

Build at Pulley

Thanks for your interest in a career at Pulley! We've shared a bit about our company and who we're looking for below - if we sound like a team you want to be a part of, please check out our open positions and apply ASAP. There are lots of future founders out there who need what we're building - help us help them!

Who We Are

[Pulley](#)'s mission is to make it easier for anyone to start a company. We believe that more startups should be created, and that founder-led companies are more successful in the long term. With Pulley's cap table management tools, companies can better understand and optimize their equity for the long term. Starting a company is hard enough. Managing equity shouldn't be.

We're a small team looking for passionate, execution-focused, self-starters to help us build cap table management tools for founders. Within six months of our launch, we had over 1,000 startup customers and our growth trajectory is even steeper now that we've [announced our \\$10m Series A led by Stripe](#) with participation from General Catalyst, Caffeinated Capital, 8vc, Elad Gil, among other great angels. We have partnership deals that will get us to profitability in a year. All of our growth has been organic, and we're growing the team to meet demand.

Who We Are Looking For

TL&DR - Pulley is not a good fit for everyone, and that's OK. [This is a bit about the culture of Pulley](#). We need people you aren't just interested in *working at a startup*; we need people who are excited about *building a great company*. **We are a team of eight and have four former Y Combinator founders**. In addition to function-specific skills, here are some traits that enable our team members to thrive:

- **Ego-less Learner** -- Everyday at Pulley, we are trying things that we've never done before - sometimes they work; sometimes they don't. To be successful here, you need to embrace that feeling of 'being a beginner' and be willing to accept feedback in stride.
- **Less Talk; More Action** -- Everyone rolls up our sleeves at Pulley. If your strength is being the 'idea gal or guy' but you don't create your own slides or write your own code, then we are not a great fit.
- **Prioritize ruthlessly** - Our view is that being a [10x engineer](#) is not about writing more code; it's about making the right decision on what to build. We're hiring for people who can make the right strategic decisions on where to spend their time:

a 10x programmer may avoid *months* of work down the line.

It's not about writing more code; it's about writing the right code. You become a 10x programmer not by doing an order of magnitude more work, but by making better decisions an order of magnitude more often.

We're also inspired by the culture work done at other companies and plan to develop our own playbook here too. Some of the concepts that resonate most with us are the importance of [stunning colleagues](#).

If you like the sound of our environment and you're passionate about joining a team like the one we've described, we'd love for you to apply for a role so we can get to know you better.

Open Positions

Below are the positions we're currently focused on. If none of the roles fit your skill set but you still feel passionately about joining our team, send a note to yin@pulley.com and share with us how you can help Pulley grow.

New grads are welcome to apply for engineering and design roles. Send us a note as to why you're excited about Pulley and apply even if you don't meet all of the qualifications.

[Designer who codes](#)

[Product Engineer](#)

[Product](#)

[Recruiter](#)

[Chief of Staff - Bay Area](#)

[Marketing](#)

[Account Executive](#)

[Head of marketing](#)

[Partnerships](#)