

Program Manager - Fundraising

Location: Bangalore **Apply here:** Click to Apply

About Reap Benefit

At Reap Benefit, we're building the **Solve Ninja Movement**: Solving for India, one street at a time by activating everyday young leaders called Solve Ninjas.

Our mission is to activate **10 million citizens** by 2030 - to solve civic & environmental problems in their local communities - to reshape citizen participation & strengthen local self -governance.

So far, we've:

- Activated 1.2+ lakh Solve Ninjas (80% continuing as civic intermediaries)
- Enabled 1+ lakh civic actions, 3413 campaigns, and 552 innovations
- Built hyperlocal Solve Ninja communities in 18 states
- Partnered with 5 government bodies across 4 states



🎥 Hear what President Obama had to say

The Role: Program Manager, Fundraising

This is a key role that supports our ambitious vision for scale, impact and sustainability. You'll be a **core anchor** in our fundraising team — ensuring smooth functioning of the team, seamless reporting, and driving the backend engine that powers our on-ground work.

Your Key Responsibilities

Project & Stakeholder Management

- Anchor internal fundraising team meetings ensuring clear goal tracking, accountability, and timely execution of action plans.
- Own timelines, budgets, deliverables using project management tools
- Coordinate with internal teams and external partners to deliver donor reports, documentation, and impact updates
- Manage donor visits, employee engagement, and collaborative events
- Provide periodic updates to leadership on fundraising progress

Donor Data & Systems

- Maintain accurate, updated donor records in CRM/data management systems
- Coordinate with the finance team to ensure updated financials and expense trackers
- Develop data dashboards to inform fundraising strategies



Compliance & Reporting

- Ensure full compliance with fundraising regulations and ethical standards
- Manage due diligence and contract processes
- Create compelling and timely donor reports, proposals, and presentations

Who We're Looking For

Experience & Expertise

- 4+ years of program management experience with a eye for detail and highly structured
- Strong planning, prioritization, and multi-tasking skills
- Excellent communication both written and verbal
- Experience of creating compelling donor reports that translate on-ground impact into powerful narratives backed by accurate data.
- Experience with CRMs, dashboards, or project management tools

Education

Advanced degree in a relevant field (MBA, MPA, MSW, etc.) preferred, but not required

Bonus Points For

- Track record of managing strategic partnerships
- Deep alignment with Reap Benefit's mission and values
- Familiarity with compliance and regulatory frameworks for nonprofits
- A good comic sense :)