C) Ethical and social obligations of business
D) Reducing competition

SECTION D: QUANTITATIVE REASONING (Q16–Q20)

Q16. If the selling price of a product is Rs. 800 and the cost price is Rs. 640, what is the profit percentage?

A) 20%
B) 25%
C) 30%
D) 35%

Q17. A company's expenses increase from Rs. 200,000 to Rs. 240,000. What is the percentage increase?

A) 10%
B) 15%
C) 20%
D) 25%

Q18. If 3 managers can complete a project in 15 days, how long will 5 managers take (same efficiency)?

A) 7 days
B) 8 days
C) 9 days
D) 10 days

Q19. A firm earns a profit of Rs. 60,000 on sales of Rs. 300,000. What is the profit margin?

A) 15%
B) 18%
C) 20%
D) 25%

Q20. An investment of Rs. 20,000 earns simple interest at 8% per annum for 2 years. What is the interest earned?

A) Rs. 2,400
B) Rs. 3,200
C) Rs. 3,600
D) Rs. 4,000

Answer Key

1. C

2. C
3. B
4. C
5. C
6. B
7. B
8. C
9. D
10. C
11. C
12. A
13. C
14. C
15. C
16. B
17. C
18. C
19. C
20. B